

CHEMIST & DRUGGIST

the newswweekly for pharmacy

117C



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**Medicines
Commission
appointed**

**Minister of
State at
Cardiff Branch**

**Tactics with
toiletries**

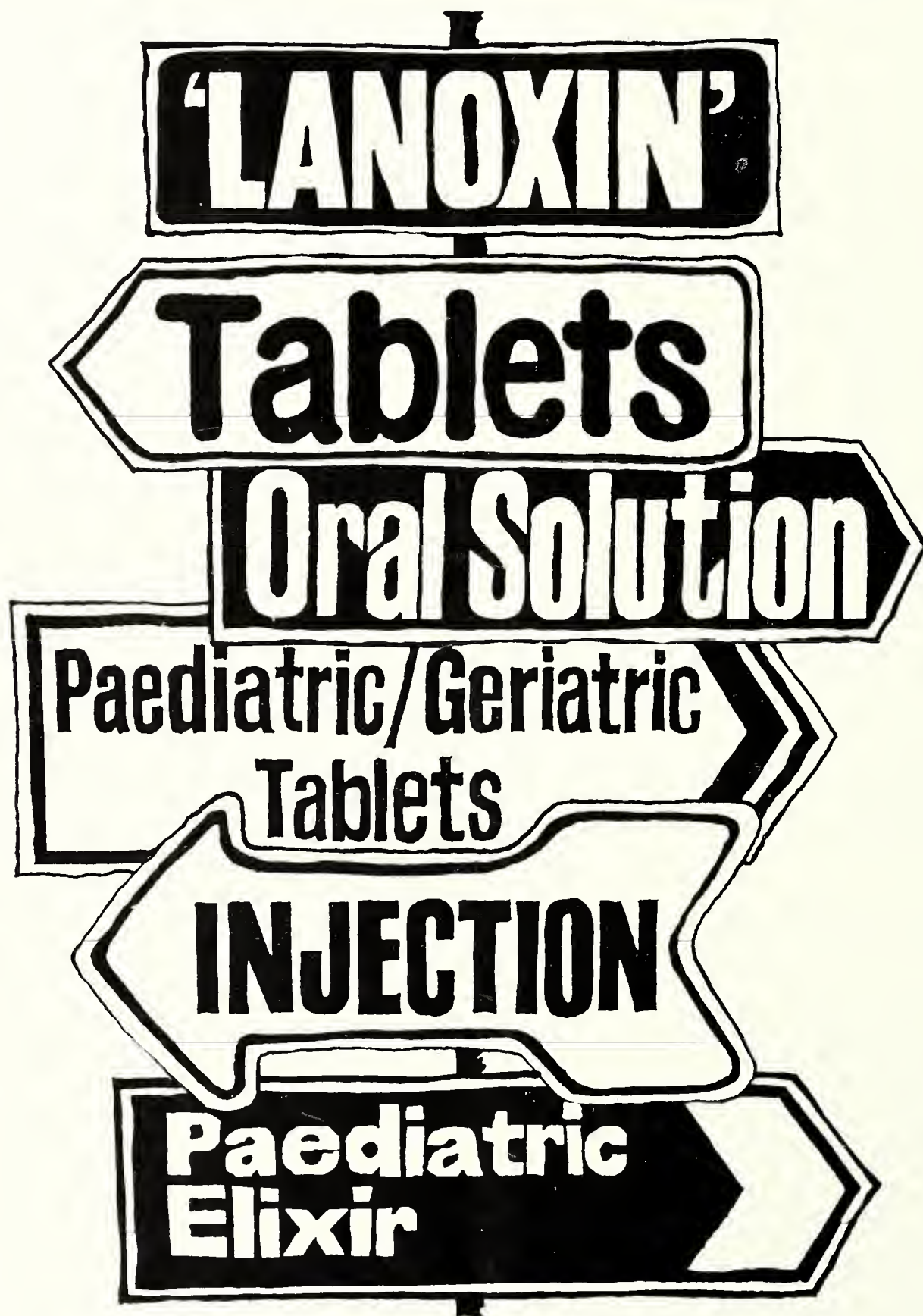
**Society's
membership
survey**

**New code for
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the chemical
industry**

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CHEMIST & DRUGGIST

111th year of publication Vol. 192 No. 4684

The newswweekly for Pharmacy

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Mr George Thomas, Secretary of State for Wales, addressing the Cardiff Branch of the Pharmaceutical Society (page 462)

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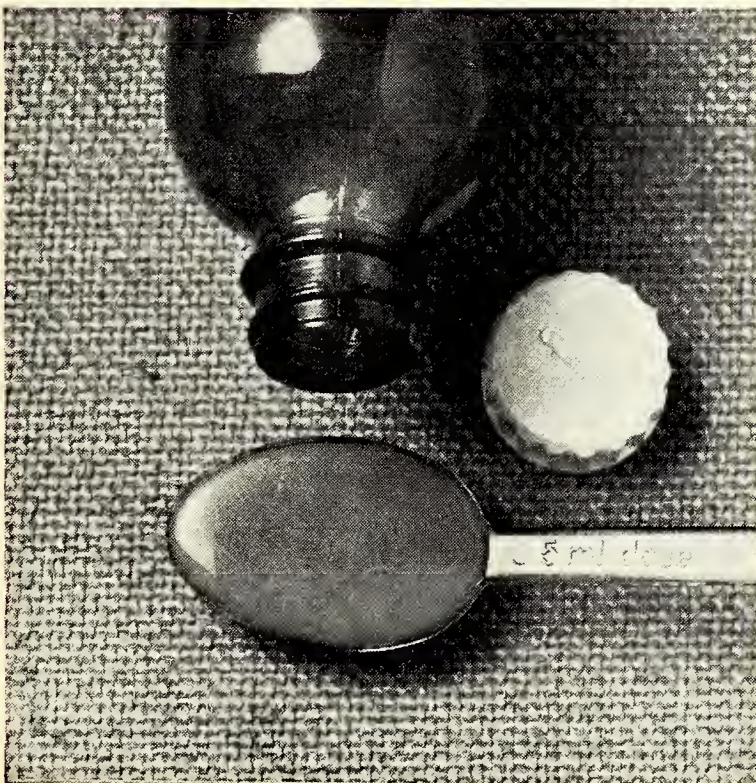
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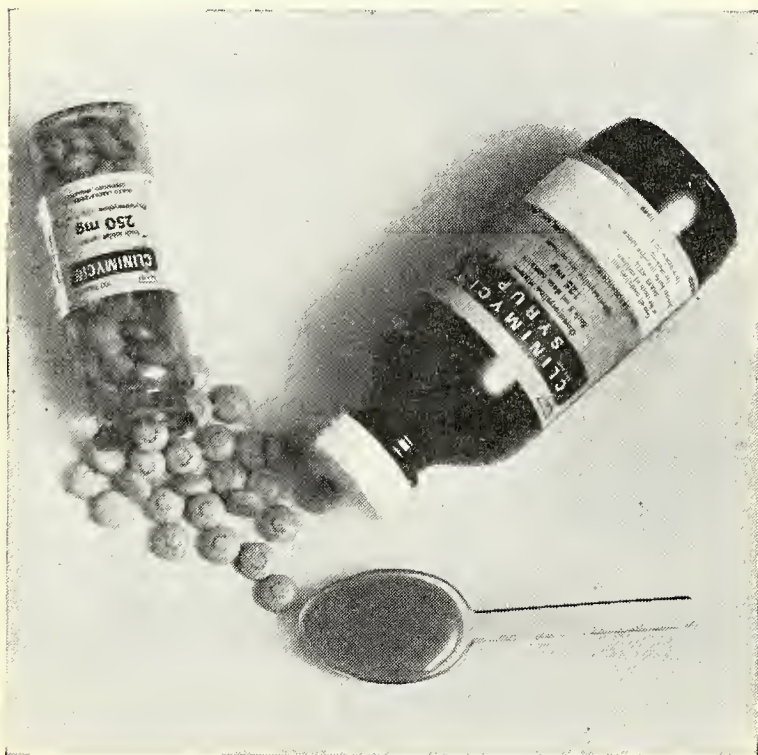
a few minutes reading
from Glaxo

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Who says you can drink
Clinimycin?
Glaxo do—with their
new 125 mg/5 ml
oxytetracycline syrup

Glaxo brief

Clinimycin Tablets and Syrup—a choice in oxytetracycline therapy



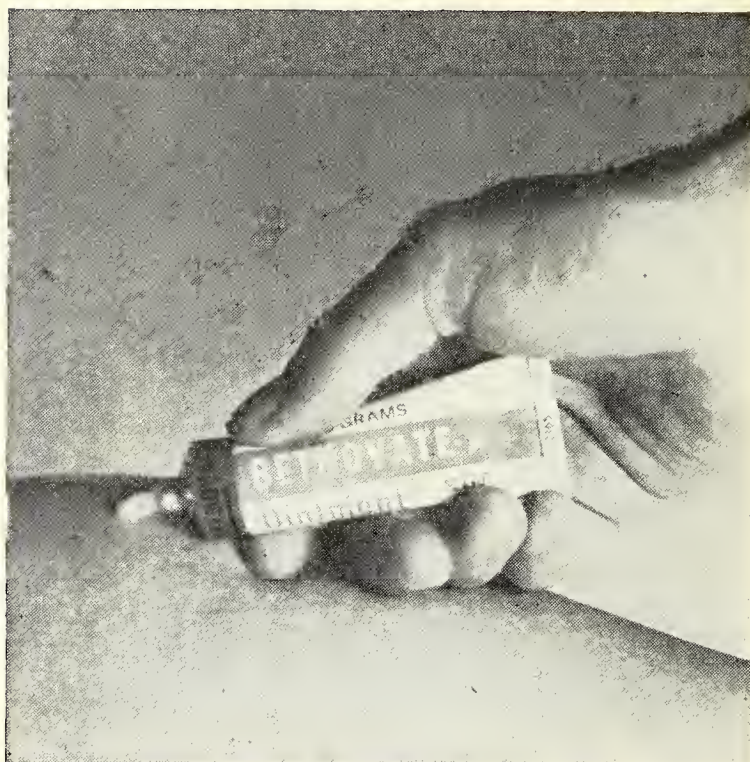
When oxytetracycline is required, Clinimycin Tablets and Syrup are the answer. Clinimycin Tablets (250 mg) and Clinimycin Syrup (125 mg/5 ml) are easily identifiable because of their orange colour coding. The tablets are the smallest oxytetracycline tablets available and are easy to swallow, while the syrup has a pleasant fruit flavour and a uniform suspension which ensures consistently accurate dosage every time. And their price makes Clinimycin Tablets and Syrup among the least expensive oxytetracyclines available. Quite a few good reasons why doctors will be prescribing Clinimycin Tablets and Syrup this winter—stock up now to meet the demand.

Presentation

Clinimycin Tablets: bottles of 100 and 1,000

Clinimycin Syrup: bottles of 100 ml

Betnovate-A adds to the range



When dermatoses are complicated by infection, there are now three Betnovate preparations containing anti-infectives. The most successful topical corticosteroid is now available with neomycin, aureomycin or clioquinol.

For most infected dermatoses, the effective answer is Betnovate-N with 0.1% neomycin, or new Betnovate-A with 3% aureomycin. As an alternative, or when there is fungal infection present, there is Betnovate-C with 3% clioquinol.

Presentation

Betnovate-N Cream and Ointment: 15, 30 and 100 gram tubes

Betnovate-N Lotion: 20 ml bottles

Betnovate-N Tulle: tin of 10 pieces (4 in x 4 in)

Betnovate-A Ointment: 15 and 30 gram tubes

Betnovate-C Cream and Ointment: 15, 30 and 100 gram tubes

Glaxo brief

Can you meet this winter's demand for Crystapen G

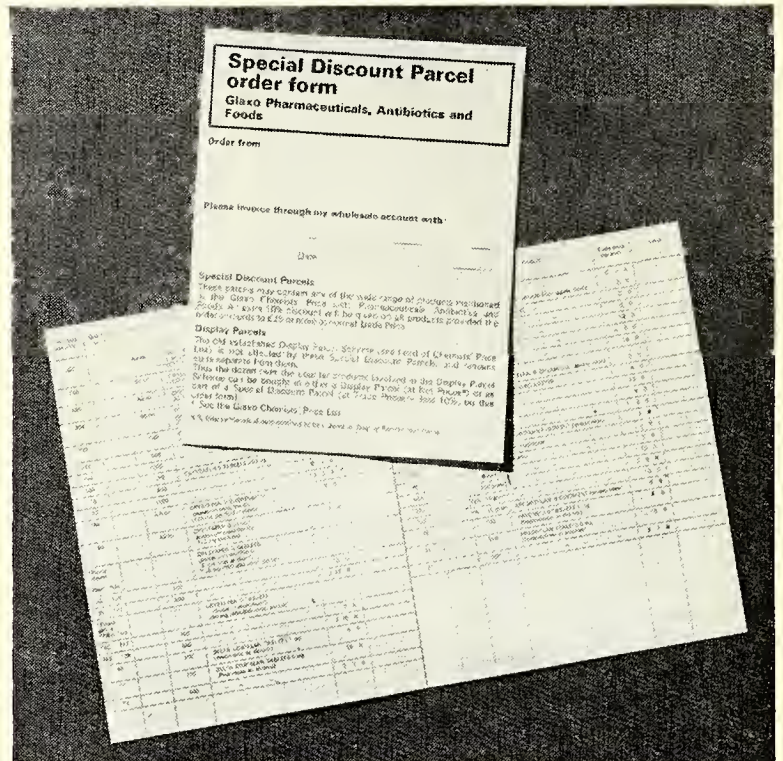


You're going to be dispensing a lot of Crystapen G this winter. That's because Crystapen G is an established penicillin (penicillin G) in a modern form and penicillin is still the treatment of choice in so many infections. Make sure you can meet the demand by ordering Crystapen G now — as part of a Glaxo Discount Parcel perhaps? In two presentation — Tablets and Syrup — and two strengths — 250 mg for adults and 125 mg for children — Crystapen G is going to be in demand.

Presentation

Crystapen G Tablets: 125 mg and 250 mg
bottles of 100 and 500
Crystapen G Syrup (125 mg/5 ml):
Crystapen G Syrup (250 mg/5 ml):
100 ml bottles

Glaxo Discount Parcels make financial sense



Glaxo products, in small or large quantities, cost you less when ordered as part of a Glaxo Discount Parcel. They give you an extra 10% discount. Any quantity of foods (Complan, Casilan, Glucodin, and Ostermilk) plus £15 of pharmaceuticals may be ordered provided that the value of the total order is £25 or more at trade prices. Glaxo Discount Parcels may be ordered via your usual wholesaler or direct from Glaxo. Doesn't it make sense to use Glaxo Discount Parcels? To show you how easy it is to make up a Glaxo Discount Parcel, here is an example.

Complan, 2 dozen	
Ostermilk, 2 dozen	
Crystapen G Syrup, 125 mg/5 ml, 6 x 100 ml	
Crystapen G Tablets, 250 mg, 500 tablets	
Crystapen V Tablets, 250 mg, 100 tablets	
Betnovate Cream, 3 x 30 gram tubes	
Betnovate Cream, 1 x 100 gram tube	
Betnovate Ointment, 3 x 30 gram tubes	
Betnovate Ointment, 6 x 15 gram tubes	
Betnovate Scalp Application, 2 x 30 gram bottles	
Betnovate Rectal Ointment, 3 x 20 gram tubes	
Betnovate Compound Suppositories, 3 x box of 10	
Normal trade price	£25 6 0
Price less discount	£22 15 5
Your saving	£2 10 7

Glaxo brief

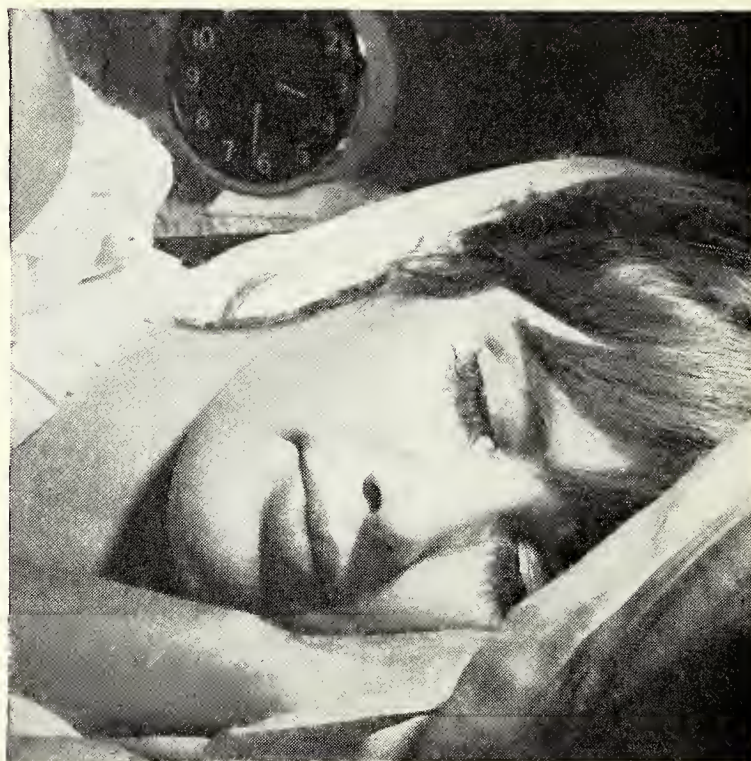
New scoop,
new instructions mean
easier measuring,
easier mixing



Now Ostermilk is even easier to give. There's a new size scoop which means that Ostermilk Two is as easy to measure as Ostermilk One. Just one scoopful of powder to one fluid ounce of water – it's all in the new simplified feeding chart. As well as a new scoop and chart, there are new mixing instructions with pictures that every mother can follow. Mothers using Ostermilk One will also have the benefit of the illustrated mixing instructions. Ostermilk is now even easier to give – and to sell.

Presentation
1 lb (454 gram) cartons

Complan helps them
get better –
stay better



Yes, Complan can be of great help during illness and convalescence. When you are asked for advice about feeding during illness or convalescence tell them about Complan. Complan provides the vitamins and nutrients essential to life – but in a form that's ideal for the invalid or the person on the road to recovery after illness. Don't forget that having tried Complan people keep on buying it – with consequent benefit to you.

Presentation
1 lb (454 gram) cartons

Betnovate, Casilan, Clinimycin, Complan, Crystapen
and Glucodin are Glaxo trade marks

Glaxo 

Glaxo Laboratories Ltd, Greenford, Middlesex



Members of the Medicines Commission: from left, Sir Derrick Dunlop (chairman), Mr W. M. Darling, Mr L. M. Spalton, Dr D. E. Wheeler, Dr F. Hartley and Mr J. M. T. Ross. Full details of the new Commission are given in the story below

Pharmacists named for Medicines Commission

The 14-strong Medicines Commission, which will advise the Government on the safety, efficiency and quality of medicinal products for human and veterinary use, was named by Mr Richard Crossman, Secretary of State for Social Services in Parliament on November 17.

It includes four pharmacists—Mr W. M. Darling, Dr F. Hartley, Mr G. T. M. Ross and Mr L. M. Spalton. Mr Spalton and Dr D. E. Wheeler are in the pharmaceutical industry.

The chairman, as already announced, is Sir Derrick Dunlop, former chairman of the Committee on Safety of Drugs. The members of the Commission are: Mr K. J. P. Barraclough, chairman of the Poisons Board; Professor G. F. Boddie, Professor of Veterinary Medicine, Edinburgh University; Mr W. M. Darling, vice-president of the Pharmaceutical Society; Dr R. Harvard Davis, Senior Lecturer in General Practice, Welsh National School of Medicine; Professor R. J. Fitzpatrick, Professor of Veterinary Clinical Studies, Liverpool; Dr F. Hartley, Dean of the London School of Pharmacy; Dr J. O. L. King, Reader in Animal Husbandry, Liverpool; Professor Sir Max Rosenheim, president, Royal College of Physicians; Mr J. M. T. Ross, chief superintendent pharmacist, Boots Pure Drug Co, Nottingham; Mr L. M. Spalton, chairman of the Stirling-Winthrop Group; Professor O. L. Wade, Professor of Therapeutics and Pharmacology, Belfast; Dr D. E. Wheeler, deputy chairman, Wellcome Foundation; and

Professor A. Wilson, chairman, advisory committee on pesticides and other toxic chemicals.

The commission is appointed under the terms of the Medicines Act, 1968. Mr Crossman said he hoped it would hold its first meeting this year.

'Doctors need advice'

The doctor's traditional prerogative of complete discretion in prescribing needs to be openly debated and frankly appraised.

That was the contention of Professor A. G. Macgregor (chairman of the Joint Committee on the Classification of Proprietary Medicines) when he spoke at an evening meeting of the Pharmaceutical Society's Scottish department in Edinburgh recently.

"All doctors cannot be equally knowledgeable about all drugs," he said, "and it would be absurd to expect them to be so."

It is, therefore, he declared, equally absurd not to expect appreciable drug misuse if doctors, at all levels of seniority, are not to be helped and guided.

Professor Macgregor stressed that pharmacologists should ensure that in the context of the

medical curriculum, the tracking of pharmacology is compatible with and carried out in parallel with the teaching of medicine and therapeutics.

"Doctors are coming to terms with the medicines they use, and if we as doctors and pharmacists continue in the future to collaborate and co-operate, we shall achieve real progress of which we can be proud," said Professor Macgregor.

Pharmacognosy and pharmacy

An entirely fresh appraisal of the work of the pharmacist in society, and consequently, his education, is now needed, Professor E. J. Shellard claimed at Portsmouth School of Pharmacy's recent prizegiving.

Professor Shellard, professor of pharmacognosy at Chelsea College, was giving the second Challen memorial lecture and in doing so made the case for the continued inclusion of pharmacognosy in the undergraduate syllabus. It would be time to listen to critics when there were no more prescriptions for the opium alkaloids, digitalis glycosides, antibiotics or other drugs owing their existence to natural sources.

Stressing the need for continued research in pharmacognosy, Professor Shellard believed that the breakthrough in the treatment of cancer, diabetes and possibly venereal diseases would come from the plant or animal kingdoms.

However, there was little room for teaching advanced aspects of the subject in the third year of honours courses—if the pharmacist of the future was to be the consultant authority on drugs, the emphasis must be on biopharmacy.

Deadlock in JIC salary-claim talks

After a three-hour meeting on November 18, the employers' and employees' sides of the National Joint Industrial Council for Retail Pharmacy had not reached any agreement on the latest salary claim made on behalf of pharmacists and assistants.

The meeting was adjourned to a date to be decided. Both sides made offers and counter offers but are now "going away to think again." The claim is for a 10 per cent increase on existing scales.

Branch closure threatened

Unless pharmacists in South-west London show more interest in attending meetings the Pharmaceutical Society may be asked to disband their local Branch.

That threat is contained in a letter from the chairman of the Society's South-west Metropolitan Branch, Mr J. A. C. Waller to Branch members. Following the last annual meeting the committee were presented with the problem of whether the Branch should carry on and circulated a questionnaire to members asking for their views.

Mr Waller thanks the 45 per cent of members who replied and says all replies have been taken into consideration in arranging this year's meetings.

However, if attendance does not improve over previous years "without further ado we shall ask for the Branch to be disbanded after the end of this session."

Retail - wholesale problems aired

Problems of retailer-wholesaler relationship were reviewed at a symposium on "Wholesaling" staged by the Western Pharmacists' Association on November 12.

Mr A. R. Ritchie (managing director, Macarthy's Ltd), the first speaker, explained recent "inexplicable" changes in that relationship. His own business, which was concerned principally with prescription products, was rather like a big shop but with no cash customers.

It had to provide adequate premises for good storage, including refrigeration facilities, to meet much more stringent DD conditions than in retail; to provide and organise a fleet of vans, and to engage an expensive staff (for surgical supplies).

At the depot level costs were 10 per cent of turnover, leaving only 4 per cent from the wholesaler's 14 per cent margin from manufacturers. Stock needed to be turned over 10 times a year and wholesaling was labour-intensive, with no opportunities for recouping SET.

An account of less than £150 involved a loss. Too many such accounts compelled the closure of a depot.

Mr I. N. Rabin (managing director, I & N Rabin, Ltd) thought wholesalers' services were too much taken for granted,

"like freedom." In his own business he was lucky to gross, not Mr Ritchie's 4 per cent, but 3½ per cent—and that subject to tax bringing net profit down to 1½-2 per cent.

Mr A. F. Reed (merchandising director, Sangers Ltd) said wholesaling started at the retail end. A healthy retail business affected the wholesaler's dealings and his efficiency. "No other trader has the service the chemist gets."

At question time Mr Ritchie agreed no retailer could tie himself to one wholesaler, but could keep two reasonably content.

Direct purchases, said Mr R. Jackson (branch secretary), were forced on retailers because wholesalers didn't get makers' latest products. Retailers were in a world of marketing and merchandising and had to meet customers' demands. Mr Reed claimed that manufacturers, before launching a campaign, usually saw to it that wholesalers were stocked up. Most wholesalers gave extra discounts according to size of purchase, but that brought benefit to neither side unless the parcels were sold at a greater rate.



When Mr George Thomas, Secretary of State for Wales, visited Cardiff last weekend, he was taken on a tour of the school of pharmacy of the University of Wales Institute of Science and Technology. He is pictured here (left) with Mr Dengar Evans (chairman, Cardiff branch of the Pharmaceutical Society), Professor A. M. Cook (Dean, Welsh School of Pharmacy) and Dr P. Nicholls

Planned service under review

The proposals made by the Pharmaceutical Society's committee concerning a planned pharmaceutical service are being studied by health departments in the UK—especially the suggestion that in certain remote areas a subsidised mobile pharmacy might provide the necessary service under controlled conditions.

That was stated by Mr George Thomas, Secretary of State for Wales when he addressed the Cardiff Branch of

the Pharmaceutical Society on November 16.

In a reference to the disappearance of the pharmacy from some of the smaller towns and villages of Wales, he said it was understandable that, where that happened, it was a cause for great local concern.

"Wales is not alone in this problem. Since 1964 more than 150 pharmacies have closed in Scotland, about 10 per cent. In Wales as a whole, including the industrial as well as rural areas 49 pharmacies have closed in the 10-year period since December 1958."

As more and more people became car owners the ability of the pharmacy in small and isolated towns to exist became reduced.

Mr Thomas recognised that rural dispensing had given rise to unfortunate controversy between pharmacy and the medical profession.

He was "very glad indeed" to hear that the Society's president and the chairman of the General Medical Services Committee of the British Medical Association had exchanged letters with a view to discussions on current differences.

The Minister had no new decisions to announce, and no promises to hold out, other than to seek the closest co-operation with those who spoke for pharmacists through their organisations.

He did, however, show himself well informed on the profession's current problems and he explained in some detail his own range of responsibilities for Welsh pharmaceutical affairs within the Department of Health and Social Security.

More approved names

The British Pharmacopoeia Commission has issued the following supplementary list of approved names:

Alipamide *N*-(4-Chloro-3-sulphamoylbenzoyl)-*N,N'*-dimethylhydrazine.
CI-546 (Diuretic)

Ancrod An active principle obtained from the venom of the Malayan pit-viper *Agkistrodon rhodostoma*, acting specifically on fibrinogen
Arvin (Anticoagulant)

Calcium Folineth Calcium *N*-[4-(2-amino-5-formyl-5, 6, 7, 8-tetrahydro-4-hydroxypteridin-6-ylmethyl) amino-benzoyl]-L-glutamate.
Leucovorin Calcium (Antidote to folic acid antagonists)

Cannabiol

***Carbiphene** 6, 6, 9-Trimethyl-3-pentylbenzo[*c*]chromen-1-ol
 α -Ethoxy-*N*-methyl-*N*-[2(*N*-methylphenethylamine)-

ethyl]diphenylacetamide
SQ 10629 and Jubalon are the hydrochloride (Analgesic)

Carboxymethylcysteine *S*-Carboxymethylcysteine (Mucolytic agent)

Clonidine 2-(2, 6-Dichloroaniline)-2-imidazoline Catapres (Hypotensive)

Colaspase *L*-Asparagine amido-hydrolase obtained from cultures of *Escherichia coli*
A.T.C.C. 9637 Crasnitin

Cytarabine 1- β -D-Arabinofuranosylcytosine U-19, 920A (Antiviral)

Delmadinone 6-Chloro-17 α -hydroxypregna-1, 4, 6-triene-3, 20-dione RS 1301 is the acetate (Progestational steroid)

Dothiepin 11-(3-Dimethylamino-propylidene)-6*H*-dibenz[*b,e*]thiepin Prothiaden (Antidepressant)

Metolazone 7-Chloro-1, 2, 3, 4-tetrahydro-2-methyl-4-oxo-3-*o*-tolyl-6-quinazolinesulphonamide Zaroxolyn (Diuretic)

Pipoxolan 5, 5-Diphenyl-2-(2-piperidinoethyl)-1, 3-

dioxlan-4-one Rowapraxin (Antispasmodic)

Puromycin 3-(2-Amino-*p*-methoxyhydrocinnamido)-3'-deoxy-*NN*-dimethyladenosine (Antibiotic)

Pyrantel 1,4,5,6-Tetrahydro-1-methyl-2-[*trans*-2-(2-thienyl)vinyl]pyrimidine
Combantrin is the pamoate (Anthelmintic)

Quingestanol 3-Cyclopentyloxy-19-nor-17 α -pregna-3,5-diene-20-yn-17-ol (Progestational Steroid)

Salmefamol 1-(4-Hydroxy-3-hydroxymethylphenyl)-2-(4-methoxy- α -methylphenethylamino)-ethanol AH 3923 (Bronchodilator)

Taurolin 4,4'-Methylenedi(tetrahydro-1,2,4-thiadiazine-1-dioxide) 1183 (Antibacterial)

Tiletamine 2-Ethylamino-2-(2-thienyl)cyclohexanone
CI-634 is the hydrochloride (Anticonvulsant, anaesthetic)

*Carbiphene replaces Etymide as the Approved Name.

Boots' 'other half' shows a new face

What to do with the Timothy Whites pharmacies after the takeover in 1968 was a simple decision for Boots to take. All would trade under the Boots' name.

It was less easy with the hardware shops and departments, for they were not all of a kind. Some were associated with pharmacies and some sold housewares alone. Even within those groups there was a wide variation of merchandise from one branch to another. New branches were planned but still in the pipeline.

It was finally decided to integrate production, buying warehousing and distribution facilities and to develop as quickly as possible a revitalised housewares chain trading under the Timothy Whites name.

Priority has been given to the opening of new houseware shops that were already planned at the time of merger, and the first, and by far the largest of the initial group of proposed openings—7,500 sq ft in area—has been completed, and opened last week at Basingstoke, Hants, at a cost of £60,000. In quick succession new shops, each with more than 3,000 sq ft of sales area, are due to start at Sunderland, Ashton-under-Lyne, and Aylesbury, and three conversions will soon be completed at Watford and Middlesbrough (over 5,000 sq ft sales area each) and Peterborough (6,000 sq ft).

By the end of the year more than 60 shops will have been converted or newly-opened, and by April 1970 there will be more than 200 new-look Timothy Whites houseware shops.

£620,000 has been allotted

for the conversion process. Provided that sales and returns meet budget expectations a further programme of rapid expansion throughout the country will be put in hand.

'Magic eye' to check on over-prescribing

Over-prescribing of narcotics by a doctor will be shown up by a new method of coding chemists' prescriptions just launched in Germany. A "magic eye" reader — known as a Recognition Equipment Electronic Retina computing reader — will detect the narcotic code entered by the chemist in a preprinted box on the prescription, which will bear an identifying number of the doctor. Any above-average prescribing of narcotics over a period will automatically be detected.

The prescription also contains the number of the pharmacy, the number of the insurance company and what kind of insurance the prescription has been supplied under (chargeable—free of charge—pensioner—invalid), and the amount of money due.

The new method of dealing with the prescriptions in Germany has been made possible by the Pharmacists Associations of Hessen, Rheinland-Pfalz and Saarland getting together to form a clearing house for their prescriptions.

Chemists are charged 0.75

per cent of the actual charges for the service but get 3 per cent from the insurance companies. They now obtain their money quicker, they get invoiced with one cheque from their clearing house and 3,000 to 4,000 invoices for prescriptions are reduced to one. More than 2,000 pharmacies are involved in the scheme which was initially brought about by the shortage of staff in pharmacies.

There is no sorting in the pharmacy. After each dispatch of prescriptions, the chemist receives a list with detailed particulars of each prescription, the gross amount, the share and number of prescriptions, so that he is able to make an exact double-check. There is only one settlement of accounts—on the 9th of each month the chemist receives a cheque covering 100 per cent of the amount, plus a detailed account. Prescriptions need no longer be insured by the chemist—this is now done by the centre.

The chemist can further be helped with stock-taking by the use of the Electronic Retina computing reader.

Australia ruling on cyclamates

The Australian National Health and Medical Research Council have recommended to Federal and State governments that cyclamate sweetening preparations should continue on sale subject to their being available only on medical prescription.

The Council considers that cyclamates should still be permitted as sweetening agents in low-calorie foods and drinks in currently approved maximum quantities if a warning label "Take on medical advice only" is affixed.



Mrs B. Pattini introducing Beecham marketing and sales executives at the marketing seminar reported below

Toiletries seminar

Case histories of toiletry promotions by chemists in the Southampton and Portsmouth areas in which sales increases of between 300 and 500 per cent had been registered were outlined to chemists at a seminar held at Southampton University recently and organised by Beecham Products.

The company's Southern area manager (Mr E. Roberts) and a number of executives were introduced by the chairman of the Southampton Branch of the Pharmaceutical Society (Mrs B. Pattini).

Diploma for shop managers

A course leading to a new qualification for shop managers — the Higher National Diploma in Business Studies (Distribution)—starts in January at the College for the Distributive Trades, Leicester Square, London. If it is a success, further courses are expected to be arranged in Bournemouth and Newcastle-on-Tyne.

The course will be the first of its kind and will be the first to receive official backing from the Distributive Industry Training Board.

Entrants on the three-year sandwich course will spend alternate six months in college and at work in the industry. They will be sponsored by retail or wholesale firms and among subjects studied will be market research, merchandising, law, administration, personnel management and training.



COMPANY NEWS

Glaxo's research costs £4 million a year

The current rate of expenditure on pharmaceutical research in Great Britain by Glaxo Group Ltd is about £4 million a year—roughly 20 per cent of home sales of pharmaceuticals. Giving that information to shareholders in the annual report for the year ended June 30, Sir Alan Wilson (chairman) says that percentage would normally be too high if sustained over a period, but if exports are added to home sales the cost of research is about 10 per cent and about 6 per cent of the Group's total world sales.

The company could increase profits in the short run by reducing research, but that, he says, "would be fatal." Over the next five to seven years it is planned to increase "very substantially" their research.

The Group's recent discoveries have not reached their full potential in Western Europe (apart from Italy) or in Japan, "now the second largest pharmaceutical market in the world," because of the late entry into those markets, so the long-term prospects in those important markets are "bright," says Sir Alan.

Four-fifths of the turnover of Vestric Ltd of £39.2m came from products of other manufacturers. Despite fewer branches operating, sales increased by £0.7m but trading profit fell from £1.1m last year to £0.8m.

Selective employment tax cost Vestric an additional £70,000 in the year under review and, with the further increase announced in the last Budget, SET will be running at over £300,000 a year in 1969-70.

As announced previously (*C&D*, October 18 p 350) the Group trading profit including Vestric was £21.7m and shows an increase of 13 per cent over last year.

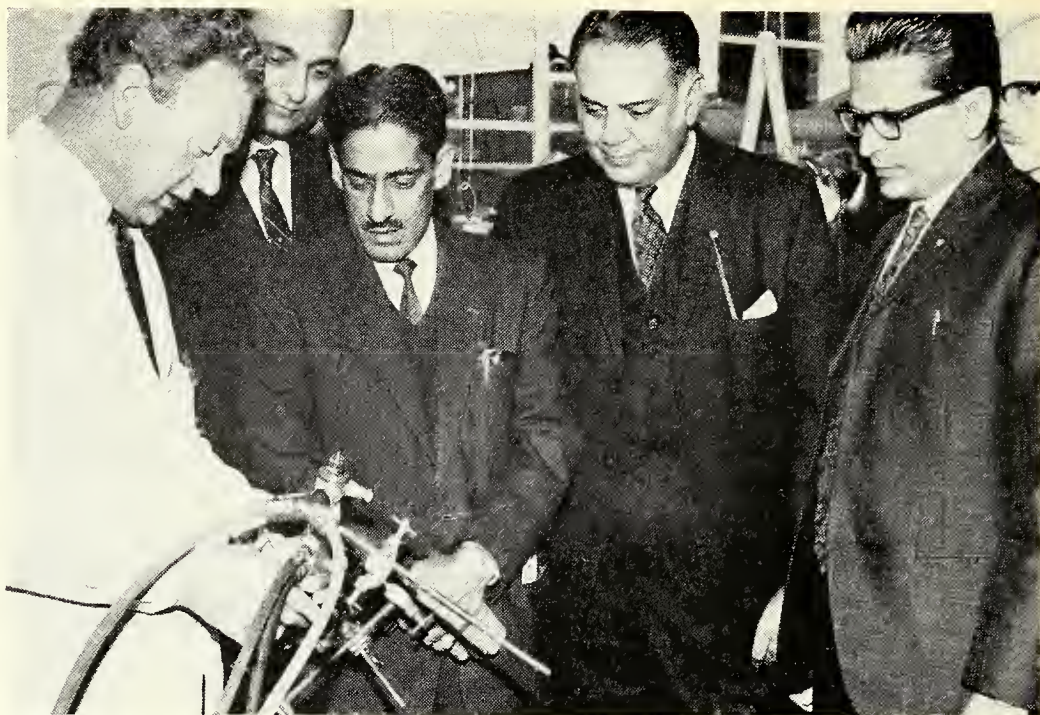
Total exports amounted to £27.7m of which £22m was represented by pharmaceuticals.

Sales and profits in India increased "substantially." A public issue of 25 per cent of the issued share capital of the Indian company was oversubscribed.

Cooper profits up

Pre-tax profits of Cooper, McDougall & Robertson Ltd are 7.7 per cent up at £1,104,000 for the year ended August 31. Pre-tax profits for the previous year were £1,025,000. Profits of the group, after tax, are £636,000 or 25.7 per cent higher than in 1968.

In addition to the dividend of £90,000 on the ordinary shares (10 per cent—



Members of a pharmaceutical study team from the Export Promotion Council, India, seen in the pharmacy unit during their recent tour of Glaxo Laboratories Ltd, Greenford, with Mr W. R. Long, who is explaining the automatic film-coating of tablets

same) a special payment of £151,000 has been made to the Wellcome Foundation Ltd (against £58,000).

The Wellcome Foundation Ltd owns all the ordinary shares of Cooper, McDougall & Robertson Ltd.

Business briefly

The International Federation of Societies of Cosmetic Chemists now has its secretariat at 56 Kingsway, London WC2.

David Sames Ltd are closing their branch pharmacy at 59 Southcrnhay, Basildon, Essex, on November 22.

Farillon Ltd are now operating from Selinas Lane, Dagenham, Essex (telephone: 01-592 2596.)

Mr T. M. Dillon, MPS, has acquired the pharmacy of Mr G. Bryan Brook, MPS, FBOA, 155 Lavender Hill, London SW 11. Mr Brook is now devoting his time solely to his optical practice at 155C Lavender Hill.

Berk Ltd is to acquire a share interest in Chemical Holdings Ltd, Johannesburg-based chemical manufacturers. This will be achieved by Berk lending Chemical Holdings approximately £600,000, to be paid in three equal yearly amounts.

Beecham Veterinary Products: The head office address and telephone number is now: Beecham House, Great West Road, Brentford, Middlesex. (01-560 5151). The order office remains at Manor Royal, Crawley, Sussex.

Therapharm Ltd, Externe Co Ltd and Mould & Bishop Ltd have transferred to The Willows, Railway Road, Downham Market, Norfolk (telephone: ODM-63 3189) from 86a Richmond Road, Kingston-on-Thames.

Eli Lilly Benelux SA, has been established in Belgium recently to market pharma-

ceutical products in that country and Luxembourg. The new company's offices are located at 54 rue de l'Etuve, Brussels 1.

Warwick Pharmacy Ltd (in liquidation): An agency report on the meeting of creditors (November 1, p 397), mentioned that three directors, including Mrs S. Blum had been on the board throughout its existence. The liquidator (Mr O. N. Martin) points out that Mrs S. Blum only became a shareholder and a director in September of this year and was in no way concerned with the business prior to such appointment.

Appointments

Scott & Turner Co have appointed Mr W. Rose as a brand manager.

H. R. Napp Ltd have appointed Mr Roger Steel their field sales manager.

The Wellcome Foundation Ltd have appointed Mr Thomas Gray, BSc, an executive in their sales training unit.

British Oxygen Co Ltd have appointed Mr Kenneth Mears as their representative for Sparklets lines in Norfolk, Suffolk, Cambridgeshire, Essex and parts of North, North-west and East London.

E. C. De Witt & Co Ltd have appointed Mr R. S. Clapton their group general sales and marketing manager. In the pharmaceutical department, Mr S. W. Southgate, has been appointed marketing manager and Mr L. J. Busby, sales manager.

Bristol-Myers Co Ltd: Marketing director, Mr Paul Stewart, is now additionally responsible for the group's consumer division sales operations. The purpose of the move is to co-ordinate marketing and selling operations and thereby obtain maximum efficiency from the company's resources.

PEOPLE

Mr Neil Iliff who is deputy chairman of Shell Chemicals UK Ltd, was re-elected for a second year of office as *President* of the Chemical Industries Association on November 13.

Dr Philip Brown, PhD, BPharm, MPS, who joined the advertising agency, J. Walter Thompson, as consultant and senior representative on "ethical" and proprietary medicine accounts in April 1968, is to take charge of a new unit being set-up in the UK by the agency. Known as Deltakos UK, the unit, together with the company's Deltakos division in



New York, aims to provide a service to pharmaceutical manufacturers ranging from market research to copy writing.

Deaths

Fry: On October 31, Mr John Alexander Fry, FPS, Rodings, Briarsway, Hartley, near Dartford, Kent. Mr Fry qualified in 1946 and was chief pharmacist at West Hill Hospital, Dartford.

Heatrick: At the Infirmary, Helensburgh, Dunbartonshire, on November 9, Mr William John Heatrick. Mr Heatrick qualified as a pharmaceutical chemist in Ireland in 1924. He opened a business at Cliftonville Circus and another in Donegall Street, Belfast.

Latham: On November 5, Mr Charles Latham, MPS, 36 Barrowdene Close, Pinner, Middlesex, aged 65. Mr Latham qualified from Liverpool in 1926.

McEwan. On November 9, Mr John Jamieson McEwan, MPS, Lansdown, 7 Golf Course Road, Girvan, Ayrshire. He was formerly in business in Glasgow and was a former chairman of the Scottish Pharmaceutical Federation.

Robertson: On November 6, Norman Young Robertson, MPS, 78 Essex Road, Islington, London N1. Mr Robertson qualified in 1930.

Mr Glynne Roberts, writes: Mr Robertson was a popular member of that large group of pharmacists who went out to India in 1940 and spent the war years in the RAMC in India and Burma.

The Xrayser column

The crystal ball

Looking into the crystal ball is becoming an increasingly popular pastime, and it would be surprising, with a pseudonym such as I have inherited, if I did not occasionally allow my imagination some rein in trying to peer into the future. The past week has seen examples of what I mean, but the palm must be awarded for the keen penetration of the composite Paddington Pollaky which has resulted in the production of "Medicines in the 1990's" (p 444).

The booklet, published by the Office of Health Economics—a body founded in 1962 by the Association of British Pharmaceutical Industry—makes forecasts in the field of medicine, based on recent developments and on future hopes, provided that there is continued national and international economic growth at roughly the same rates as over the past two decades; that there will be reasonable political stability and that the basic social and economic structure of the Western world will not change fundamentally; and that, however much the organisation of the National Health Service may change, health will continue to be regarded largely as a community responsibility.

Those, says the report, are basic assumptions, and events may prove them to be correct—or wrong. I find myself at variance with many of the forecasts made, but since it is extremely unlikely that I shall partake in the delaying of the ageing process visualised for 1990, my interest in much of what is referred to must be academic and therefore of little value.

What concerns me is that, even if there were earlier discovery of medicines which delayed or partially reversed my ageing processes, so that my interest then became active, there is little I could do to halt the growth of multinational companies in the pharmaceutical industry or to alter the prediction that by 1990 world-wide pharmaceutical research, production and marketing will mostly be in the hands of "some one or two dozen companies." That is a terrifying thought.

Adverse reactions

The report makes reference to the risk that another thalidomide type of tragedy could occur. It goes on to say: "The widespread harm done by the adverse reaction itself could be compounded by delays in medical progress following the imposition of further irrational 'safety' requirements as a result of the public outcry about the disaster." Perhaps I may be pardoned for questioning the word "irrational" and also "safety" as emphasised.

The public may have very good reason for outcry. But more frightening still is the prophecy that "it is likely that by 1990 nearly every individual will be taking psychotropic medicines either continuously or at intervals," and yet another forecast suggesting that "psychotropic drugs to blunt curiosity and initiative will be available and there would be a hazard that they could be misused." Not, I fancy, if they were used in self-medication by those responsible for their production.

Planned service

Another look into the future was described by Mr W. M. Darling (vice-president, Pharmaceutical Society) when he addressed the Pharmaceutical Group of the Royal Society of Health on November 10 (p 444). The address crystallised much of current thought and policy and Mr Darling had obviously considered his material with care. He did not attempt to look into the 1990's, confining himself to matters of more immediate moment, including the maximum protection of the public in respect of all medicines. His view regarding "over-the-counter" medicines is not shared by the forecast of the Office of Health Economics, but perhaps Mr Darling regards it as in the public interest that all medicines should be handled by people trained to a proper sense of respect for drugs.

Hospitals to get official advice on disinfectants

Hospitals will soon be receiving an approved list of disinfectants, and that should end the risk of their making unsuitable purchases or of putting disinfectants to unnecessary uses.

The Hospital Disinfectant Approved List will be published early next year, Dr J. C. Kelsey (director, Central Public Health Laboratory) told a conference on "Disinfectants in Hospitals" held at Salford University on November 8. It will, he said, be based on information demanded from manufacturers.

Dr Kelsey told the audience gathered together by the Manchester Branch of the Guild of Public Pharmacists, that it would include information on:

- ☐ Minimal inhibitory concentration against four "standard" organisms;
- ☐ Capacity test and stability results, with and without yeast;
- ☐ Recommended use dilutions and storage conditions;
- ☐ Toxicity test results;
- ☐ Inactivators;
- ☐ Contra-indications (such as damage to materials);
- ☐ Incompatibilities (with, for example, detergents and plastics).

The list will be accompanied by instructions to users, so as to avoid loss of activity due to hard water, admixture with unsuitable detergent, or incorrect "topping up."

Dr D. M. Jones (consultant bacteriologist, Withington Hospital) reviewed a number of troublesome organisms and said that disinfection of Gram-negative organisms was complicated by their favouring moist conditions and being resistant to spraying; spore-bearing organisms were little acted upon by disinfectants, etc.

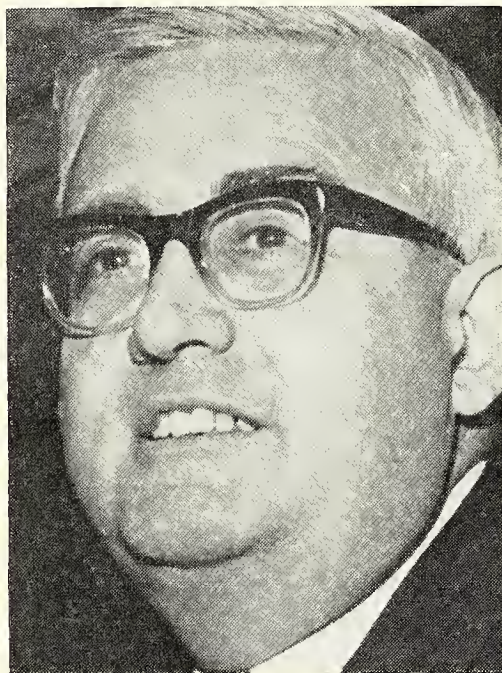
Risk to staff

The enteroviruses spread like bacteria; in haemodialysis units the hepatitis virus was a risk to nursing staffs and patients; with the increasing use of "heroic" procedures they were likely to increase in importance as pathogens.

Increasing numbers of Gram-negative organisms were leading to closer studies of skin infection. Normally the skin was remarkably resistant to bacterial infection—bacteria injected into medical students for test purposes had caused no infection but when infected stitching was drawn through the skin suppurative lesions had arisen. Even without prior preparation of the skin, subcutaneous injection had rarely given trouble.

Mr G. Sykes (Boots Pure Drug Co Ltd) discussed the choice of disinfectants. Both organisms and disinfectants varied in susceptibility and "safe level." Micro-organisms could adapt to disinfectants and could be protected by organic chemicals and fats in solution or suspension.

The degree of protection varied, sometimes, as with the quaternaries, "catastrophically." Hard water also reduced effectiveness. "Aerial disinfection" did not work, since the environment was being



Dr J. C. Kelsey

constantly reinfected. Ventilation control was better.

The Kelsey Sykes test for assessing disinfectants could be applied to both industrial and domestic disinfectants. A technique used in dairying for disinfecting surfaces was readily adaptable to hospital and industrial requirements.

The fourth speaker, Mr R. Hall (pharmaceuticals division, Imperial Chemical Industries Ltd) dealt with disinfectants for application to the body. The choice, he said, depended on what was readily available; the clinical requirements relevant to the specific uses of the disinfectant; and factors concerned with physico-chemical properties of the disinfectant, commercial aspects and "professional attitudes."

Ethanol and isopropanol were widely used both as skin disinfectants in their own right and also as solvents for additional disinfectants. Provided there was some water present, usually 10-30 per cent, they killed vegetative bacteria and tubercle bacilli fairly rapidly but were without effect on spores. They were non-irritant, but their repeated use led to drying of the skin. They also caused smarting on raw surfaces.

Iodine and chlorine, powerful oxidising agents, reacted rapidly with all forms of organic matter including bacteria, spores, fungi and viruses. If sufficient halogen were present to satisfy the organic matter demand and leave some excess, then fairly rapid germicidal action ensued. Most chlorine-containing preparations were relatively unstable at acid pH's where their activity was greatest.

Combination of iodine with acidified non-ionic surface-active agents or povidone, resulted in the formation of iodo-phores which retained iodine activity but

were less toxic, caused no permanent stain and were stable.

Cationic surface-active agents possessed marked bactericidal activity against vegetative bacteria, some viruses but not fungi, bacterial spores and tubercle bacilli. They were generally extremely stable even at autoclaving temperatures, non-toxic, non-irritant but incompatible with soaps and other anionic surface-active and, if they were in large excess, with non-ionic surface-active agents.

If a disinfectant was used to disinfect the skin before an injection, alcoholic solutions should be used since the time of application of the disinfectant was of necessity short. For intrathecal injections and venepunctures, a greater degree of disinfection could be achieved by including chlorhexidine 0.5 per cent or iodine 1 per cent.

Risk of contaminating operation wounds was obviously greater and it was desirable to clean and degerm the patient's skin in depth without damaging it. Suitable procedures were a two-minute rubbing with alcoholic tinctures of iodine (1 per cent) or chlorhexidine (0.5 per cent), repeated washing with hexachlorophane or a povidone-iodine detergent followed by the same alcoholic tinctures and, for areas involving a risk of clostridial infection, application of povidone-iodine compresses for 15-30 minutes, again followed finally by alcoholic tinctures.

Wound contamination

The hazard of wound contamination by transference of bacteria from the gloved hands of surgeons through punctured gloves demanded a disinfectant of low irritancy and sensitisation potential.

In casualty wards the cationic surface-active compounds were preferred.

Chlorhexidine had also been shown to be a good prophylactic against *Klebsiella aerogenes* and *Ps. aeruginosa*.

For burns, because of the inefficacy of silver nitrate against *Staph. aureus* and the possible development of resistance to gentamycin, a combination of silver nitrate and chlorhexidine (in a cream base) had been suggested.

The repeated use of solutions containing 1 per cent iodine (as an iodophor) to less extensive burns also apparently gave good clinical results.

There was good evidence that the use of disinfectants either alone or in combination with other aseptic procedures significantly reduced clinical infection of the genito-urinary track. Aqueous solutions of chlorhexidine or disinfection of the urethra with lubricant gels containing chlorhexidine were suggested.

Form, presentation and cost of a disinfectant were to some extent factors in choosing disinfectants. If useful "cosmetic" properties could be added without interfering with its efficacy, so much the better.

Containers with functional advantages in use (plastic squeeze packs, automatic dispensing devices, disposable sachets) could also influence choice. Technical support by the manufacturer on medical, pharmaceutical and bacteriological aspects was important because of the many problems that could arise.

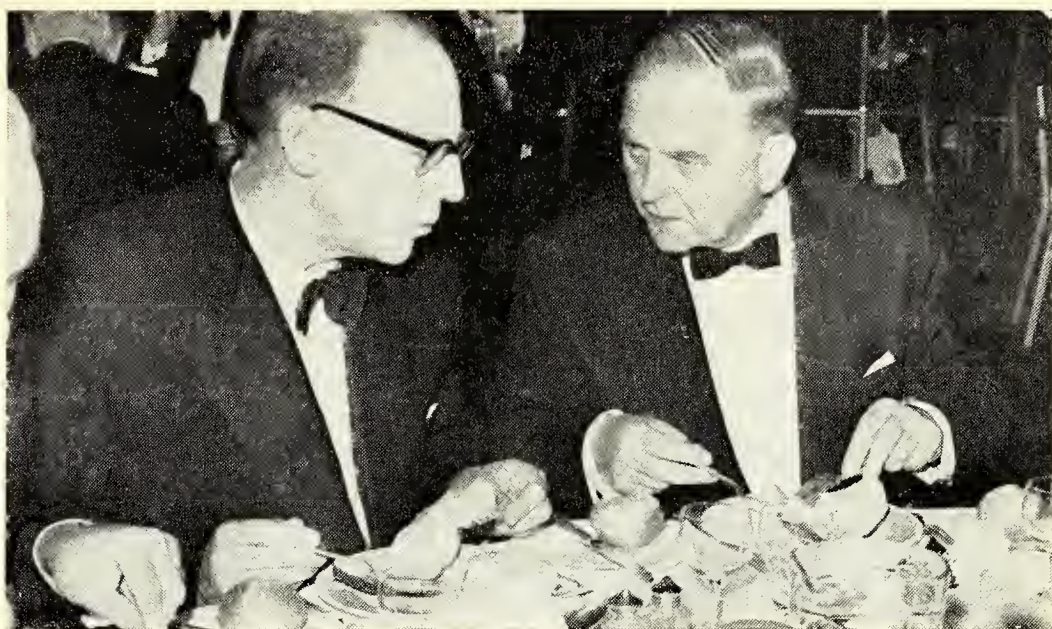
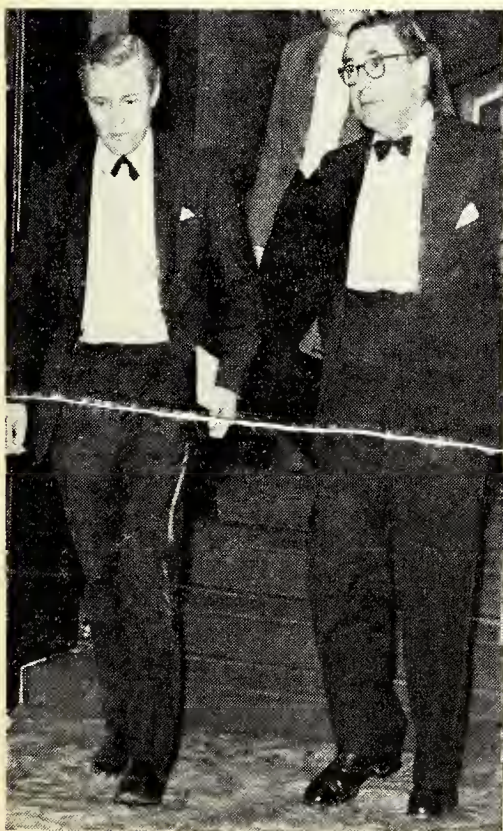
The chemical industry's challenging year

"Output of chemicals has grown at rather more than twice the rate of manufacturing industry as a whole — the highest ratio in the international league," said Mr Neil Iliff in his presidential address at the annual meeting of the Chemical Industries Association Ltd, on November 12. "Nevertheless, because the growth of the British economy is only about half that of other major industrial countries, our chemical growth in absolute terms is much less than theirs."

"We have expressed our view that the main condition for greater growth of viable chemical production in the UK depends upon a combination of a higher growth rate of the British economy and its overall export trade, coupled with access to much larger tariff-free markets." A second condition for international competitiveness was that general cost inflation should not rise faster than in the other main industrial countries. A radical improvement in the speed and reliability of completing capital projects was of great importance. There, Britain compared unfavourably with her main overseas competitors.

Because of the size of the EEC domestic market — $3\frac{1}{2}$ times the home market, and of its growth at twice the rate, chemical companies in the Six could count on a seven times greater growth of demand

Mr Anthony Wedgwood Benn, MP, principal guest at the CIA dinner (left), with Mr N. A. Iliff (president)



Dr F. S. Dainton (vice-chancellor, Nottingham University) with Dr D. Wheeler (Wellcome Foundation Ltd) pictured at the CIA dinner

than could be foreseen in the British home market. However, UK chemical industry in recent years, looked at in terms of turnover, compared favourably with that of other major chemical producing countries.

The industry's record of improvement in output per employee ranked high in British industry, as did its collective efforts through its associations and in partnership with the trade unions. Agreements were under negotiation in 70 locations, in addition to 24 agreements already concluded.

"We expect that in future substantially greater production will be achieved with about the same total manpower force. This will demand, as in the past, a steady increase in a wide range of skills at all levels. It is therefore an impelling responsibility for us to be closely associated with the Chemical and Allied Industries Training Board in promoting progressive and realistic training arrangements."

Nuisances the industry might have the misfortune to occasion would increasingly attract public attention. The very name "chemical industry" tended to conjure up "the witches' brew" of popular imagination. That concern was universal. "At the same time we must continue to promote public realisation that few industries are more directly concerned with the alleviation of hunger, the fight against disease and improvements of individual standards of living than our own."

The president re-emphasised most of those points when proposing, later that day at the annual dinner of the Association, the toast to which the Minister of Technology (Mr Anthony Wedgwood Benn) replied.

Mr Benn set out to demolish "the myths that there is a total, inescapable and permanent conflict of interest between management and labour, and that Government and industry are, and must necessarily remain, implacably hostile to each other."

"It is, or ought to be," he said, "self-evident that the business of earning our living by creating wealth is just as important to Government and the trades unions as it is to employers. If we run

into economic difficulties which restrain our growth, then wage earners, investors and social expenditure all suffer. If we do well we all benefit."

Government relations with industry had been developing for many years on the basis of confidence and trust. The new Ministry for Industry — MinTech — represented a serious and important attempt to modernise and improve its own machinery for working with industry.

"I am very conscious of the fact that, in Cabinet, MinTech represents the nation's great earning power, which is industry, and those who work in it." Today, Government and industry were equally concerned with a whole range of issues affecting industrial performance.

To gain admission on acceptable terms to an expanded EEC was of tremendous importance to the chemical industry and other important industries. But it could only be achieved after complex negotiations. Government and industry would have to work hand in glove on many aspects to ensure that the negotiators had sound guidance, and MinTech would play a large part in making that process possible.

He saw the whole conception of Government economic planning integrating across the board with company planning.

"As we succeed in this objective we shall achieve a sensible continuing and long-term consultation about national, regional and company objectives, including exports, profitability, regional development, and the maintenance of a tolerable environment."

The structure of home industry might well be a decisive factor in international competition. Government could sometimes help.

Research was another area in which Government must have a role to play. MinTech and the Atomic Energy Authority now had over 9,000 qualified scientists and engineers at work. The relationship between their work and the research, development and marketing needs of industry presented a major challenge to both parties.

LETTERS

Two-tier retail pharmacy defended

May I reply to Mr Dudley's attack (November 8, p 429) on my two-tier system for retail pharmacy? I pointed out at the start that the system gave an alternative for those who are not happy with today's conditions in retail pharmacy. Obviously, there are many like Mr Dudley who are quite satisfied with the way things are, particularly if they happen to own a medium or large independent pharmacy; provision is made for those people in the commercial tier.

I not only thought about all the dispensing being carried out solely by the pharmacist, but have worked under that system in Canada and appreciate its advantages. Mr Maxwell Gordon, reporting on pharmacy in the US, where again all dispensing is carried out personally by the pharmacist, concluded that the American pharmacist was materially better off and from the professional aspect had a greater job-satisfaction than his British counterpart.

I do not suggest that there is anything so wonderful in counting out the right tablets, but where is the wonder in selling toilet paper and lipstick? If Mr Dudley has so little regard for the dispensary, how can he expect the public or the Department of Health which pays him, to have any more, and if it is right for pharmacists to let anyone do their dispensing, then there's little argument when a rural doctor allows his receptionist to do his dispensing.

The reason that the pharmacist in the ethical tier would receive a higher fee is because his time is more costly than that of the unqualified staff he would replace and the increased fee is a correcting factor, not an "inducement carrot".

The public would be the judge of which was the better service, but there must be some advantage when the pharmacist can spend all his time doing what it now takes a four-year university course to teach him—surely he would have more time to give to Mr Dudley's "health information service".

As time goes on retail pharmacies are going to cost the aspiring proprietor pharmacist even larger sums of hard-to-come-by capital and rents in the town high street exclude him even more. So, to lift himself from the manager bracket into the more rewarding proprietor category, the aspiring pharmacist is tempted to leapfrog over existing chemists' shops nearer to the new health centres—because that is the least expensive way to start in business.

At present there is nothing to stop anyone outside pharmacy opening a pharmacy, ethical or otherwise, near these centres, which is a poor state of affairs. My system of licences by the Society and ownership of ethical pharmacy by working pharmacists solves this particular prob-

lem with little disturbance to the commercial tier.

At the same time it gives the younger pharmacist an opportunity to buy himself into a partnership in an ethical pharmacy without having to find the large amounts of capital necessary to buy a high street chemist shop.

Michael Thornton
Blandford Forum, Dorset

Ready and waiting

One must admire Mr Marriott's persistence in demanding the status of shopkeeper (*C&D*, November 15, page 450) and one has little doubt that he will achieve his ambition.

At the same time, in reply to his assertions that pharmacists are over-trained for the tasks they perform and that the qualifying standard should be lower for "shopkeeper-pharmacists," I feel obliged to point out that there is a list of persons with Apoth Hall and Dispensing Technicians certificates who would be ready, willing and, by Mr Marriott's standards, able, to take over his function any day.

The addition of these people to the register would render it unnecessary to train any more retail pharmacists for years and, what is more, look at the salaries they will work for!

E. D. Hurt
Leamington Spa

Moral guardians?

I note from your report of the Chemists' Action Group annual meeting (*C&D* November 15, page 449), that their main "aim is . . . that the Council must protect not only the spiritual and moral aspects of pharmacy but also the financial interests of the members."

As to my spiritual and moral standing, I trust I am able to safeguard this myself, but if and when I need guidance on matters spiritual and moral it will not be to No. 17 that I shall turn.

With regard to Mr Millward's letter, on the next page, I am pleased to see that he has no desire for militancy when he informs us that "no votes of no confidence will be accepted" at their meeting on November 23. I am curious to know what would happen if by chance someone wished to propose a vote of confidence!

John B. Grosset,
Edinburgh

'NP' labelling

Your correspondent Mr Thewlis (*C&D*, November 15) cries out against "NP" labelling. No doubt he is neither the first, nor the last who will do so.

Yet "NP" labelling could almost certainly save several lives every year in this country.

How many pharmacists who talk rubbish about their "professional image"—or lack of it—realise that under our NHS dispensing procedures we have less information about what we have dispensed for a patient than we retain about a D and P order for her holiday snapshots?

How many of us have had a telephone call from the local hospital saying a patient has taken an overdose—can we tell them what was dispensed—and had to deny knowledge of the prescription's content? This may often involve a risk of death to the patient.

Even in New Zealand, my home country, where all pharmacies keep a permanent record of virtually everything dispensed, be it Social Security or otherwise, compulsory "NP" was adopted about four years ago. Since then I have not heard a single outcry against it—and some who opposed the idea have admitted they were wrong.

A wide use of "NP" labelling is only part—a symptom—of the changes pharmacy must make to face modern conditions.

Can I hope that we may consider any changes proposed in future, whether regarding the nature, staffing or distribution of pharmacies—or the provision of State medical services—in the light of the patients' welfare first, above customs, habits, profits or the opinions of the local GPs?

Then perhaps we can start to argue that we are health professionals.

R. E. de Roo
Staines

No leakage

Apropos the recent letter from the Irish Wholesalers Federation regarding the leakage of Complan (*C&D* October 18, page 357); then who is responsible for the mountains of products such as Sudocrem baby cream, Polyherb shampoo, etc, that one sees in all the Dublin supermarkets?

Dublin Pharmacist

EC10 suggestion

The general layout of Dr Barlow's EC10 (November 15) has much to commend it, but I consider the Pricing Bureau will require the right hand side and a full column to the bottom of the form so that the total is readily visible. Also Dr Barlow could easily have left room for the chemist's stamp at the bottom left hand corner, thus giving full accommodation for endorsements.

The exempt patients' signature on the front is a very good point, but I would print the "If exempt" in red ink and add the words "see over" (for terms of exemption). The number of items would go easily next to the Pricing Bureau's total. The endorsement column and pricing column could be left to a minimum width giving more space for the prescriptions.

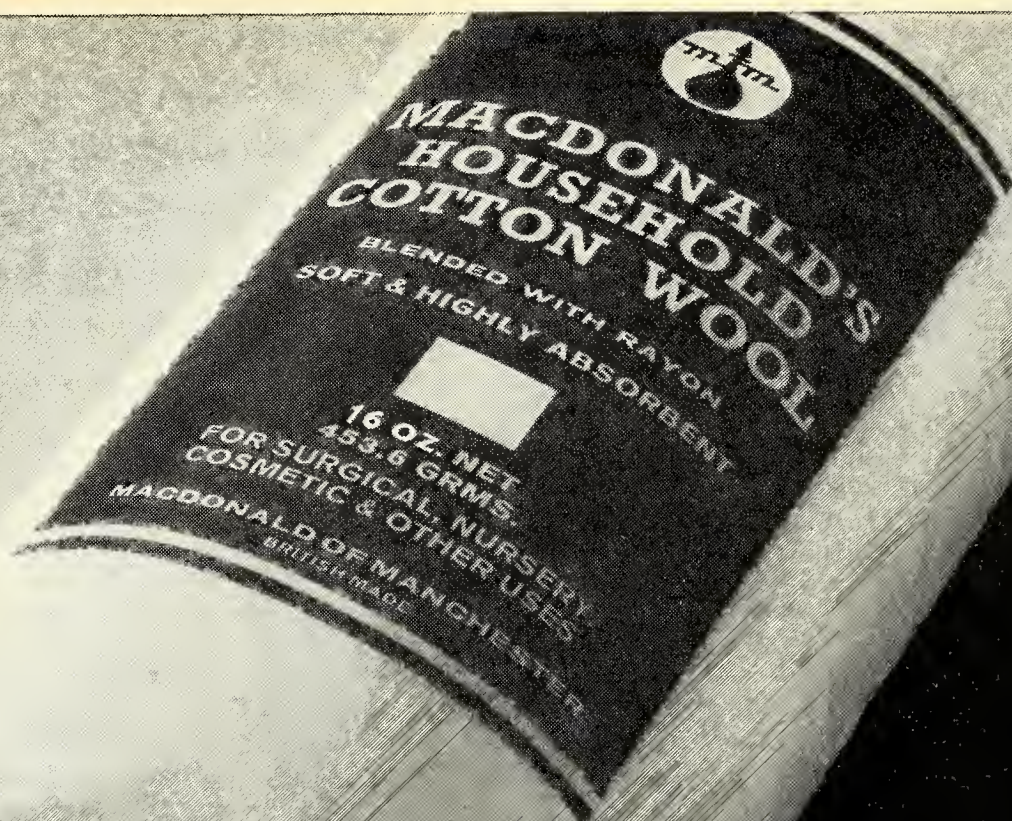
Having handled many forms I have always noticed that the wasted space is in the four corners.

Best wishes for the success of the *C&D*—a most valuable weekly.

T. Newey
Bexhill, Sussex

Poser solution

Correct interpretation of last week's "poser" is "Mist kaolin et morph."



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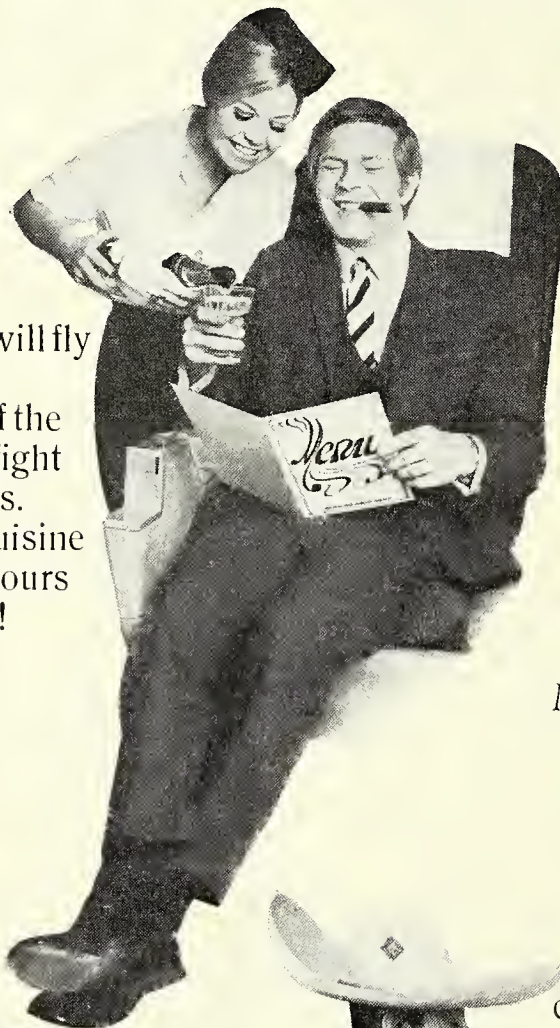
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12 doz cost £20.14.0; with bonus value 48/-, profit is £10.10.0—50%!
18 doz cost £30.12.0; with bonus value 72/-, profit is £16.4.0—53%!
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September Quarterly Price List

WEEKLY PRICE CHANGES AND NEW PRODUCT ADDITIONS

Trade prices are given per dozen. Bold upright figures (2 9) in the retail column indicate the price is subject to retail price maintenance. Italic figures (2 9) are manufacturer's recommended price. Light upright figures (2 9) are a suggested guide.

A=Price Advanced. R=Price Reduced. ●=New entry. D=Delete. C=Correction. I=Insert.

	Trade	Tax	Retail		Trade	Tax	Retail		Trade	Tax	Retail
Ind Debut (366 DR & A)				Alka-Seltzer (843 ML)				Atarax (583 HP) †s4B			
double strength 60cc	138 2	72 2	22 5	tablets 2	14 4	5 0	8	syrup 150ml	6 6ea	—	9 9
10 Hour (333 Cupal)					(3doz)	(3doz)		4oz	—	—	D
mixture	21 9	7 2	3 6	Alloy (430 Eucryl)			D	Aureomycin (340 C of GB) existing entry			D
Achromycin (746 Lederle) TS				gel				Aureomycin (340 C of GB) TSVPO			I
intramuscular 100mg 6	11 8ea	—	17 6	Aludrox (1352 Wyeth)				veterinary			
intravenous 250mg 6	21 10ea	—	32 9	500ml	58 0	—	6 6	bisulphate soluble			
500mg 6	38 10ea	—	58 3	12oz	—	—	D	powder sachets			
eye/ear ointment 1%				200ml	26 0	—	2 11	4x4oz	140 0ea	—	210 0
6x1/2oz	9 0ea	—	13 6	6oz	—	—	D	16x4oz	528 0ea	—	792 0
ophthalmic oil				Ambassador (1136 Silber)				capsules 50mg 100	15 2ea	—	22 9
suspension 6ml			D	reflex exposure meter	—	—	129 6	250mg 100	65 2ea	—	97 9
Achromycin V (746 Lederle) TS				Amplex (67 Ashe)				doser syringes 12x6cc	33 0ea	—	49 6
syrup 500ml	32 0ea	—	48 0	Lady Amplex	45 0	24 1	7 6	mastitis suspension 12x6cc	24 4ea	—	36 6
capsules 50mg 25	—	—	D	Ananase (1080 Rorer)				ophthalmic ointment 1%	15 0ea	—	22 6
Acthar (61 APC) †s4B				(distributors 324 Crookes)				powder 2% 6x15g	27 6ea	—	41 3
intravenous 45 I.U.	48 0	—	—	tablets 500	240 0ea	88 0ea	—	soluble Oblets 500mg			
lyophilised 10 i.u. vial			D	Anapax (1053 Rexall)				12x4	72 0ea	—	108 0
Admune (179 BDH)			I	cold tablets 24	37 0	13 7	5 7	soluble powder 1lb	13 2ea	—	19 9
ampoules 1ml	10 0ea	—	13 4	throat spray 7.5g	40 0	—	4 11	5lb	119 2ea	—	178 9
disposable syringe	12 0ea	—	16 0	Andora (49 Aneson)				spray 1% 6x5oz	57 6ea	—	86 3
vial 10ml	80 0ea	—	106 8	eyelash dye	10 6ea	5 9ea	21 6	violet spray 6x5oz	90 0ea	—	135 0
Admune—AQ (179 BDH)			D	Andrex (153 BSC) existing entry				with Neomycin			
Admune—Mono (179 BDH)			D	tissues 2-roll	30 9	—	2 3	doser syringes			
Agfa (16 AGL)				(12 doz)				12x10cc	67 0ea	—	100 6
films black and white				Annovax (208 BW)			D	Oblets 50	62 6ea	—	93 9
Isopan 126 20 exp.	3 9ea	2 1ea	7 5	Antussin (1239 Tobal)				Aureomycin (746 Lederle) TS			
Isopan Record roll 120	—	—	D	chewable capsules			D	ointment ophthalmic 1%			
Agfacolor (16 AGL)				Apex (975 PDS)				6x1/2oz	9 0ea	—	13 6
negative film CNS				bergamot conditioner				syrup	—	—	D
standard cassette				2oz	45 0	24 9	7 6	Aventyl (413 Lilly) †s4B			
35mm 12exp	5 0ea	2 9ea	8 11	5oz	75 0	41 3	12 6	liquid 450ml	13 2ea	—	19 8
reversal film CT18				9 1/2oz	138 0	75 11	23 0	480ml	—	—	D
126 cartridge 20exp	15 1ea	4 11ea	74 0	3oz	75 0	41 3	12 6	Azodyne (357 DS & H)			
Agfalux (16 AGL) existing entry			D	4 1/2oz	87 0	47 10	14 6	(vet.) 5oz	6 9ea	2 5ea	11 5
Agfalux (16 AGL)			I	My Knight pomade	5oz	29 8 1/2	9 0	1 lb	—	—	D
flashgun KM	54 10ea	30 2ea	114 7	pressing oil 3 1/2oz	75 0	41 3	12 6	Azymil (176 BCLO)			D
CK & CM	34 7ea	19 0ea	82 3	16oz	165 0	90 9	27 6	Bactone (613 Hodders)			D
Agfascope (16 AGL)				scalp cream 3oz	75 0	41 3	12 6	Bactrian (776 JML)			
viewer 10	48 4ea	26 7ea	100 11	special pomade 3oz	75 0	41 3	12 6	cream 50g	24 0	—	3 0
20	71 7ea	39 4ea	149 6	coco-nut shampoo 2oz	—	—	D	Ballet (702 KC) 10 case minimum order			
Agfatronic (16 AGL)				Pre-Strate	—	—	D	toilet tissue twin roll	27 2	—	1 5
flashguns 160B	139 10ea	76 11ea	292 0	curling wax	—	—	D	(2 doz)			D
160A	215 10ea	118 9ea	450 10	bleaching cream	—	—	D	Bantron (366 DR & A)			
Adix (339 CG) †				Apple Blossom (596 HR)				Bantron (149 Cuticura)			
burn and wound cream				deodorant spray anti-				Bartex (477 AF & B)			
28g	24 0	—	3 0	perspirant 2433	—	—	15 9	home hair cutters	25 0	9 2	3 11
Antree (357 DS & H)				perfume creme 3032	—	—	22 0	Bauer (1017 Pullin)			
ointment (vet.)	9 0ea	3 3ea	15 3	April Violets (1355 Yardley)				electronic flash E.200	—	—	750 0
Airbron (179 BDH)				perfumed Cologne 1984	73 0	40 2	12 6	Beedi Bands (1369 RW)			
vial 30ml			D	perfume 1991	79 0	43 6	13 6	hair decoration medium	—	—	3 11
Airwick (23 Airwick)			D	1992	—	—	D	large	—	—	4 6
Airwick (671 Jeyes)				Aquacene (1545 Vestric)				3-row	—	—	9 11
Icon (1545 Vestric)				Aquamox (746 Lederle)				5-row	—	—	16 11
carpine 6% 15m			D	tablets 25	—	—	D	Benuride (115 Bengue)			
Idis (1027 Rank)				Aquavit (68 AH)				tablets 200mg 100	20 0ea	—	26 8
ne projector				tablets 250	—	—	D	500	91 6ea	—	—
super 850	—	—	655 0	Ardinex (147 Boots) †s4B				Beplete (1352 Wyeth)			
ne cameras	—	—	1199 0	capsules 100	9 6ea	3 6ea	17 9	elixir 1200ml	25 0ea	—	33 4
115	—	—	1399 0	500	39 6ea	14 5ea	73 8	40oz	—	—	D
16	—	—		Arodeo (357 DS & H)				Beplex (1352 Wyeth)			
ide projectors				pine fluid 1 gal	14 9ea	—	21	elixir 1200ml	23 0ea	—	30 8
Trulite 180 with 10cm				5 gal	73 2ea	—	97 6	40oz	—	—	D
lens	—	—	413 9	Arrid (235 Carteret)				Berkfurin (117 BPL)			
000 semi-auto with				talcum powder 120 g	30 7	16 10	4 11	tablets 50mg 100	33 0ea	—	49 6
8.5cm lens	—	—	550 0	deodorant cream	26 10	9 10	3 11	1000	303 0ea	—	454 6
10cm lens	—	—	600 0	spray	33 11	12 5	4 11	100mg 100	63 0ea	—	94 6
000 automatic with					27 11	15 4	4 6	1000	571 0ea	—	856 6
10cm lens	—	—	833 0	Astral (333 Cupal)				Berkmycen (117 BPL) TS			
000 auto de luxe with				general purpose blocks				syrup 125mg/5ml 500ml	24 0ea	—	36 0
10cm lens	—	—	953 0	junior	—	—	10	Bethanid (218 Calmic)			
mini with 5 cm lens	—	—	520 11	double action toilet block	—	—	2 6	capsules 100	13 4ea	—	20 0
8.5cm lens	—	—	479 6	Astral (509 Gibbs)				Betnovate-A (518 Glaxo) TS			
Trulite 300	—	—	D	cream family	43 5	23 11	7 0	ointment 15g	5 6ea	—	7 4
2. 1-50	—	—	D	hp	99 3	54 7	16 0	30g	10 3ea	—	13 8
000 semi auto	—	—	D								

Specify **'Wellcome'** brand Insulins

Soluble · Lente · Protamine · Globin · Isophane and 'Nuso' Neutral Insulin



Burroughs Wellcome & Co. (The Wellcome Foundation Ltd.) Dartford, Kent

	Trade	Tax	Retail	
Bien-etre (261 Christy)				D
Binasin (333 Cupal)	23 6	7 9	3 6	
Bioglan (127 Bioglan)				D
multi-vitamin capsules 60				D
Bioglan-601 (127 Bioglan)				D
Bioglan-A (127 Bioglan)				D
ampoules and vitamin B ₁				D
ampoules/				
Bioglan-M/Q (127 Bioglan)				D
tablets 15				D
Bisma Calna (211 Butler)				I
cream 500ml	48 0	—	6 0	
21	15 0ea	—	22 6	
Bisolvomycin (154B) T5				
capsules 20	12 3ea	4 6ea	22 11	
250	137 6ea	50 5ea	256 8	
Bitupal (1387 L of L)				
ointment tube 80 0	30 0	12 6		
Black and White (975 PDS)				
bleaching cream† 1/2oz	38 0	20 11	6 4	
1/2oz	60 0	33 0	10 0	
1 1/2oz	96 0	52 9 1/2	16 0	
2oz	47 0	25 10	7 10	
cold cream	47 0	17 3	7 0	
ointment†	47 0	17 3	7 0	
pluko hair dressing				
amber	40 0	22 0	6 8	
white	72 0	39 7	12 0	
skin whitener†	47 0	25 10	7 10	
soap	39 0	14 3 1/2	5 11	
vanishing cream	47 0	25 10	7 10	
Blendrite (888 Newey)				
hairgrips cushion grip	6 4	2 4	1 0	
Bond Street (1355 Yardley)				
crystallised Cologne	2770	64 0	35 2	11 J
Bounce (967 Petfoods)				
handy	58 4	11 3	1 2	
large	(6doz.)	(6doz.)	2 3	
handy	53 5	10 4	1 1	
large	(6 doz)	(6 doz)	1 10	
Bourjois (150 Bourjois)				
soaps				
guest (5)	C922	29 3	10 9	4 6
mammoth	9104	21 8	7 11	3 3
polythene bag				
pack (4)	9379	18 4	6 9	2 6
Bourn-Vita (216 Cadbury) existing entry				D
Bourn-Vita (216 Cadbury)				D
1lb	17 5	—	1 8	
1lb	31 9	—	3 0	
1lb	55 4	—	5 9	
B.F.I. (837 MSD)				
powder 15g	32 0	12 0	5 3	
1 1/2oz	—	—	—	D
Brands (1114 SBF)				D
Brands (1114 SEF)				I
Breck (1509 C of GB)				
creme rinse with				
body	sachet	6 1 1/2	3 4 1/2	1 0
70cc	27 0	14 11	4 5 1	
70cc	24 0	8 10	3 6	
Brietal Sodium (413 Lilly)	†1s4A	—	—	
ampoules 2.5g/250ml	29 6ea	—	44 3	I
British No. 3 (184 Bronco)				D
British No. 3 (189 BT)				I
Bromodeine (324 Crookes)†DDI				
100ml	48 0	18 0	7 6	
500ml	16 8ea	—	—	
21	65 7ea	—	—	D
old packs	—	—	—	D
Bronco (184 Bronco)				D
Bronco (189 BT)				
Bronnley (194 Bronnley)				
Japonica				
bubble bath	—	—	12 6	
Cologne	—	—	14 6	
skin balm	—	—	10 6	
soap	—	—	4 9	
talcum	—	—	9 6	
Brovonin (859 Moore)†DDI				
cough syrup 150ml	60 0	22 0	8 11	
120ml	—	—	—	D
Brovonex (859 Moore)				
150ml	68 0	—	8 2	
120 & 254ml	—	—	—	D
Burson (1388 TKC)				
(distributors 810 Maw)				
Buttercup (430 Eucryl)				
syrup	29 10	10 11	4 3	
3s 11d and 5s 4d sizes	40 0	14 8	5 9	D
Bydolax (859 Moore)				
syrup 150ml	45 0	—	5 4	
120ml	—	—	—	D
Calgitex (828 MAL) existing entry				D
Calgitex (828 MAL)				I
bacteriological wool				
tube 4 9ea	—	—	—	
113g	30 0ea	—	—	
227g	55 0ea	—	—	
454g	100 0ea	—	—	

	Trade	Tax	Retail	
clinical sheets 43 x 48cm	10 6ea	—	—	
dental wool (12)	36 0ea	—	—	
first aid dressing (6)	8 0ea	—	—	
(100)	120 0ea	—	—	
gauze 10 x 18cm (6)	30 0ea	—	—	
ribbon gauze (6)	30 0ea	—	—	
E.N.T. (6)	30 0ea	—	—	
wool 7g	4 6ea	—	—	
14g	7 0ea	—	—	
for nose bleed (12)	28 0ea	—	—	
Calmic (218 Calmic)				
gripe mixture 70ml	27 0	10 0	3 10	
Calypso (785 Macarthy)				
sun tan oil 4oz	30 0	16 6	5 3	
Canon (1136 Silber) existing entry				D
Canon (1136 Silber)				I
cameras still				
7S body only	—	—	1999 8	
f0.95/50mm lens	—	—	5426 0	
f1.2/50mm lens	—	—	3614 8	
f1.4/50mm lens	—	—	3228 10	
f1.8/50mm lens	—	—	2955 3	
case	—	—	159 6	
FT-QL body only	—	—	1997 11	
f1.8/50mm lens	—	—	2798 8	
f1.4/50mm lens	—	—	3584 2	
f1.2/58mm lens	—	—	4316 10	
case	—	—	139 6	
Canonet 28	—	—	879 6	
case	—	—	79 6	
QL f2.5 lens	—	—	1039 6	
f1.9 lens	—	—	1199 6	
f1.7 lens	—	—	1588 3	
case	—	—	99 6	
Canomatic C-30	—	—	599 0	
case	—	—	39 9	
Demi EE-17 with case	—	—	1138 0	
EE-28 with case	—	—	812 6	
Dial II with case	—	—	999 6	
cameras cine				
814	—	—	3999 6	
case	—	—	329 11	
1218	—	—	9387 3	
case	—	—	509 0	
518 Single 8	—	—	2999 6	
case	—	—	179 3	
518 auto zoom	—	—	2399 5	
case	—	—	159 6	
518-2	—	—	1994 5	
case	—	—	159 6	
250 with case	—	—	1319 6	
exposure meters				
FP CdS	—	—	318 6	
FT/QL Pellix	—	—	537 7	
flashguns				
D	—	—	59 6	
cube	—	—	59 6	
J-3	—	—	118 10	
V-3	—	—	199 6	
Quint	—	—	159 6	
projectors				
Canovision	—	—	1399 0	
Cantil (824 MCP)				
tablets 50	19 4ea	—	29 0	
Caprice (1355 Yardley)				
Cologne	73 0	40 2	12 6	
cream perfume	85 0	46 9	14 7	
mini spray	72 0	39 7	12 4	
perfume	79 0	43 6	13 6	
talcum	37 0	20 4	6 4	
Caprilci (963 PNR) existing entry				D
Caprilci (936 PNR)				
creme perfumee	CR3	15 0ea	8 0ea	31 0
perfume	R90	33 6ea	18 0ea	70 0
	R81	41 0ea	22 0ea	85 6
	R88	62 0ea	33 3ea	129 0
	R31	98 6ea	52 10ea	205 0
	R21	133 0ea	71 4ea	276 0
	R10	178 3ea	95 7ea	370 3
	R1	237 0ea	127 1ea	492 9
atomiser	R240	50 0ea	26 10ea	104 0
refill	R141	26 7ea	14 3ea	55 3
sachet	PR1	14 2ea	7 7ea	29 6
soap (3)	SR1	16 3ea	5 10ea	31 0
talcum	TR3	13 3ea	7 1ea	27 6
toilet water	R7	26 0ea	13 11ea	54 0
	R6	42 9ea	22 11ea	88 9
	R5	65 6ea	35 1ea	136 3
	R55	109 0ea	58 5ea	226 0
atomiser	R107	29 0ea	15 7ea	60 3
refill	R117	22 7ea	12 1ea	47 0
aromatic spray	R75	36 3ea	19 5ea	75 3
refill	R175	24 8ea	13 3ea	51 3
Cardio-Conray (971 PSMB)				
ampoules 20ml	10	91 8ea	—	137 6
Carresin (553 HC)				
germicide liquid 120cc	29 3	—	3 3	
Certor (786 Macdonald)				
bandage crepe	25 10	—	—	
2in	31 0	—	—	
2 1/2in	37 0	—	—	
3in	42 4	—	—	
3 1/2in	48 4	—	—	
4in	71 9	—	—	
Cetiprin (678 Kabi)				
(distributors 1545 Vestric)				
tablets 100mg	50	15 7ea	—	23 5
1000	164 2ea	—	246 3	

		Trade	Tax	Retail
Chasse Gardee (1469 PC) existing entry				
Chasse Gardee (1469 PC)				
Cologne	7028	16 10ea	9 0ea	35 0
	7029	27 8ea	14 10ea	57 6
	7030	48 1ea	25 10ea	100 0
perfume	7040	20 3ea	10 10ea	42 0
	7042	24 4ea	13 1ea	50 6
	7044	31 3ea	16 9ea	65 0
	7045	40 5ea	21 8ea	84 0
	7000	60 3ea	32 4ea	125 0
	7001	86 9ea	46 6ea	180 0
toilet perfume	7728	24 1ea	12 11ea	50 0
	7729	40 5ea	21 8ea	84 0
	7730	60 8ea	32 6ea	126 0
Chiefs (702 KC) 10 case minimum order				
handkerchiefs 3-ply		22 5	3 1	6
		(6 doz)	(6 doz)	
Chloromycetin (938 PD) T5				
ophthalmic	vial	3 2ea	—	4 9
suppositories				
Cholelyl (34 A & H)				
syrup	150ml	7 11ea	—	11 11
	4oz	—	—	—
Chukka (774 LR)				
men's disposable briefs				
	(5)	42 0	5 0	4 11
Cicatrion (218 Calmic) T5				
aerosol		12 3ea	4 6ea	22 11
Cidal (121 Bibby)				
soap toilet	3oz	30 3	11 5	1 5
bath	5oz	32 6	12 2	2 3
Citanest (68 AH)				
plain ampoules 1% 10ml 20				
with adrenaline 1—250,000 vial 0.5% 20ml 5				
1—200,000 vial 1% 20ml 5				
with adrenaline 1—300,000 †s4B				
Citanest '30' 1.8ml 100	37	0ea	—	—
50	—	—	—	—
Clinidol (272 Clin. P)				
Clinimycin (518 Glaxo) T5				
syrup 125mg	100ml	6 8ea	—	10 0
Clinitetrin (518 Glaxo) T5				
tablets	100	30 0ea	—	45 0
Cobb & Co (856 MMC)				
aerosol shave	6oz	111 0	40 9	17 0
after shave	4oz	114 0	62 9	19 6
bay rum hair tonic	4oz	87 0	47 10	15 0
Cologne	4oz	126 0	69 4	21 6
deodorant spray	6oz	97 0	53 4	16 9
hair cream	4oz	87 0	47 10	15 0
hair spray	6oz	97 0	53 4	16 9
soap	3 1/2oz	78 0	28 7	11 9
talcum	5oz	107 0	58 10	18 6
Co-caps (275 Co-C)				
imipramine 25mg †s4B				
	50	9 0ea	—	—
	250	32 0ea	—	—
tetracycline 250mg TS 100		18 6ea	—	—
Codis (1037 Reckitt) †DDI				
tablets	500	28 0ea	—	—
Coeur Joie (936 PNR)				
perfume	A90	26 7ea	14 3ea	55 3
	A88	46 7ea	25 0ea	96 9
	A31	74 0ea	39 8ea	153 6
de luxe	A12	89 1ea	47 9ea	185 0
toilet water	A6	32 10ea	17 7ea	68 3
Colistol (328 CCC)				
piglet doser	450ml	30 0ea	—	45 0
Colivac (328 CCC)				
vet.	100ml	30 0ea	—	45 0
Colliron (179 BDH)				
capsules				
Collo-Cal-D (324 Crookes)				
bottle	100ml	29 0	—	3 8
	500ml	105 0	—	13 2
	4oz & 16oz	—	—	—
Collotone (324 Crookes) †				
	100ml	31 0	12 0	4 11
	200ml	48 0	12 0	7 6
	2l	30 5ea	—	—
	old packs	—	—	—
Colofac (324 Crookes)				
Colofac (1539 Duphar)				
tablets 100mg	100	49 6ea	—	—
	300	144 6ea	—	—
Comet (810 Maw)				
hair cutter	88001	73 0	26 9	12 6
spare blades	88003	29 2	10 8	3 0
		(20 pkts.)	(20 pkts.)	
Comprella (963 PSL)				
support stockings				
Elbeo	pr.	40 0	—	60 0
Concern (655 ICC)				
deodorant aerosol	trial	22 0	12 1	3 6
	70g	49 1	27 0	8 0
Conray 325 (971 PSMB)				
bottle	50ml	19 4ea	—	29 0
Conray 480 (971 PSMB)				
ampoules 20ml	1	16 8ea	—	25 0
	10	141 8ea	—	212 6

CO-CAP TETRA
250

	Trade	Tax	Retail		Trade	Tax	Retail		Trade	Tax	Retail	
Contosol (1367 R & B) existing entry				D	lotion	7 10ea	4 2ea	16 6	150mg	16	28 0ea	—
Contosol (1367 R & B)						11 11ea	6 4ea	25 0		100	168 0ea	—
antiseptic	250ml	36 0	13 2	5 7		20 4ea	10 9ea	42 6	Davenol (1352 Wyeth) †DDI	500	830 0ea	—
	500ml	63 0	—	—	Contorfilm	13 1ea	6 11ea	27 6	linctus	1200ml	31 6ea	42 0
	11	114 0	—	—	day lotion	6 11ea	3 8ea	14 6		40oz	—	—
lotion	21	210 0	—	—	Eternal Spring cream	13 1ea	6 11ea	27 6	Dehydrocholin (179 BDH)	500	—	—
	250ml	27 0	—	2 9		20 4ea	10 9ea	42 6	tablets	—	—	—
	500ml	45 0	—	4 8	every occasion foundation	7 10ea	4 2ea	16 6	Delagar (366 DR & A) existing entry	—	—	—
	11	81 0	—	8 6	eye lina block	5 11ea	3 2ea	12 6	Delagar (810 Maw)	—	—	—
	21	150 0	—	15 6	eye lina and lip brush	4 1ea	2 2ea	8 6	bath pearls	45 6	25 0	7 9
Coralie's (564 H & N)					eye shadow brushon	5 11ea	3 2ea	12 6	Delexin (1303 Wander)	—	—	—
Coralshine powder		—	—	7 8	trio	7 7ea	4 0ea	15 9	expectorant	150ml	36 0	4 6
Healthinale	5.3g	—	—	7 0	face powder	8 10ea	4 8ea	18 6		8oz	—	—
mannah 1 and 2		—	—	13 2	translucent	10 2ea	5 5ea	21 0	Dellipoids (853 Modkern)	—	—	—
nail grower		—	—	13 2	flower balm	8 10ea	4 8ea	18 6	D5 rheumalgia	60	30 0	11 0
oil remover stain	1oz	—	—	5 0		13 4ea	7 1ea	28 0	D6 analgesic	100	40 0	14 8
Onux		—	—	7 6	foundation cream	6 11ea	3 8ea	14 6	D16 bronchial†	100	50 0	17 6
Reville tissutone	4oz	—	—	25 0	Gay Chiffon	4 9ea	2 7ea	9 9	D17 asthma†	100	75 0	26 8
	11b	—	—	89 6	bath cubes	8 10ea	4 8ea	18 6	D22 back & kidney	50	20 0	—
Vitanail		—	—	7 8	bath powder	6 10ea	3 7ea	14 3		100	35 0	—
cotton gloves		—	—	6 6	round	5 9ea	2 8ea	10 6		250	7 6ea	—
introductory kit		—	—	25 0	hand lotion	6 10ea	3 7ea	14 3		500	14 0ea	—
Coramine (262 CIBA)		—	—	—	perfume	13 1ea	6 11ea	27 6		1000	26 6ea	—
liquid 25%	100ml	166 0	—	20 9	skin perfume	5 11ea	3 2ea	12 6	D13 stilboestrol	—	—	—
Corega (1178 Stafford)		—	—	—	soap bath (3)	8 10ea	4 8ea	18 6	Delsey (703 KC) 10 cases minimum order	—	—	—
denture powder	18g	21 0	—	2 6	palm	5 4ea	1 11ea	10 0	facial tissues	100	30 0	4 2
	48g	35 8	—	4 3	Glamotint	6 11ea	3 8ea	14 6		(2 doz)	37 8	(2 doz)
	100g	57 5	—	6 10	Joie de Vivre	4 9ea	2 7ea	9 9	man size	100	35 6	4 10
Correctol (1333 WL)		—	—	—	bath cubes	8 10ea	4 8ea	18 6		(2 doz)	37 8	(2 doz)
tablets	25	25 6	9 4	3 9	bath powder	11 8ea	6 2ea	24 6	toilet tissue twin roll		29 8	—
	50	44 0	16 2	6 9	with puff	8 0ea	4 3ea	16 9		(2 doz)	29 8	—
Correx (1136 Silber)		—	—	—	bath salts	5 11ea	3 2ea	12 6	flat pack twin		—	—
developing tank	35mm	—	—	54 6	hand lotion	11 11ea	6 4ea	25 0	Del Sol (121 Bibby)	5oz	21 1	—
	120	—	—	43 6	skin perfume	11 2ea	5 11ea	23 6	olive oil	2x 1gal	69 4	—
Cortril (969 Pfizer) T5		—	—	—	spray mist	2 9ea	1 11ea	5 3	olive oil	2x 1gal	69 4	—
spray	30ml	8 0ea	—	12 0	soap bath (1)	5 4ea	1 11ea	10 0	De-Nol (956 Peptinol)		—	—
	60ml	14 0ea	—	21 0	palm (3)	6 11ea	3 8ea	14 6	(distributors 1545 Vestric)		—	—
1 and												

	Trade	Tax	Retail
Distalgesic (378 Dista) †			
tablets soluble 50	12	6ea	18 9
Dixcel (184 Bronco)			D
Dixcel (189 BT)			I
Dixie Peach (975 PDS)			
hairdressing 2.7oz	36	0	19 9½
7oz	57	0	31 4
14oz	—	—	—
bergamot conditioner	—	—	—
Doidy (122 Bickiepegs)			D
cups	27	7	3 8
Domestos (382 Domestos)			
giant	25	8	—
Dop (525 Golden)			
shampoo large	46	4	17 0
Dorant (718 LAB)			
7 beauty bar	36	0	13 2
Dormel (1426 UN)			
feeders	—	—	2 6
teats	—	—	10
Drene (1010 P & G)			
shampoo personal	51	1	18 3
(6 doz)	(6 doz)		1 2
medium	36	6	13 1
(3 doz)	(3 doz)		1 8
popular	28	7	10 3
professional	106	8	38 0
sachets	—	—	—
Drenison (413 Lilly) existing entry			D
Drenison (413 Lilly) T5			
cream 15g	9	3ea	—
with neomycin 15g	9	11ea	—
ointment 15g	9	3ea	—
with neomycin 15g	9	11ea	—
Drury's (389 Drury)			D
Drury's (246 Chambers)			
Dunlop (396 DC)			
hot water bottles			
Colslime	76	0	—
Cosimax	29	1ea	—
Deep Sleep	24	3ea	—
Flag	69	0	—
Golliwog	90	0	—
Quiltex	105	0	—
Renown	81	0	—
Symbol	64	0	—
house gloves			
Manicare	42	0	5 4
Duobac (1413 P & S) T5			
Duovita (745 Legat)			
500ml	9	0ea	—
Duphalac (324 Crookes)			D
Duphalac (1539 Duphar)			
syrup 200ml	17	8ea	—
2 l	159	0ea	—
Duphaston (324 Crookes)			D
Duphaston (1539 Duphar)			I
Durex (774 LR)			
diaphragms flat spring	96	0	—
coil spring	—	—	—
Duvadilan (324 Crookes)			D
Duvadilan (1539 Duphar)			I
Duvadilan N.A. (324 Crookes)			D
Duvadilan N.A. (1539 Duphar)			I
Eade's (67 Ashe) †s4B			
pills 60	65	7	23 5
120	101	0	36 0
Easakof (357 DS & H) †			
(vet.) 7oz	8	3ea	3 0ea
20oz	21	0ea	7 8ea
large	43	10ea	16 1ea
Easifix (1160 Solport)			
finger stalls leather small	10	0	—
med.	10	6	—
large	11	0	—
ex. large	11	9	—
ex. ex. large	12	9	—
Easy (509 Gibbs)			
shaving stick	19	4	7 1
refill	13	3	4 10
Eau Neuve (Lubin (957 Perl))			
309	15	3ea	8 0ea
310	24	6ea	13 0ea
311	37	3ea	19 9ea
320	27	9ea	14 9ea
atomiser			59 6
Eczema cerate (745 Legat)			
500g	9	0ea	—
Effer-C (312 AC)			
tablets 10	39	0	—
Ekco (411 Ekco) existing entry			D
Ekco (411 Ekco)			I
overblankets electric			
Princess single	—	—	239 6
double	—	—	290 0
twin	—	—	334 6
underblankets electric			
Daphne double	—	—	158 0
Delia double	—	—	111 11
Delilah double	—	—	139 6
Juno single	—	—	86 8
Sabrina single	—	—	117 4
Sophia single	—	—	109 6
Super Sylvia single	—	—	152 6
Super Deana double	—	—	187 6
Elation (385 DG)			
roulette perfume	56	0	31 0

	Trade	Tax	Retail
Elix. cardiac tonic (745 Legat)			
500ml	21	0ea	—
Elix. glycerosedaphosph (745 Legat) †			
500ml	12	0ea	—
Elix. phenobarbital (745 Legat) †S154A			
500ml	18	0ea	—
Elizabeth Arden (60 Arden)			
Directionale			
equalizing lotion	—	—	38 0
eye care	—	—	65 0
moisture compensate	—	—	105 0
moisture shield	—	—	65 0
skin bath	—	—	38 0
throat care	—	—	65 0
Elle (47 Anestan)			
tal. mit	33	3	18 3
Ellimans (414 Ellimans) existing entry			D
Ellimans (414 Ellimans)			
(distributors 104 BP)			
royal embrocation 4oz	28	4	10 2
universal embrocation 2½oz	20	8	7 5
4oz	28	4	10 2
Elsan Blue (418 E) †			
8 charges	58	6	—
16 charges	92	2	—
32 charges	148	6	—
Embryomaske (49 Aneson)			I
instant beauty mask	20	0ea	11 0ea
Emko (506 Gerhardt)			D
(distributors 430 Eucryl)			I
(distributors 366 DR & A)			
Emotion (596 HR)			
bath creme 6803	—	—	37 6
parfum 6612	—	—	141 0
talcum powder 6733	—	—	18 6
Emoform (1341 Willows)			
medicated toothpaste 100g	46	6	17 1
Emmotone (1305 WB) †			
150ml	24	0	8 9
2l	19	8ea	—
6oz & 8oz	—	—	—
Endrine (1352 Wyeth)			D
refill 100ml	54	0	20 0
3oz	—	—	—
Energen (421 Energen)			U
Energen (1114 SEF)			
Entacyl (179 BDH)			D
suspension 150ml			
Erasmic (509 Gibbs)			
shaving stick refill	13	9	5 1
shave cream brushless			1 11
lather tube	24	6	9 0
tube	24	6	9 0
Erycan (117 BPL)			
tablets 500	294	0ea	—
Erytex (211 Butler)			
ointment 500g	96	0	—
1 lb	—	—	—
Escapade (1131 Shulton)			D
bath foam	63	6	34 1
bath oil foaming	92	9	33 2
body lotion	46	3	24 0
Cologne	70	9	37 11
skin fragrance	60	8	32 6
splash Cologne	70	9	37 11
talcum	36	1	19 4
Eskacillin (1153 SKF) T			
100 100ml	80	0	—
200 100ml	98	0	—
old packs	—	—	—
sulpha 100 and 200	—	—	—
Eskornade (1153 SKF) †s7			D
syrup 150ml	72	0	—
4oz	—	—	—
Esoban (1166 Southon)			D
ointment 1½lb	18	3ea	—
Espace (261 Christy)			
Estee Lauder (425 ELC)			
Azuree			
bath oil 1oz	—	—	118 0
bath oil soap (2)	—	—	88 0
body satin rub 8oz	—	—	68 0
Cologne spray 3oz	—	—	78 0
cool spray bath powder 6oz	—	—	48 0
dusting power 4oz	—	—	78 0
European mineral bath salts 10oz	—	—	78 0
fresh milk bath 12oz	—	—	108 0
friction lotion 8oz	—	—	78 0
12oz	—	—	108 0
mint pick-up bath 8oz	—	—	68 0
tender creme bath 8oz	—	—	68 0
compacts	—	—	—
golden alligator	—	—	168 0
golden weave	—	—	168 0
Estrovis (1310 WW) †s4B			
tablets 20	1620	0	—
tablets 2	135	0	—
Ethisan (428 Ethica)			
100ml	25	8	9 5
2l	21	9ea	—
3oz	—	—	—
Ethobral (1352 Wyeth) †s1s4A			D
tablets 100	7	9ea	—
20 & 250	—	—	—

	Trade	Tax	Retail
Euvitol (34 A & H)			
tablets 20	—	—	—
Evans (436 Evans)			D
piglet anaemia paste 1oz	29	6	10 1½
Evan Williams (437 EW)			D
Evan Williams (1188 Steiner)			I
shampoos			
Eve (888 Newey)			
hairgrips 5	—	1 11	10
Eve Taylor (1214 ETBP)			
body balm 4oz	—	—	17 6
8oz	—	—	28 0
12oz	—	—	35 0
cucumber cleansing lotion 4oz	—	—	19 6
8oz	—	—	32 6
skin freshener 4oz	—	—	19 6
8oz	—	—	32 6
facial cleansing brush 4oz	—	—	9 9
facial wash 4oz	—	—	15 0
8oz	—	—	25 0
12oz	—	—	30 0
morning mask 1oz	—	—	23 0
2oz	—	—	40 0
skin tonic 4oz	—	—	18 6
8oz	—	—	31 0
Extil (179 BDH) †s7			
compound linctus 150ml	63	0	—
1l	28	6ea	—
Eylure (443 Eylure)			
Beauty Light mirror	64	0ea	23 6ea
cosmetic brushes	48	10	17 11
blending brush	26	9	9 10
eyeliner brush	135	0	74 0
Facemakers	33	1	12 1
lipbrush	25	2	9 3
shadow applicator	31	6	11 6
shadow brush	22	0	8 1
cosmetic sponge	55	1	30 3
lipsticks	40	6	22 3
nail polishes			6 11
eyelashes			
Miss Eylure fluffies, moonrakers, bobbydazzlers	72	0	39 7
Versateye set	18	9ea	10 3ea
all eyelash refills	—	—	—
Faceplan (574 EHL)			
(distributors 1545 Vestric)			
make-up kit	—	—	14 1
Farleys (448 Farleys)			
baby dinners and sweets			
vegetables and beef			
vegetables beef and bone, vegetables			
chicken and tomato			
1½oz	12	—	—
apples and rice, apricot			
pudding, orange and			
lemon pudding, straw-			
berry sweet 2oz	12	3	—
Felix (455 Felix)			
cat food	—	—	9
Femfresh (47 Anestan)			
deodorant dry-spray 50g	35	9	19 8
Fennings (1534 Fennings)			
cooling powders adult	12	16	3
36	39	0	14 4
children's	5	80	0
(1 gross) (1 gross)	150	0	55 0
(2gross) (2gross)	20	22	0
cough mixture	16	3	6 0
fever mixture	23	3	8 6
little healers	36	17	0
90	34	0	12 6
12	6	6	2 5
little healer tablets	40	16	3
ointment	10	0	3 8
rheumatic tablets	45	23	3
Fentazin (34 A & H)			
duolets			
Fergora (1439 Strathmore)			
cordials 25oz	17	6	3 9
squashes			
orange, lemon 25oz	17	8	3 9
lime, lemon barley 25oz	21	11	4 8
* Includes 3d for container			
Fernico (333 Cupal)			
Fete (Molyneux (194 Bronnley))			
poudre parfume	—	—	65 0
Fiesta (153 BSC) existing entry			
Fiesta (153 BSC) 25 case minimum order			
towels 1-roll	32	0	4 5
2-roll	46	9	6 5
(1½ doz) (1½ doz)			
Fille d'Eve (963 PNR) existing entry			
Fille d'Eve (936 PNR)			
perfume F90	26	7ea	14 3ea
F81	34	6ea	18 6ea
F88	46	7ea	25 0ea
F31	74	0ea	39 8ea
F21	127	0ea	68 1ea

		Trade	Tax	Retail
de luxe	F33	89 1ea	47 9ea	185 0
toilet water	F7	20 6ea	11 0ea	42 6
	F6	32 10ea	17 7ea	68 3
	F5	52 0ea	27 11ea	108 3
Flex (1052 Revlon)				
hair conditioner	0283	—	—	17 6
Fluoderm (179 BHD)				
cream plain	15g	—	—	D
Focus (1242 Toni)				
hair highlight	21	6	11 3	3 6
Folie (385 DG)				
roulette perfume	56	0	31 0	9 11
Freesia (1355 Yardley)				
perfume	1891	79 0	43 6	13 6
perfumed Cologne	1884	73 0	40 2	12 6
cream perfume	85	0	46 9	14 7
Fresh'n Dainty (506 Gerhardt)				
(distributors 430 Eucryl)				D
(distributors 366 DR & A)				
Frooty (127 Bioglan)				
tablets	100	30 0	—	3 6
	1000	20 0ea	—	30 0
Fucidin (747 Leo) TS				
intravenous infusion	19	6ea	—	26 0
Fungilin (1176 Squibb) T5				
cream	15g	9 0ea	—	13 6
lotion	15ml	10 2ea	—	15 3
lozenges	20	8 5ea	—	12 8
ointment	15g	9 0ea	—	13 6
oral tablets	20	18 11ea	—	28 5
	100	75 7ea	—	113 5
pepperies	15	12 7	—	18 11
	100	66 0	—	99 0
suspension	12ml	15 0	—	22 6
Fungizone (1176 Squibb) TS				
intravenous	vial	24 7ea	—	36 11
for tissue culture	vial	28 10ea	—	43 3
Furacin (1153 SKF)				
solution	500ml	28 6ea	—	42 9
	16oz	—	—	D
Furadantin (1153 SKF)				
suspension	150ml	96 0	—	12 0
	21	92 0ea	—	138 0
	4oz and 80oz	—	—	D
Furoxone (1153 SKF)				
suspension	300ml	99 0	36 4	15 5
	8oz	—	—	D
G.500 (1305 WB)				
tablets	5000	—	—	D
Gala (876 MP)				
Barely There	IGB8	54 4	29 11	8 9
Colour Up	IGD8	97 7	53 8	17 6 1
eyebrow pencil king size	IGD6	21 6	11 10	3 10
Face Up	IGD6	97 7	53 8	17 6
nail colour				
"Little Gem"	IGA1	20 11	11 6	3 9
remover	IGB7	28 0	15 5	5 0 1
Shape Up	IGD7	97 7	53 8	17 6
Shine Up	IGD9	97 7	53 8	17 6
talcum shaker	IGD7	35 0	19 3	6 3
toning lotion	IGD8	51 4	28 3	9 0
cuticle cream		—	—	D
cuticle remover		—	—	D
duo shapers		—	—	D
face makers		—	—	D
liquid shadow & brush		—	—	D
maxima cleanser creme		—	—	D
trio		—	—	D
nail treatment		—	—	D
liquid velvet		—	—	D
velvet finish		—	—	D
velvet finisher		—	—	D
velvet highlighter		—	—	D
velvet shapers		—	—	D
velvet bloom IGO1		—	—	D
nail colour gold standard		—	—	D
"Big Gem"		—	—	D
remover IGT6		—	—	D
natural bloom		—	—	D
Gastrinol (956 Peptinol) † DDI				
(distributors 1545 Vestric)	12	5ea	4 7ea	20 6
Genasprin (1530 Fisons)				
tablets	500	—	—	D
Gerber (200 B & P)				
instant baby foods				
packet fruits	1 1/2oz	13 1	—	—
packet savoury	1 1/2oz	13 1	—	—
Geriatric Pharmaton (265 CDC)				
Geriatric Pharmaton (1564 Pharmaton)				
Germaine Monteil (1486 GM)				
gel rouge	—	—	—	35 0
lip glints	—	—	—	20 5
Gerovital H3 (1599 TTC) †				
tablets	25	18 4ea	—	27 6
Gillette (514 Gillette)				
shaving cream				
foamy aerosol	198g	47 3	16 6	6 11
	150g	38 8	13 6	5 8
razor adjustable set	147	8	52 10	22 6
old model	—	—	—	D
Gin-Fizz (Lubin (957 Perl))				
eau de toilette	689	13 9ea	7 6ea	29 6
	690	23 0ea	12 3ea	49 0
	691	35 3ea	18 9ea	75 6
atomiser	599	18 6ea	9 9ea	39 6
	600	26 9ea	14 3ea	57 6

		Trade	Tax	Retail
perfume	639	16 9ea	9 0ea	36 0
	649	29 6ea	15 9ea	63 0
	650	48 3ea	25 6ea	103 0
	651	76 6ea	40 6ea	163 0
Glaxo (518 Glaxo)				
vaccines				D
diphtheria tetanus F.T.				D
diphtheria tetanus				D
poliomyelitis inactivated				D
poliomyelitis inactivated				D
tetanus F.T.				D
Gleem (1010 P & G)				
toothpaste	medium	28 3	10 1	2 7
	large	(1 1/2 doz)	(1 1/2 doz)	3 7
		26 2	9 4	
		(1 doz)	(1 doz)	
Glenrol (184 Bronco)				D
Glenrol (189 BT)				I
Glycinello (664 JS & C)				D
Glycinello (49 Aneson)				
(distributors 1545 Vestric)				
hand cream	tin 28g	14 0	7 8	2 6
	tube 50g	26 0	14 4	4 6
	105g	47 0	25 10	8 4
Golden Babe (761 Lilla-White)				
disposable napkins	10	22 1	—	2 4
	20	41 11	—	4 5
	48	99 3	—	10 4
Graneodin (1176 Squibb) TS				
ointment	3-6g	2 0ea	—	3 0
	15g	4 0ea	—	6 0
	200g	48 0ea	—	72 0
Gravergol (1441 Wallace) †s7				D
Gravergol (1441 Wallace) †s4B				I
Green Velvet (596 HR)				
skin perfume	5023	—	—	19 0 C
bath cubes	5321	—	—	D
bath essence	5301	—	—	D
Guanor (1089 RPD) †				
expectorant	21	22 0ea	—	—
Gucki (16 AGL) existing entry				D
Gucki (16 AGL)				
35mm viewer	6	0ea	3 4ea	12 7
Haematrix (810 Maw)				
ointment	22	4	8 2	3 6
suppositories	41	0	15 0	6 3
Haigh's (357 DS & H) †				
sovereign remedy	8oz	105 0	38 6	14 11
tonic medicine	8oz	105 0	38 6	14 11
Halex (80 BXL)				
baby bath	F440	224 0	30 10	30 6
	F465	278 0	38 2	37 9
	F449	209 6	28 10	28 6
stand	F466	291 6	40 0	39 9
bathtime set	F631	426 0	50 0	57 6
	F641	469 0	57 6	63 6
brush	F166	36 3	13 4	5 9
	F174	38 3	14 1	6 0
	F172	56 8	20 5	8 9
brush/comb and rattle	F632	57 9	21 5	9 0
brush set 4-piece	F634	95 7	40 4	15 3
5-piece	F636	98 9	33 6	15 3
chamber	F501	65 0	—	8 3
7in	F512	34 2	—	4 3
8in	F502	48 4	—	6 0
non-spill	F509	61 0	—	7 9
feeder beaker	F474	22 10	3 2	3 3
keep warm plate	F471	83 6	11 5	11 6
layette basket	F439	108 9	14 11	15 0
with nylon cover	F438	200 0	27 5	27 3
mealtime set	F315	44 4	6 1	6 0
	F376	52 0	7 1	7 0
	F375	76 2	10 6	10 6
training seat	F431	92 5	—	11 6
adjustable	F472	90 3	—	11 3
bath brush	D593	70 8	25 10	11 0
child's bib	F477	56 9	—	7 0
denture brush	A400	28 0	—	3 6
hairbrushes gents				
woodgrain finish	D117	87 4	32 0	13 6
3-piece set	D453	54 8	20 1	8 6
5-piece set	D455	74 0	27 2	11 6
hairbrushes ladies				
Radial	D329	41 10	15 4	6 6
Radial brush/comb	D314	48 3	17 8	7 6
Carefree	D366	48 3	17 8	7 6
Stylist	D332	57 8	21 2	8 11
Swinging	D323	54 8	20 1	8 6
wood grain finish	D328	89 9	32 11	14 0
hairbrushes children's				
Noddy	DF180	41 10	15 4	6 6
ladies' brush sets				
3-piece set	E611	115 6	42 4	17 11
	E612	126 9	46 6	19 6
	E681	135 0	49 6	21 0
Harmony 3-piece	E658	167 2	61 4	26 0
4-piece	E665	225 6	82 6	35 0
Princess 3-piece	E659	189 8	69 7	29 6
4-piece	E679	241 0	88 4	37 6
Teenager 3-piece	E685	125 6	46 0	19 6
Venice 3-piece	E682	186 6	68 5	29 0
coiffet Caprice				
4-piece set	E656	74 0	27 2	11 6
nail brushes				
non-slip	D520	14 6	5 4	2 3
nursery bin with				
deodoriser	F400	142 8	19 6	19 6

		Trade	Tax	Retail	
nursery tidy bin	F404	123 0	16 10	16 9	
soap case	E342	8 9	4 9	1 6	
bath size	E345	11 9	6 5	2 0	
toothbrush nylon					
Capri	A259	28 0	—	3 6	
Halina (1136 Silber)					D
Halina (1136 Silber)					I
cameras cine					
Super 8		—	—	339 6	
outfit		—	—	408 3	
Super 8 zoom		—	—	697 9	
outfit		—	—	766 6	
Halinamatic		—	—	438 9	
outfit		—	—	507 6	
cameras still					
300 outfit		—	—	239 4	
Colour Pack		—	—	171 6	
case		—	—	45 6	
Paulette		—	—	239 3	
Paulette electric		—	—	299 9	
case		—	—	49 6	
outfit		—	—	459 6	
Simplette Auto EE		—	—	218 0	
case		—	—	45 6	
Simplette F cube		—	—	99 6	
electric		—	—	175 0	
case		—	—	26 6	
outfit		—	—	169 6	
electric outfit		—	—	245 0	
flashgun					
cube F		—	—	24 6	
projectors					
Halinamat 300		—	—	369 0	
Q1		—	—	479 6	
viewers					
Ambassador		—	—	29 6	
Paramount		—	—	59 6	
Table		—	—	39 6	
Halimagon (801 MP)		38 6	14 2	5 7	
		115 0	42 2	16 3	
Handy Andies (153 B5C) existing entry					D
Handy Andies (153 B5C) 25 case minimum order					
tissues		44 9	6 2	7	
		(1 gross)	(1 gross)		
Happy Face (1242 Toni)					
facial washing cream					
tube		25 5	8 10	4 6	
Hardy Amies (568 HA)					
Signature					
eau de toilette	108cc	—	—	47 6	
perfume	6-5cc	—	—	72 6	
	13-5cc	—	—	105 0	
	30cc	—	—	150 0	
Harker's (1305 WB) existing entry					D
Harker's (1305 WB)					I
disposable enemas					
dry or liquid		24 0	—	3 0	
Harriet Hubbard Ayer (575 HHA)					
(distributors 261 Christy)					
anti-wrinkle revitalising					
cream		—	—	126 0	
Haynon (1089 RPD)					
tablets 4mg	50	5 9ea	—	—	
	500	42 6ea	—	—	
Head & Shoulders (1010 P&G) Southern area only					
shampoo cream	sachet	21 9	7 9	1 0	
	(3doz)	(3doz)			
	medium	21 2	7 7	2 11	
	large	39 8	14 2	5 6	
lotion	sachet	21 9	7 9	1 0	
	(3doz)	(3doz)			
	medium	21 2	7 7	2 11	
	large	48 10	17 6	6 9	
Heaven Sent (596 HR)					
perfume creme	4032	—	—	22 0	I
Hedex (976 PS & T)					
tablets	16	28 9	—	3 0	
Hedges (590 Hedges) existing entry					D
Hedges (590 Hedges)					I
L260 snuff		21 6	—	2 2	
		45 6	—	4 5	
		87 0	—	8 3	
Heinz (593 Heinz)					
unior foods (all 5 to .9					
case rate)					
steak & kidney dinner,					
liver & bacon dinner					
can 4½oz		19 4	—	1 0	
		(2doz)			
Helena Rubenstein (596 HR)					
Illumination					
luminator		—	—	45 0	
souffle stick		—	—	47 6	
silk blusher stick		—	—	25 6	
silk bronzer stick		—	—	25 6	
beauty tissues	1900	—	—	3 1	
eye line and shadow set					
1769		—	—	28 6	
overnight cream	0202	—	—	25 6	
Town and Country					
foundation	1451/61	—	—	14 6	I
	1452	—	—	21 6	
Ultra Feminine cream					
0452		—	—	52 9	
bath cubes	8031	—	—	—	D
beauty case	8913	—	—	—	D
beauty sun oil	2803	—	—	—	D

	Trade	Tax	Retail	
green foundation 1481	—	—	—	D
herbal toilet soap 8013	—	—	—	D
perfume & bath oil 8020	—	—	—	D
lipstick high gloss 1603	—	—	—	D
mascara remover 1741	—	—	—	D
mascara matic 1711	—	—	—	D
refill 1712	—	—	—	D
pasteurized cream 0102	—	—	—	D
rouge powder 1821	—	—	—	D
estrogenic hormone cream 0452	—	—	—	D
Water Lily cream 0118 & 0112	—	—	—	D
Heminevrin (68 AH) tablets 25 and 1000	—	—	—	D
Hewferro (68 AH)	—	—	—	D
Hewlix (68 AH)	—	—	—	D
Hexoestrol (179 BDH)	—	—	—	D
Hi and Dry (IC52 Revlon) roll on deodorant 5109	—	—	11 0	
Hilldem (1136 Silber) cine projector	—	—	1228 0	
Hill's (605 Hill's) †DDI bronchial balsam 100ml	30 0	11 0	4 5	
200ml	50 0	18 4	7 4	
Histofax (208 BW) cream 17.5g	20 0	7 4	3 1	
Histron (1367 R & B) balm 25g	18 0	6 7	2 10	
50g	30 0	11 0	4 8	
75g	42 0	15 5	6 6	
Homyped (1169 GS & S) existing entry	—	—	—	D
Homyped (49 Aneson) (distributors 1545 Vestric) exercise sandals	—	—	—	I
children's pr	14 11	—	19 11	
ladies' pr	19 11	2 6	29 11	
men's pr	19 11	2 6	29 11	
Horlicks (621 Horlicks) tablets plain 12	4 10	—	6	D
chocolate flavoured tablets	—	—	—	I
Hormosed (745 Legat †s4B) tablets 100	7 0ea	—	—	D
1000	54 0ea	—	—	
Hornicura (357 D5 & H) (vet.) medium large	15 9ea	6 0ea	27 0	D
Hunts (103 Beecham)	—	—	—	D
Hypoject (357 DS & H) †s4B (vet.) 100cc	76 6	—	8 6	
500cc	20 8ea	—	27 6	
Hytex (710 Knox) ointment tube 49	18 1	7 0	—	
Ibcol (671 Jeyes) disinfectant extra 5pa	58 4ea	—	—	
Idris (644 Idris) existing entry	—	—	—	D
Idris (103 Beecham) lime cordial 26oz	30 1	6 0	4 3*	I
squashes orange, lemon, grapefruit, lemon barley, 26oz	27 8	5 6	3 11*	
*includes 3d for container				
Ikoblit (673 JofH) flashgun 6 LD	—	—	—	D
M	—	—	—	D
flashgun A	—	—	61 2 1	
C	—	—	61 2 1	
D	—	—	61 2 1	
Ikophot (673 JofH) exposure meter S CD	—	—	225 5	
	—	—	450 9	
Ikoscop (673 JofH) slide viewer	—	—	—	D
droscope attachment	—	—	—	D
Ilford (645 Ilford) cameras	—	—	—	
Compact outfit	37 9ea	20 9ea	77 5	
Universal 50C outfit	38 5ea	21 2ea	78 10	
Universal Flash outfit	50 4ea	27 8ea	99 8	
	40 0ea	22 0ea	82 0	
	51 7ea	28 4ea	100 11	
Ilotycin (413 Lilly) TS tablets 250mg 100	62 0ea	—	93 0	
500	301 6ea	—	452 6	
1000	591 3ea	—	886 11	
5000	2895 0ea	—	4342 6	
Indal Finnish Sauna (961 EGP) bubble bath sachets (2)	21 0	7 9	3 0	
bottle 5oz	6 6ea	2 5ea	13 0	
hair conditioner sachets (2)	18 6	10 2	3 0	
bottle 5oz	7 1ea	3 11ea	16 0	
shampoo sachets (2)	21 0	7 9	3 0	
bottle 30cc	22 6	8 3	3 6	
6oz	6 6ea	2 5ea	13 0	
4oz	35 0	12 10	5 6	
soap (1)	8 9ea	3 3ea	16 6	
(3)	20 1ea	8 9ea	42 0	
presentation drum	—	—	—	D
Influvac (324 Crookes)	—	—	—	I
Influvac (1539 Duphar)	—	—	—	
Infraphil (977 PE) health lamp KL7500	86 3ea	—	115 0	

	Trade	Tax	Retail	
Intalbut (1490 IAPS) †s4B tablets 100mg 250	6 0ea	—	—	
500	11 6ea	—	—	
1000	22 2ea	—	—	
200mg 250	8 0ea	—	—	
500	15 6ea	—	—	
1000	30 2ea	—	—	
Intaloxine (1490 IAPS) TS tablets 250mg 250	26 0ea	—	—	
500	51 0ea	—	—	
1000	100 0ea	—	—	
Intalpen (1490 IAPS) TS tablets 125mg 250	22 0ea	—	—	
500	43 0ea	—	—	
1000	85 0ea	—	—	
250mg 250	43 0ea	—	—	
500	85 0ea	—	—	
1000	160 0ea	—	—	
Intalpram (1490 IAPS) †s4B tablets 25mg 250	14 6ea	—	—	
500	28 0ea	—	—	
1000	55 6ea	—	—	
Intalsolone (1490 IAPS) TS tablets 1mg 250	4 3ea	—	—	
500	7 3ea	—	—	
1000	13 11ea	—	—	
5mg 250	12 6ea	—	—	
500	24 0ea	—	—	
1000	47 3ea	—	—	
Intalsone (1490 IAPS) TS tablets 1mg 250	4 0ea	—	—	
500	7 0ea	—	—	
1000	13 5ea	—	—	
5mg 250	11 6ea	—	—	
500	22 6ea	—	—	
1000	44 5ea	—	—	
Intimate (1052 Revlon) eau de toilette 0415	—	—	36 0	
lotion 5146	—	—	11 0	
milk bath 0745	—	—	39 6	
perfume 0957	—	—	110 0	
0958	—	—	165 0	
0966	—	—	230 0	D
0916	—	—	375 0	
2153	—	—	49 6	
spray	—	—	—	D
Isomat-Rapid (16 AGL) existing entry	—	—	—	D
Isomat-Rapid (16 AGL) camera outfit small large	165 2ea	77 3ea	331 4	
211 4ea	98 10ea	424 0		
camera C 209 3ea	115 1ea	437 0		
case 29 7ea	16 3ea	61 9		
Iso-Pak (16 AGL) flash gun	21 11ea	12 1ea	45 10	
lady set	—	—	166 8	
C camera outfit	—	—	147 6	
lady set	—	—	185 5	
Ci camera outfit	—	—	195 11	
Iso-Rapid (16 AGL) existing entry	—	—	—	D
Iso-Rapid (16 AGL) camera I outfit without flash	30 7ea	16 10ea	63 11	
with flash 34 7ea	19 0ea	72 2		
camera C 68 6ea	37 8ea	143 1		
outfit 62 10ea	34 7ea	131 3		
outfit 69 9ea	38 4ea	145 9		
outfit IC 60 0ea	33 0ea	124 4		
autotest 74 5ea	40 11ea	155 5		
lady set IC 78 3ea	43 0ea	163 4		
C 89 3ea	49 1ea	186 5		
Izal (1480 Izal) antiseptic	19 9	6 9	2 9	I
bath cleaner 26 3	—	—	2 11	
soft tissue rolls doubles	31 0	—	2 4	
(1½ doz)	—	—	—	D
germicide 1qt	—	—	—	D
Jabad (664 JS & C) Jabad (49 Aneson)	—	—	—	I
Jean Sorelle (669 Sorelle) Hector's House soap 19 8	7 0	3 0	—	
Jeyes (671 Jeyes) existing entry	—	—	—	D
Jeyes (671 Jeyes) air freshener blocks 23 5	—	—	10	
(3 doz.) 15 8	—	—	1 8	
20oz 26 11	—	—	2 11	
40oz 49 4	—	—	5 4	
1gal 13 0ea	—	—	16 6	
5gal 56 3ea	—	—	68 3	
680g 17 0	—	—	1 9	
Freshbin powder toilet flats	37 0	—	1 5	
soft single (3 doz.) 33 10	—	—	2 6	
(1½ doz.) 26 7	—	—	1 0	
double (3 doz.) 25 4	—	—	1 10	
(1½ doz.) 37 0	—	—	1 5	
manilla single (3 doz.) 33 10	—	—	2 6	
(1½ doz.) 33 10	—	—	2 6	
toilet rolls babysoft twin 33 10	—	—	2 6	
(1½ doz.) 36 2	—	—	1 4	
manilla (3 doz.)	—	—	—	

	Trade	Tax	Retail	
toilet fittings plastic	22 4	2 0	2 6	
porcelain white coloured	106 8	12 0	12 6	
12 9ea	1 9ea	18 4		
Jeypine (671 Jeyes) 5gal disinfectant	58 4ea	—	—	
Johnsons (672 Johnson) baby oil 135cc	25 8	14 1	4 3	
210cc	38 5	21 2	6 4	
170cc	—	—	—	D
Justine (Feraud 480 FP) perfume 3oz	—	—	32 6	
Kantrexil (171 BL) TS suspension 500ml	73 0ea	—	109 6	
16oz	—	—	—	D
Kaomycin (1263 Upjohn) TS 150ml	14 0ea	—	—	
500ml	44 3ea	—	—	
4oz	—	—	—	D
16oz	—	—	—	D
Kaopectate (1263 Upjohn) 500ml	7 11ea	—	—	D
16oz	—	—	—	D
Kaykill (683 Kay) existing entry	—	—	—	D
Kaykill (1068 Roberts) rodenticide 3½oz	11 5	—	1 6	
12oz	29 3	—	3 9	
Kaymet (686 Kaymet) Keep-Warm feeding plate no-spill baby cup	66 0	9 1	8 11	
14 0	1 11	1 11		D
Kemithal (649 ICI) Kemoform (853 Modkem) balsam of aniseed 50ml	13 6	4 8	—	D
3oz	—	—	—	D
Kent (693 Kent) shaving brush 100% badger white handle	45 3ea	16 1ea	84 0	
black handle V4	46 7ea	16 7ea	86 6	
Keybells (563 Hampshire) Keybells (1068 Roberts)	—	—	—	D
Kinidin Durules (68 AH) tablets 100	88 4ea	—	132 6	D
30	—	—	—	D
Kleenex (702 KC) 10 case minimum order tissues Silk Soft	42 4	5 10	2 11	
boutique (2 doz) 52 8	7 3	1 2		
handy 150	60 10	8 4	2 1	
(4 doz) 60 10	8 4	2 1		
regular 100	60 10	8 4	2 1	
(4 doz) 42 4	5 10	2 11		
pocket pack 29 10	4 1	4		
for men 100	46 5	6 5	3 2	
(1 gross) 46 5	6 5	3 2		
Harlequin 100	46 5	6 5	3 2	
(2 doz) 46 5	6 5	3 2		
K-Lens (810 Maw) eyelotion 490.00	48 2	17 8	7 6	
Kodak (711 Kodak) colour miniature film Kodacolor-X (36 exp. projectors	1 8ea	4 9ea	15 3	
Carousel S 760 0ea	418 0ea	1587 3		
Carousel S-AV 1020 0ea	561 0ea	2130 3		D
old models	—	—	—	
Kolanticon (838 MN) gel 500ml	10 7ea	—	—	
Kolantyl (838 MN) gel 11	17 6ea	—	—	D
6oz & 32oz	—	—	—	
Kolynos (655 ICC) denture fixative 22 6	—	—	2 6	
37 6	—	—	4 2	
Lactate-Ringers (413 Lilly) solution ampoules 25	200 0ea	—	300 0	
L'Air du Temps (936 PNR) existing entry	—	—	—	D
L'Air du Temps (936 PNR) creme parfume TB1	12 0ea	6 5ea	25 0	
dusting powder TB1	30 4ea	16 3ea	63 0	
refill TB2	17 11ea	9 7ea	37 3	
perfume B90	26 7ea	14 3ea	55 3	
B81	34 6ea	18 6ea	72 0	
B88	46 7ea	25 0ea	96 9	
B31	74 0ea	39 8ea	153 6	
B21	127 0ea	68 1ea	264 0	
B33	89 1ea	47 9ea	185 0	
B30	163 6ea	87 8ea	339 9	
atomiser B240	48 6ea	26 0ea	101 0	
refill B141	25 0ea	13 5ea	52 0	
sachet B11	14 2ea	7 7ea	29 6	
soap (3) SB1	13 9ea	4 11ea	26 3	
sparkling bath oil MB3	16 9ea	6 0ea	31 9	
talcum TB3	11 4ea	6 1ea	23 6	
toilet water B7	20 6ea	11 0ea	42 6	
B6	32 10ea	17 7ea	68 3	
B5	52 0ea	27 11ea	108 3	
atomiser B106	39 6ea	21 2ea	82 0	
refill B107	26 10ea	14 5ea	55 9	
airomatic spray B117	20 11ea	11 3ea	43 6	
refill B75	32 10ea	17 7ea	68 6	
B175	21 0ea	11 3ea	43 9	
Lancome (726 Lancome) O de Lancome 2oz	—	—	37 6	
4oz	—	—	67 6	
8oz	—	—	105 0	
atomiser 10cc	—	—	19 6	
2oz	—	—	42 6	

	Trade	Tax	Retail		Trade	Tax	Retail		Trade	Tax	Retail
Lavato (184 Bronco)				D							
Lavato (189 BT)				I							
Lederkyn (746 Lederle)				D							
suspension 16oz	—	—	—								
Lederplex (746 Lederle)				D							
liquid 8oz & 12oz	—	—	—								
Lederstatin (746 Lederle)				D							
suspension 2oz	—	—	—								
Lemco (926 Oxo)				D							
Lem-Sip (1037 Reckitt)											
cold remedy	27	9 4	3 11								
Leucovorin (746 Lederle)											
ampoules 3mg/ml 6	38 4ea	—	57 6								
Lilia (761 Lilia-White)											
sanitary belt	16 8	2 4	2 1								
towels 12	23 1	—	2 4								
Lil-Jets (761 Lilia-White)											
regular 10	21 0	—	2 2								
20	36 7	—	3 10								
super 10	23 2	—	2 5								
20	41 6	—	4 4								
super plus 10	25 7	—	2 8								
20	46 2	—	4 10								
Limmits (1552 UL)											
biscuits 38 3	—	—	4 3								
chocolate peppermint	23 3	5 1 1/2	3 0								
cream 23 3	5 1 1/2	3 0									
chocolate orange cream	23 3	5 1 1/2	3 0								
chocolate wafer bars	23 3	5 1 1/2	3 0								
crackers 44 3	—	—	4 11								
milk chocolate meal	21 3	4 8	2 9								
plain chocolate meal	21 3	4 8	2 9								
Lincocin (1263 Upjohn) TS											
100ml 29 2ea	—	—	—								
60ml —	—	—	—	D							
sterile solution 600mg											
2ml x 10 73 4ea	—	—	—								
Liquifruta (1102 Sanitas)											
cough capsules 31 6	—	—	3 6								
Livalex (1545 Vestric)				D							
Love Pat (1052 Revlon)											
extra moist compact	0884	—	18 0								
refill 5416	—	—	8 9								
tortoise tone fashion case	3275	—	9 6								
3274	—	—	9 6								
white fashion case 3274	—	—	9 6								
demi-tasse refill 0671	—	—	11 0								
patrician compact refill	0613	—	7 6								
petite compact refill	0656	—	7 0								
Luma (801 MP)											
compound trial 19 6	7 2	3 0									
medium 42 6	15 7	6 6									
large 51 9	19 0	8 0									
family 66 6	24 5	10 6									
cubes 47 6	17 5	8									
(lgross) (lgross)											
Luminal (97 Bayer)				D							
elixir											
Lusty's (781 Lusty)											
kelp powder 4oz	24 0	—	3 0								
8oz	38 0	—	4 9								
tablets 150	32 0	—	4 0								
500	80 0	—	10 0								
1000 13 0ea	—	19 0									
tablets malted 100	27 0	—	3 4								
250	53 0	—	6 8								
750 12 6ea	—	18 9									
capsules 24	24 0	—	3 0								
84	66 0	—	8 3								
Lydrin (211 Butler)											
500ml 138 0	—	16 0									
21 40 0ea	—	60 0									
16oz and 80oz	—	—	—	D							
Mac (103 Beecham)											
cold treatment 28 4	10 5	3 11									
Mademoiselle Ricci (936 PNR) existing entry				D							
Mademoiselle Ricci (936 PNR)											
creme parfume 12 0ea	6 5ea	25 0		I							
perfume leger E110	28 0ea	58 6									
soap SE1	13 9ea	4 11ea	26 6								
talcum TE3	11 4ea	6 1ea	23 3								
toilet water E7	18 9ea	10 1ea	39 0								
E6	30 9ea	16 6ea	64 3								
E5	50 6ea	27 1ea	104 9								
atomiser E107	26 7ea	14 3ea	55 3								
E75	32 10ea	17 7ea	68 6								
refill E175	22 7ea	12 1ea	47 0								
Ma Griffe (1469 PC) existing entry				D							
Ma Griffe (1469 PC)				I							
bath oil 4843	28 11ea	15 6ea	60 0								
Cologne 2oz	8028	16 10ea	9 35 0								
4oz	8029	27 8ea	14 10ea	57 6							
8oz	8030	48 2ea	25 10ea	100 0							
14oz	8031	86 9ea	46 6ea	180 0							
26oz	8032	135 9ea	72 10ea	282 0							
spray 8022	28 11ea	15 6ea	60 0								
dusting powder 4810	20 3ea	10 10ea	42 0								
perfume cream 4804	14 5ea	7 9ea	30 0								
mousse douce 4829	13 2ea	4 8ea	25 0								
perfume 8040	20 3ea	10 10ea	42 0								
8042	24 4ea	13 1ea	50 6								
8044	31 3ea	16 9ea	65 0								
8045	40 5ea	21 8ea	84 0								
8000	60 3ea	32 4ea	125 0								
8046	74 6ea	39 11ea	155 0								
8001	86 9ea	46 6ea	180 0								
8002	137 0ea	73 6ea	285 0								
8003	211 7ea	113 6ea	440 0								
8074	43 4ea	23 3ea	90 0								
8075	40 5ea	21 8ea	84 0								
4851B	6 1ea	2 2ea	11 0								
4856	8 10ea	3 2ea	16 0								
4811	9 7ea	5 2ea	20 0								
24 1ea	12 11ea	50 0									
4oz 8729	40 5ea	21 8ea	84 0								
8oz 8730	60 8ea	32 6ea	126 0								
atomiser 8025	20 3ea	10 10ea	42 0								
8026	43 4ea	23 3ea	90 0								
4848	24 4ea	13 1ea	50 6								
velvet foam bath											
Maillecrin (664 JS & C)				D							
Maillecrin (49 Aneson)											
Mandelamine (1310 WW)											
suspension				D							
Mandurin (1305 WB)											
tablets 0.25g 5000	—	—	—	D							
0.5g 5000	—	—	—	D							
Marcaïn (179 BDH)				D							
Marcaïn (179 BDH)†s4B				I							
ampoules 0.5% with											
adrenaline 1-200,000	10ml 5	16 8ea	—								
ampoules 0.25% with											
adrenaline 1-400,000	10ml 5	13 10ea	—								
Marevan (179 BDH)											
tablets 1 mg 500	31 8ea	—	47 6								
Marigold (774 LR)											
house gloves											
lightweight 22 6	2 10	2 11									
Mary Quant (876 MP)											
cake liner 55 3	30 5	9 11									
old pack —	—	—	—	D							
eyes off 48 9	26 10	8 9									
lashes 'bird feathers' 153 2	84 2	27 6									
liquid liner 55 3	30 5	9 11									
Shape and Blush 103 1	56 8	18 6									
bath beads 111 7	61 4 1/2	19 11									
bath oil 86 10	47 9	15 6									
hand & body lotion 75 8	41 7 1/2	13 6									
waterproof liner —	—	—	—	D							
Mastop (328 CCC)											
vet. 1gal. 33 4ea	—	50 0									
5gal. 153 4ea	—	230 0									
Mavala (664 JS & C) existing entry				D							
Mavala (49 Aneson)				I							
(distributors 1545 Vestric)											
2 x 2 10 0ea	5 6ea	20 6									
002 base 10 0ea	5 6ea	20 6									
cuticle cream 10 0ea	5 6ea	20 6									
cuticle oil 10 0ea	5 6ea	20 6									
eyeliner 6 0ea	3 3 1/2ea	12 4									
eyeliner 5 0ea	2 9ea	10 3									
Mavaderma nail grower 11 2ea	6 2ea	23 0									
phial 58 0	31 11	9 11									
nail enamel 6 3ea	3 5ea	13 0									
frosted 7 6ea	4 1 1/2ea	15 9									
remover 3 0ea	1 8ea	6 2									
Scientifique bottle 11 2ea	6 2ea	23 0									
applicators 11 2ea	6 2ea	23 0									
discovery pack 32 8	17 11 1/2	5 6									
magna pack 58 0	31 11	9 11									
Maws (810 Maw)											
Nappi pants 20 0	—	2 6									

	Trade	Tax	Retail
Methyltestosterone (917 Organon) ts4B			
Sublings 5mg	100	9 0ea	13 6
10mg	100	14 8ea	22 0
25mg	100	28 6ea	42 9
50mg	100	52 8ea	79 0
Micoren (501 Geigy)			
capsules 400mg	100	75 0ea	112 6
	500	350 0ea	525 0
Midnight (385 DG)			
roulette perfume	56 0	31 0	9 11
Milo (883 Nestle)			
8oz	33 11	—	3 6
16oz	60 7	—	6 2
Milton (1055 RM)			
sterilising unit	8 4ea	1 5ea	12 6
Miners (876 MP)			
frosted powder shadows	17 5	9 7	3 0
stick shadows	17 5	9 7	3 0
super sleek wigs	66 0ea	—	99 0
eye deal kit	34 7	19 0	5 11
mascara lash-on	34 7	19 0	5 11
Minims (1154 SNP) old packs			
Minims (1154 SNP)			
single dose eye drops			
amethocaine hyd. 0.5%†	20 141 0	—	17 7
	100 564 0	—	70 6
1.0%	20 141 0	—	17 7
	100 564 0	—	70 6
atropine sulph. 1.0%†	20 141 0	—	17 7
	100 564 0	—	70 6
2.0%	20 141 0	—	17 7
	100 564 0	—	70 6
benoxinate hyd. 0.4%†	20 141 0	—	17 7
	100 564 3	—	70 6
cyclopentolate hyd. 0.5%	20 141 0	—	17 7
	100 564 0	—	70 6
1.0%	20 141 0	—	17 7
	100 564 0	—	70 6
ephedrine hyd. 5.0%†	20 141 0	—	17 7
	100 564 0	—	70 6
fluorescein sod. 2.0%†	20 141 0	—	17 7
	100 564 0	—	70 6
homatropine hyd. 1.0%†	20 141 0	—	17 7
	100 564 0	—	70 6
2.0%	20 141 0	—	17 7
	100 564 0	—	70 6
hyoscine hyd. 0.2%†	20 141 0	—	17 7
	100 564 0	—	70 6
neomycin sulph 0.5% Ts	20 141 0	—	17 7
	100 564 0	—	70 6
pilocarpine nit. 1.0%†	20 141 0	—	17 7
	100 564 0	—	70 6
2.0%	20 141 0	—	17 7
	100 564 0	—	70 6
3.0%	20 141 0	—	17 7
	100 564 0	—	70 6
4.0%	20 141 0	—	17 7
	100 564 0	—	70 6
saline	20 141 0	—	17 7
Minnim (34 A & H) cubes			
Minolta (667 JCL)			
camera cine 8mm			
Autopak 8-K7	—	—	2399 6
8-K11	—	—	3199 6
cameras instant load			
16-PS kit	—	—	420 0
Autopak 550	—	—	659 0
Autopak 800	—	—	1059 0
500 and 700	—	—	—
projectors			
Autodual 8	—	—	1319 6
Auto Dial 8	—	—	—
Super-8	—	—	—
viewer 16	—	—	—
Mirra-coat (174 BMAH)			
dog feed additive 1 lb	12 0ea	—	18 0
Mitchum (1520 IPM) existing entry			
Mitchum (1520 IPM)			
anti-perspirant			
cream	26 6ea	9 8ea	45 0
liquid	26 6ea	9 8ea	45 0
Esoterica cream			
original	18 6ea	10 2ea	35 0
facial	18 6ea	10 2ea	35 0
fortified	26 0ea	14 3ea	49 0
Moditen (1176 Squibb) ts4B			
tablets 1mg	25 8 1ea	—	12 2
	100 28 10ea	—	43 5
	500 126 0ea	—	189 0
2.5mg	100 36 0ea	—	54 0
	500 156 0ea	—	234 0
5mg	100 48 0ea	—	72 0
	500 204 0ea	—	306 0
Mogadon (1074 Roche) ts4B			
capsules	100 22 0ea	—	33 0
	500 88 0ea	—	132 0
Monsieur de Givenchy (1589 Givenchy)			
deodorant stick	7 0ea	3 10ea	14 6
shave cream lather	8 0ea	2 11ea	14 6
shave foam aerosol	9 2ea	3 4ea	17 6
soap in travel box	8 6ea	3 11ea	15 6

	Trade	Tax	Retail
Morny (862 Morny)			
after bath Cologne 22371	—	—	—
22381	—	—	—
Beauty Bath			
foam	22538	—	3 11
gelee	22507	—	3 11
soap	21502	—	4 9
travel pack	22869	—	16 0
dusting powder	27371	—	—
eau de toilette	22301	—	9 9
overnighter	22980	—	14 11
spray mist	—	—	—
Lilly of the Valley,			
Gardenia	—	—	12 6
F/F or Sandalwood	—	—	13 6
old packs	—	—	—
Morsep (1007 PL)			
cream 300g	10 4ea	—	—
Movex (16 AGL) existing entry			
Movex (16 AGL)			
cine equipment			
auto outfit 5	small 351 1ea 167 1ea 698 8		
	large 425 8ea 199 1ea 844 3		
auto outfit 5V	488 8ea 235 2ea 978 5		
Mucaine (1352 Wyeth) ts4B			
suspension 500ml	8 6ea	—	11 4
12oz	—	—	—
Multi-Rex (1136 Silber)			
exposure meter & case	—	—	399 0
Multivite (179 BDH)			
pellets 1000	—	—	—
Multrate (1582 Albion)			
Munim (49 Aneson)			
breath freshener	30 6	16 6	2
Mysteclin (1176 Squibb) T5			
capsules	16 10 8ea	—	16 0
	100 63 9ea	—	95 8
	500 307 8ea	—	461 6
	100ml 9 8ea	—	14 6
syrup	16 10 8ea	—	16 0
tablets	100 63 9ea	—	95 8
	500 307 8ea	—	461 6
"N" (333 Cupal)			
tonic syrup	6oz 23 6	7 9	3 6
Nappiclene (810 Maw)			
powder 16oz	44 0	—	5 6
National (1136 Silber) existing entry			
National (1136 Silber)			
flashguns (capacitor)			
Dynamo	—	—	71 4
PB3S	—	—	44 10
PB8	—	—	37 6
PL-2	—	—	39 9
PL-7	—	—	59 6
PL-01 (cube)	—	—	38 9
flashguns (electronic)			
PE-17	—	—	239 0
PE-30 DC	—	—	199 6
Minitop	—	—	319 6
PL-3	—	—	148 8
Natural Wonder (1052 Revlon)			
blemish stick	0424	—	14 0
blotting pressed powder	5349	—	17 6
	2833	—	10 6
fashion case	2833	—	10 6
foaming facial cleanser	5281	—	21 0
make-up cake	5126	—	16 0
medicated stick	0424	—	—
night treatment lotion	2890	—	21 6
oil-free make-up	5348	—	17 6
pressed powder	0837	—	15 6
refill	5027	—	9 0
replacement puff	5029	—	2 6
skin lotion	0776	—	16 6
Nature Boy (849 MML)			
foot exercise sandals			
men's flat wood soled	33 4pr	—	49 11
Nature Child (849 MML)			
foot exercise sandals			
flat wood soled	23 11pr	—	35 11
low wedge heel	23 11pr	—	35 11
low square heel	28 7pr	—	42 11
Nature Girl (849 MML)			
foot exercise sandals			
flat wood soled	28 7pr	—	42 11
low wedge heel	29 3pr	—	43 11
high square heel	33 3pr	—	49 11
high wedge heel	33 3pr	—	49 11
Naxogin (227 Erba)			
tablets 250mg	20 22 0ea	—	33 0
	100 100 0ea	—	150 0
Nazotarr (333 Cupal)			
inhalant 1/2oz	13 9	4 6	2 3
Nebroxax (208 BW)			
Neo-Cortef (1263 Upjohn) T5			
eye/ear drops	5ml 11 0ea	—	—
	10ml 15 0ea	—	—
Neoferrum (324 Crookes)			
100ml	44 0	17 0	6 11
200ml	81 0	30 0	12 8
	21 43 5ea	15 11ea	—
old packs	—	—	—
Neo-Passiorine (1115 Bengue)			
Nethaprin (838 Merrell) ts7			
expectorant 150ml	4 6ea	1 8ea	8 5

	Trade	Tax	Retail
Neuro Phosphates (1153 SKF) †			
300ml	54 0	19 9	8 5
21	29 0ea	—	43 6
8oz and 80oz	—	—	—
Neuro-Trasentin (262 CIBA) ts1s4A			
tablets	100 94 0	—	11 9
Neutrolactis (1098 Sandoz)			
tablets	10 12 0	4 5	1 10
New Dew (751 LL)			
body lotion	155cc 63 0	34 6	10 9
soap	3 1/2oz 29 0	10 6	4 6
splash Cologne	100cc 91 0	50 0	15 6
talcum	100g 49 0	27 0	8 6
Nicobrevin (846 M of G5)			
anti-smoking capsules	14 4ea	5 5ea	26 11
Nikini (1073 Robinson)			
sanitary pads	12 17 3	—	1 11
Nine (1374 Freshdell)			
fructose 3 measures	—	—	10 6
Nivea (1164 55L)			
hand and body lotion			
60cc	23 2	12 1	3 9
120cc	41 8	21 9	6 9
Nixoderm (710 Knox)			
ointment	16 0	5 11	2 3
	32 0	11 9	4 7
Noa Noa (596 HR)			
bath essence	7302	—	29 6
dusting powder drum	7208	—	26 3
spray	7212	—	13 6
flask	7233	—	14 6
perfume	7122	—	82 0
skin perfume	7004	—	33 6
spray	7002	—	21 6
	7022	—	38 6
soap toilet (3)	7334	—	21 6
Nobecutane (179 BDH)			
remover 50g	—	—	—
Nonad Tulle (34 A & H)			
2x2in	36 28 7	—	3 8
4x4in	10 28 7	—	3 8
	36 52 2	—	6 8
6x6in	36 95 0	—	11 11
4in x 8yd strip	77 0	—	9 8
Noracillin (1089 RPD) T5			
granules 125mg 60cc x 12	30 0ea	—	—
	55 0ea	—	—
100cc x 12	50 70 0ea	—	—
tablets 125mg	500 130 0ea	—	—
250mg	1000	—	—
Novara (128 Biometica)			
cleanser 39g	23 0	12 4	3 11
Novobiocin (147 Boots) TS			
mixture 100ml	21 7 1/2ea	—	32 6
Nudit (596 HR)			
hair remover			
facial	2601	—	14 6
legs	2602	—	13 6
Nuit de Longchamp (Lubin (957 Perl)			
Cologne	1989 15 3ea	8 0ea	32 6
	1990 24 6ea	13 0ea	52 6
	1991 37 3ea	19 9ea	79 6
eau de toilette	2920 29 6ea	15 9ea	63 0
atomiser	1920 27 9ea	14 9ea	59 6
perfume	1939 18 6ea	9 0ea	39 6
	1949 31 9ea	17 0ea	68 0
	1950 50 6ea	26 9ea	108 0
	1951 78 9ea	41 9ea	168 0
Nu-Nip (357 DS & H)			
(vet.)	82 6ea	30 3ea	140 3
Nupercainal (262 CIBA)†			
ointment	30g 22 0	—	2 9
1oz	—	—	—
Nupercaine (262 CIBA)			
cream 1-1%	1oz 22 0	—	2 9
suppositories 51	5 38 0	—	5 0
Nu-Soft (903 NPU)			
hankies (3 ply)	20 4 3	8 1/2	6
tissues	12 2 9	5 1/2	4
Nutriline (509 Gibbs)			
dusting powder	15g 8 5ea	—	12 8
ointment	15g 8 5ea	—	12 8
oral tablets	12 8 5ea	—	12 8
	100 60 0ea	—	90 0
powder			
sterile 500,000 units	vial 30 0ea	—	45 0
non-sterile 3,000,000 units	vial 37 2ea	—	55 9
suspension	24 dose 12 5ea	—	18 8
vaginal tablets	15 8 5ea	—	12 8
	100 52 10ea	—	79 3
Old Spice (1131 Shulton)			
Burley Cologne	3120 130 0	69 9	22 6
talcum	3140 95 5	52 6	16 6
hair cream	3139 56 3	30 11	9 9
deodorant stick	3880 51 0	27 8	9 9
stick-lime	3587 56 10	30 6	10 9
shaving bowl	3709 61 6	22 0	9 9
Olygo-Maigril (664 J5 & C)			
Olygo-Maigril (49 Aneson)			
Optima (16 AGL)			
camera Rapid 125C	274 5ea 150 11ea	620 0	1
125V	—	—	—
camera 500SN	—	—	—

	Trade	Tax	Retail
Red Ring (333 Cupal)			
chillie paste 2oz	16 4	5 4	2 6
Regulets (333 Cupal)			
laxative tablets			
carton 30	18 9	6 2	2 11
tin 12	9 11	3 4	1 8
36	18 9	6 2	2 11
Remington (1044 R)			
shavers			
100 de luxe	91 2ea	33 9ea	159 6
GT battery model	72 0ea	26 8ea	126 0
Selectric 300	141 7ea	50 8ea	239 6
Selectronic 800	200 9ea	71 10ea	339 6
Star Sapphire	111 9ea	40 0ea	189 0
Resinol (1418 Strenol)			
ointment large	60 0	22 0	8 4
Retro-Conray (971 PSMB)			
ampoules 10ml 10	35 8ea	—	53 6
Revlon (1052 Revlon)			
Adheron 0201	—	—	8 0
anti-perspirant 0724	—	—	17 9
aquamarine	—	—	—
dusting powder 0429	—	—	31 6
eau de toilette 0496	—	—	32 6
deodorant 0882	—	—	11 0
milk bath 0324	—	—	37 6
shampoo	—	—	11 6
Blondsilk 3671	—	—	20 6
blush on refill 5755	—	—	10 6
0755	—	—	10 0
Bronze Lustre			
sun stick 0466	—	—	12 6
cuticle	—	—	—
remover cream 0241	—	—	10 0
Eyemakers a la carte			
brush on mascara	—	—	—
refills 5018	—	—	12 0
cake eyeliner 5086	—	—	13 0
cake mascara 2206	—	—	10 6
refills 2210	—	—	6 0
eyeliner pencil 0321	—	—	9 6
eye make-up	—	—	—
remover pads 5123	—	—	11 6
eye shadow stick 5021	—	—	13 0
eye shadow brush 0375	—	—	12 0
eye velvet 5025	—	—	14 6
fine line eyebrow pencil	—	—	—
refill 0380	—	—	5 0
liquid eyeliner 5022	—	—	12 6
face gleamers 5366	—	—	29 6
face powder 0621	—	—	14 6
frosted prolife 0222	—	—	10 0
lipstick frosted	—	—	—
translucent 5171	—	—	11 6
lip brush 0529	—	—	19 6
nail cream 0301	—	—	9 0
enamel, regular 0101	—	—	8 0
opalescent 0871	—	—	11 6
translucent 0103	—	—	—
crystalline 0204	—	—	11 6
non-smudge remover	—	—	—
5009	—	—	7 3
quick dry 0487	—	—	17 6
Renaissance			
Build-up 5077	—	—	17 0
5078	—	—	27 6
Clean & Clear			
extra dry 5197	—	—	25 0
regular 5048	—	—	20 6
for dry skin 5197	—	—	24 3
Eterna 27 cream 5041	—	—	54 0
0197	—	—	95 0
0198	—	—	165 0
eye cream 5179	—	—	24 0
foundation 5122	—	—	37 6
throat cream 5178	—	—	54 0
Liquid Asset 5075	—	—	17 0
Moon Drops			
balm 5068	—	—	15 6
5069	—	—	24 0
5262	—	—	43 6
Moon Drops			
bath powder cake 4578	—	—	49 6
eau de parfum 4589	—	—	47 6
milk bath powdered 4577	—	—	49 6
demi make-up	—	—	—
face powder	—	—	29 6
flowing creme	—	—	25 6
pressed powder	—	—	—
refill	—	—	12 6
translucent brow	—	—	—
colour	—	—	26 0
translucent brow	—	—	—
lightener	—	—	26 0
translucent	—	—	—
lengthening	—	—	—
mascara	—	—	26 0
translucent liquid	—	—	—
eyeliner brush	—	—	13 0
demi active face rinse	—	—	29 6
moisture primer	—	—	31 0
moisture stick	—	—	31 0
oil blotter	—	—	31 0
oil control stick	—	—	31 0
stuffing cleanser	—	—	25 0
toning face wash	—	—	25 0
emollient cleansing	—	—	—
cream 5062	—	—	18 0

	Trade	Tax	Retail
facial freshener 5053	—	—	16 6
5073	—	—	26 0
facial mask (6)	—	—	33 6
lipstick 5188	—	—	11 6
moisture cleanser	—	—	—
5045	—	—	15 0
5074	—	—	21 0
night cream 5044	—	—	18 0
5063	—	—	27 6
5255	—	—	44 6
treatment hand cream	—	—	—
5149	—	—	12 6
under make-up 5670	—	—	15 6
moisture base 5071	—	—	24 6
5264	—	—	43 6
5415	—	—	27 6
Silicare medicated 0392	—	—	16 6
0431	—	—	—
solvent 0427	—	—	5 6
Super Nail 0432	—	—	15 0
Supersealer 0228	—	—	10 0
Z.P.II hairdressing 5159	—	—	12 6
shampoo 5158	—	—	16 6
manicure implements	—	—	—
emery boards (12) 2333	—	—	5 6
Rex 400 (1136 Silber)			
exposure meter & case	—	—	198 6
Rexall (1053 Rexall)			
blood purifier	—	—	—
hand cream aerosol	—	—	—
shampoo aerosol	—	—	—
zinc and castor oil	—	—	—
Riboflavine (179 BDH)			
Ricotiv (211 Butler) †			
500ml	96 0	—	12 0
21	43 6ea	—	65 3
16oz and 80oz	—	—	—
Rid (1480 Izal)			
D.D.T. powder puffer	15 9	—	1 9
Rimactane (262 CIBA) TS			
capsules 150mg	25 84 0ea	—	126 0
100 305 7ea	—	—	458 5
300mg	25 168 0ea	—	252 0
100 611 2ea	—	—	916 9
old packs	—	—	—
Rimmel (1063 Rimmel)			
eye make-up cabinet	109 5	51 10	18 0
violet oatmeal drum	34 4	18 5	5 10
Rinoxin (506 Gerhardt) existing entry			
Rinoxin (506 Gerhardt)			
concentrate	4oz 46 9	—	6 6
1 lb 133 3	—	—	18 6
7 lb 66 0ea	—	—	110 0
28 lb 240 0ea	—	—	400 0
56 lb 471 0ea	—	—	785 0
readimix	1 lb 36 0	—	5 0
3 lb 79 3	—	—	22 0
7 lb 13 3ea	—	—	11 0
28 lb 43 3ea	—	—	72 0
56 lb 81 0ea	—	—	135 0
Rinurel (1310 WW) †			
tablets	10 24 0	8 10	3 9
Robe d'un Soir (1469 PC) existing entry			
Robe d'un Soir (1469 PC)			
bath oil 4943	32 6ea	17 5ea	67 6
9028	20 3ea	10 10ea	42 0
9029	36 1ea	19 4ea	75 0
9030	55 4ea	29 8ea	115 0
9022	33 8ea	18 1ea	70 0
4910	22 10ea	12 3ea	47 6
4904	18 1ea	9 8ea	37 6
9046	91 0ea	48 10ea	189 0
9045	50 7ea	27 2ea	105 0
9042	32 6ea	17 5ea	67 6
9044	36 1ea	19 4ea	75 0
9000	70 10ea	38 0ea	147 0
9001	101 2ea	54 3ea	210 0
9002	161 11ea	86 10ea	336 0
9003	250 0ea	134 1ea	520 0
9040	27 8ea	14 10ea	57 6
9074	43 4ea	23 3ea	90 0
9075	40 5ea	21 8ea	84 0
4911	11 4ea	6 1ea	23 6
9728	28 11ea	15 6ea	60 0
9729	48 2ea	25 10ea	100 0
9730	77 1ea	41 4ea	160 0
9025	24 4ea	13 1ea	50 6
9026	50 7ea	27 2ea	105 0
Roger & Gallet 1076 (R & G) existing entry			
Roger & Gallet (1076 R & G)			
bath cubes (6)	—	—	10 0
bath essence	—	—	15 0
bath oil	—	—	15 0
Cologne black label 1066	—	—	7 0
1000	—	—	12 0
1016	—	—	21 0
1017	—	—	41 0
1018	—	—	77 0
1190	—	—	9 0
1001	—	—	15 0
1002	—	—	26 0
1003	—	—	54 0
6047	—	—	28 0
lip-aide	—	—	3 6

	Trade	Tax	Retail
soap guest size	—	—	—
assorted, carnation, sandalwood (6)	—	—	12 0
soap toilet size	—	—	—
J.M.F. Cologne, fougere, tea rose, lavender, carnation, muguet, violet	—	—	6 0
sandalwood	—	—	7 0
soap bath size	—	—	—
J.M.F. Cologne, fougere, tea rose, lavender, carnation, sandalwood	—	—	10 0
1104	—	—	12 6
talcum	—	—	12 0
tonic foam bath (pine)	—	—	—
10 bath	—	—	14 0
20 bath	—	—	24 0
men's range	—	—	—
after shave lotion 5067	—	—	23 0
5068	—	—	32 0
deodorant spray 1104	—	—	25 0
pre-shave lotion 5062	—	—	25 0
toilet water 5057	—	—	30 0
5058	—	—	50 0
Rondase (179 BDH)			
ampoules 25	—	—	—
Rosyl (644 JS & C)			
Rosyl (49 Aneson)			
Royal Regiment (813 MF)			
after shave lotion	110 0	57 6	18 7
body talc	68 8	35 11	11 7
Cologne	124 8	65 2	21 0
soap deluxe	64 8	22 6	10 0
Rub-a-Dub (1160 Solport) existing entry			
Rub-a-Dub (1160 Solport)			
bath gloves	—	—	—
loofah and turco	50 0	6 8	6 8
loofah both sides	73 6	26 4	11 6
Saf-T-Coil (1574 DBMP)			
Saf-T-Coil (774 LR)			
Sanatogen (1530 Fisons)			
selected multivitamins 45	89 3	—	9 11
Sanoid (339 CG)			
baby powder	114g 16 7	6 1	2 7
270g	29 0	10 8	4 6
dusting powder 170g	16 0	8 10	2 9
Saventrine (972 Pharmax) †			
suppositories 15mg	25 10 0ea	—	13 4
100 35 0ea	—	—	46 8
Scholl's (Dr.) (1108 SMC)			
foot exercise sandals	—	—	—
leather type flat pr.	37 3ea	5 1ea	59 0
heeled pr.	41 3ea	5 8ea	65 0
wooden type flat pr.	38 6ea	—	55 0
heeled pr.	40 6ea	—	58 0
Scorbital (179 BDH)			
Scotties (153 BSC) existing entry			
Scotties (153 BSC) 25 case minimum order			
tissues	150 42 4	5 10	2 11
(2 doz)	53 8	7 5	3 4
(2 doz)	46 5	6 5	3 1
(2 doz)	—	—	—
man size	—	—	—
Scottowels (153 BSC) existing entry			
Scottowels (153 BSC) 25 case minimum order			
towels 1-roll	30 11	4 3	1 11
(2 doz)	45 3	6 3	3 8
(1 1/2 doz)	22 4	3 1	3 0
(1 doz)	—	—	—
holders	—	—	—
Scott's (1114 SBF)			
Scott's (1114 SEF)			
Sea Jade (1355 Yardley)			
cream perfume	85 0	46 9	14 7
Sebbix (1530 Fisons)			
herb shampoo sachet	20 3	7 5	1 0
(3 doz)	33 2	12 2	4 11
bottle	—	—	—
Secron (1568 Trentham)			
(distributors 372 De Witt)	—	—	—
children's decongestant	—	—	—
100ml	36 0	—	4 6
21	40 0ea	—	—
Secto (333 Cupal)			
aerosols	—	—	—
Vap fly killer	—	—	3 11
household size	—	—	—
Selvigon (1153 SKF)			
syrup	100ml 46 0	—	5 9
3oz	—	—	—
Shade (1524 Chembro)			
Siccolam (1545 Vestric)			
Sidros (623 HP)	45 6	23 11	7 9
Sidros (992 P & C)			
(distributors 372 De Witt)	—	—	—
tablets	100 54 0	—	6 9
1000	29 6ea	—	—
Si-Ko (1101 Sangers)			
Si-Ko (351 Danning)			
(distributors 1101 Sangers)	—	—	—
Simpkin's (1141 Simpkin)			
JuiCees black cherry	11 6	6	1 6

	Trade	Tax	Retail
Sintison (227 Erba) TS tablets forte 100	200	0ea	300 0
Sister Lauras (1146 SL) food 16oz			D
Skin Dew (596 HR) cleanser 0732			D
hand cream 0722			D
treatment case 0780			D
Skin Life (596 HR) throat and neck cream 0992			D
Slow-Fe (262 CIBA) folic tablets 30	6	0ea	9 0
5x30	25	0ea	
20x30	90	0ea	
Snaplock (888 Newey) nappy pins (3)	8 9	1 2	1 3
(5)	12 9	1 9	1 9
mini (4)	10 6	1 5	1 6
Sno-Mist (462 Field) Somniferum (68 AH) tablets 500			D
Sovol (235 Carerret) liquid 4oz	41 10	15 4	5 11
Sparine (1352 Wyeth) suspension 150ml	8 6ea		11 4
115ml			D
Sparklets (183 BOC) existing entry			D
Sparklets (183 BOC) concentrates	48 3	10 7	6 3
syphons			
Ambassador	102 7ea	14 1ea	168 0
Executive	78 6ea	10 10ea	115 6
President	243 8ea	33 6ea	399 0
Streamline	94 3ea	13 0ea	138 8
Globemaster	87 3ea	12 0ea	128 5
Hostmaster	64 7ea	8 11ea	95 0
bulbs (10)	65 8	14 6	8 6
J-type (6)	41 3ea		55 0
(1)	7 1ea		9 5
refill (6)	22 6ea		30 0
(1)	3 11ea		5 3
Corkmaster spares	17 7ea	2 5ea	25 8
body Hostmaster	32 0ea	4 5ea	45 0
Globemaster	54 0ea	7 6ea	79 6
Streamline	75 0ea	10 4ea	110 4
Stainless	70 0ea	9 7ea	102 11
bulb holders	27 0		3 0
drip tray Hostmaster, Stainless, Streamline	42 0		4 8
Globemaster	90 0		10 0
head Hostmaster, Stainless, Streamline	26 9ea	3 8ea	39 4
Globemaster	30 0ea	4 2ea	44 6
Sparkloids (183 BOC) tablets	25 0	9 0	3 6
Spontex (1174 Sponcel) cloth household No. 8	10 8		1 4
houseproud sponges			
size 2	21 0	7 8	3 3
size 3	27 10	10 2	4 4
size 4	34 3	12 7	5 4
Stabilin V-K (147 Boots)TS capsules 125mg 100	10 2ea		15 3
250mg 100	20 0ea		30 0
Stelazine (1153 SKF) ts4B concentrate 100ml	34 0ea		
syrup 200ml	90 0		11 3
4oz and 8oz			D
Stera-Fix (1037 Reckitt) small	20 3		2 3
large	33 9		3 9
Stilbagen (68 AH) tablets 500			D
Stimplete (1352 Wyeth) ts4B elixir 1200ml	24 0ea		32 0
40oz			D
150ml	54 0		6 0
4oz			D
Suleo (671 Jeyes) emulsion	16 2	5 11	2 6
Sulfasuxidine (837 MSD) powder			D
Sulfathalidine (837 MSD) powder			D
tablets 0.5g 500			D
Sulphadiazine (837 MSD) powder			D
tablets 0.5g 600			D
Sulphamagna (1352 Wyeth) ts4B suspension (vet.) 500ml	16 6ea		22 0
12oz			D
suspension 150ml	10 6ea		14 0
4oz			D
Super Phenamins (1053 Rexall) 15 46 0			5 9
60 146 0			17 7
Supersoft (563 Hampshire) bubble bath 15 11	5 9		2 4
herb shampoo sachet 3 0	1 1		5
bottle 17 3	6 4		2 6
Supreme (1200 SSH) existing entry			D
Supreme (752 Lenton) surgical hosiery			D
cotton			I
above knee pr.	38 6		57 9

	Trade	Tax	Retail
below knee pr.	31 6		47 3
thigh pr.	38 6		57 9
anklets pr.	21 0		31 6
kneecaps pr.	21 0		31 6
nylon plated			
above knee pr.	38 6		57 9
below knee pr.	31 6		47 3
thigh pr.	38 6		57 9
anklets pr.	21 0		31 6
kneecaps pr.	21 0		31 6
super nylon			
above knee pr.	38 6		57 9
below knee pr.	31 6		47 3
thigh pr.	38 6		57 9
anklets pr.	21 0		31 6
knee caps pr.	21 0		31 6
Sure Shield (549 Guest) Bis Pep tablets	10 6	3 10	1 10
pastilles	16 0	5 11	2 9
antiseptic			
blackcurrant and glycerine	16 6	3 8	2 6
catarrh	16 0	5 11	2 9
cherry cough	16 0	5 11	2 9
children's cough	16 0	5 11	2 9
codeine linctus †DDI.	18 6		2 9
Gee's B.P.C. †DDI.	15 0		2 0
Gee's and chlorodyne †DDI.	16 0		2 3
glycerine, lemon and honey	16 6	3 8	2 6
glycerin and thymol	16 0		2 3
honey, aniseed and			
fruits balsam	16 0	5 11	2 9
menthol et eucalyptus	16 0	5 11	2 9
menthol et eucalyptol			
B.P.C. 1949	16 0		2 3
pholcodine †DDI	18 6		2 9
smokers cough	16 0	5 11	2 9
Vox bronchial	16 0	5 11	2 9
tonic tablets	10 6	3 10	1 10
Suxamethonium chloride (179 BDH) ampoules 2ml/100			D
Syl (769 LH) cream 100g	60 0		7 6
500g	20 0ea		30 0
old packs			D
Synadrin 60 (614 Hoechst) tablets 150	85 4ea	31 3ea	157 6
Takazyma (938 PD) lozenges 30	30 0	11 0	4 8
100	78 0	29 0	12 2
1000	55 0ea	20 2ea	102 8
Tampax (1211 Tampax) regular 10	22 10		2 6
40	80 0		8 9
super 10	25 2		2 9
40	88 5		9 8
Tancolin (810 Maw) † DDI children's linctus 100cc	29 0	10 7½	4 6
4oz			D
Tang (596 HR) travel kit 9621			35 9
Tar Gard (1213 TG) anti smoking device	15 0ea	tax pd.	22 6
Terra-Bron (969 Pfizer) TS 150ml	26 8ea	9 9ea	49 9
120ml			D
Tempo (1010 P&G) Southern area only			
deodorant aerosol large	60 10	32 8	9 7
med 47 1	25 3		7 5
personal 32 4	17 4		5 1
large 56 0	30 0		8 10
med 37 8	20 2		5 11
refill 30 8	16 5		4 10
Terms (421 Energen)			D
Terms (1114 SEF)			I
Terobiotic (969 Pfizer) TSVO (vet.) 8oz	24 0ea		
Terra-Cortril (969 Pfizer) TS spray 30ml	9 10ea		14 9
60ml	17 3ea		25 10
1 and 2oz			D
topical ointment 5g	4 5ea		6 8
15g	10 8ea		16 0
½ and ½oz			D
ear suspension (vet.) 5ml			D
Terramedic (969 Pfizer) TSVO powder (vet.) 6x8oz	171 6ea		
Terramycin (969 Pfizer) TS syrup 60ml			D
topical ointment 25g	3 5ea		5 2
1oz			D
topical ointment 15g	2 3ea		3 5
½oz			D
animal formulas TSVO			
antibiotic feed supplement T.M.S. bag 50lb	90 0ea		108 0
75lb			D
Suppletts 30lb	60 0ea		72 0
injectable solution 2g	14 3ea		
5g	33 4ea		
intramammary solution 6x½oz	13 6ea		
soluble powder 8oz	13 1ea		
10lb			D
2kg 105 0ea			I
suspension in oil 100ml			D
tablets 500mg 4	6 8ea		
200mg 10	7 3ea		
aerosol 5oz	15 0ea		

	Trade	Tax	Retail
Tetnor (1089 RPD) ts4B tablets 200mg 500	7 6ea		
500	55 0ea		
Tetracycl (969 Pfizer) TS syrup 500ml	25 6ea		38 3
16 oz			D
That Man (1052 Revlon) after shave plastic 0151			18 6
treatment cream 5182			37 6
Cologne plastic 0226			26 0
glass 3447			30 0
face bronzer 3887			25 0
roll-on deodorant 5129			12 6
talcum 0768			12 6
That's My Conditioner (1216 Tecnic) 43 0	23 1		7 6
That's My Shampoo (1216 Technique) 34 9	12 5		5 6
Thean (68 AH) ampoules 400mg/4ml 5	8 8ea		13 0
suppositories 500mg 10	8 8ea		13 0
tablets 300mg 100	17 4ea		26 0
250	38 6ea		57 9
Thean 300 (68 AH)			D
Thean 400 (68 AH)			D
Thean 500 (68 AH)			D
Theonyl (68 AH)			D
Theobromal (1582 Albion) ts4B tablets 25	20 0		2 6
100	88 0		11 0
1000	58 8ea		88 0
Therazid (1154 SNP) TS powders 500	186 0ea		279 0
Thermoid (339 CG) cream 42g	22 6	8 3	3 6
Thermos (1226 Thermos) vacuum flask 105			41 2
246			256 9
cups 18 Q inner, 1818, 25 Q inner			1 3
18½			1 6
18, 25			1 9
2222, 18 Q outer, 1818, 25 Q outer			2 0
jar refills 607F			27 6
81F			50 0
82F			85 0
609F			85 0
jug refills 30/2			105 0
J/1F			32 6
J/2F			35 0
29F			30 0
29QF			32 6
52F			39 6
52QF			41 0
flask stoppers 18			1 9
18Q			2 0
jug stoppers adjustable 67/1			4 6
29, 29Q			9 11
spare stopper rubbers 707			2 0
60			1 3
Thio-Tepa (746 Lederle) parenteral vial 15mg	17 4ea		26 0
Three Point (1160 Solport) smog mask	26 6		3 4
refills (6)	11 6		1 4
composite pack	38 0		4 8
Toni (1242 Toni) casual hair colour †	56 5	29 6	9 2
home permanent, regular	67 1	35 1	10 11
super and gentle	43 1	22 7	7 0
tip			
Topsy (109 BCL) junior tablets	8 3	2 8	1 3
Touch and Glow (1052 Revlon) liquid 0902			11 0
0903			16 6
face Powder 0160			17 6
0621			15 0
matte make up 5259			18 6
under eye cream 0137			10 4
Tower (1136 Silber cine projector			719 6
Travla (761 Lilia-White) compressed	48 9		
(1gross)			D
Treps (1545 Vestric)			D
Tried & True (813 MF) protein conditioner tube	45 4	24 11	7 8
jar 87 4	48 1		14 9
Trilene (649 ICI) surgical			D
Trill (967 Petfoods) large	38 5	7 5	2 4
(2 doz)	(2 doz)		
Trim (1439 Strathmore) existing entry			D
Trim (1439 Strathmore) low calorie drinks			I
lemon, American Cola	16 6	3 7	2 2
25oz	35 0	7 6	4 3
25oz	20 0	4 3	2 6
blackcurrant squashes 25oz			

	Trade	Tax	Retail
Trimetts (1552 UL)			
biscuits	38 3	—	4 3
break	23 3	5 1½	3 0
trebles	21 3	4 8	2 9
trimmers	4oz 24 9	—	2 9
wafers	44 3	—	4 11
Triogesic (1303 Wander)†s7			
elixir	150ml 54 0	—	6 9
8cc & 20cc	—	—	— D
Triotussic (1303 Wander)			
suspension	500ml 13 6ea	—	20 3
4oz and 20oz	—	—	— D
Trust (103 Beecham)			
dog or cat tablets	24 0 (6doz)	5 4 (6doz)	6
Tubocurarine chloride (179 BDH)			
ampoules 50	—	—	— D
Tully (16 AGL)			
flashgun K & M	42 7ea	23 5ea	88 11
Tums (506 Gerhardt)			
(distributors 430 Eucryl)			— D
(distributors 366 DR & A)			— I
carton	108 58 0	20 2	8 3
bottle	100 —	—	— D
Tusana (147 Boots) cough linctus			— D
Tussix (324 Crookes)†DDI			
200ml	85 0	32 0	13 3
2l	64 11ea	—	—
old packs	—	—	— D
Twysol (121 Bibby)			— D
Ulcagel (1333 WL)†			
gel	26 6	9 9	4 0
Ulter (1256 Ulter)			
stomach tablets	20 40 6	14 11	5 9
	40 77 6	28 5	9 11
	100 175 6	64 5	25 0
	500 78 11ea	—	—
	1000 157 2ea	—	—
Ultralen (583 HP)TS			
syrup '125'	100ml 17 6ea	—	26 3
60ml	—	—	— D
Ultraphil (977 PE)			
health lamp	KL2866 113 11ea	40 10ea	192 9
Union Jack (1522 UJPC) existing entry			— D
Union Jack (1522 UJPC)			
corn paste	6 6	2 5	1 1
	14 0	5 2	2 3
corn plasters	10 0	3 8	1 8
V-5 (357 DS & H) existing entry			— D
V-5 (357 DS & H)			— I
vitamin concentrate for horses	2½lb 22 6ea	—	30 0
	15lb 127 6ea	—	170 0
V-5M (357 DS & H) existing entry			— D
V-5M (357 DS & H)			—
vitamins and minerals for horses	2½lb 24 4ea	—	32 6
	15lb 134 9ea	—	182 0
Valderma (343 DH)			
tube	26 6	—	3 0
	35 10	—	4 1
jar 1oz	28 8	—	3 3
2oz	41 6	—	4 9
4oz	54 9	—	6 6
Valerie (888 Newey)			
hairgrips tipped	4 9	9	9
Valpeda (343 DH)			
foot balm	29 6	—	3 6
Valium (1074 Roche) †s4B			
ampoules 10mg/2ml	50 80 8ea	—	121 0
Vallergan (971 PSMB) †s4B			
tablets 10mg	50 70 0	—	8 9
Varidase (746 Lederle) TS			
topical 125,000 units	34 4ea	—	51 6
V-Cil-K (413 Lilly) TS			
Pulvules 125 mg	100 10 2ea	—	15 3
	500 48 0ea	—	72 0
	1000 94 0ea	—	141 0
250 mg	100 20 0ea	—	30 0
	500 94 0ea	—	141 0
	1000 186 0ea	—	279 0
Veganin (1310 WW) †DDI			
tablets	10 15 0	5 6	2 4
	20 24 5	8 11	3 7
	50 47 2	17 4	6 11
Velactin (1303 Wanderer)			
powder	1 lb 8 9ea	—	13 2
old pack	—	—	— D
Ventolin (34 A & H)			
aerosol inhaler	18 6ea	—	— I
Vers Toi (1350 Worth)			
perfume	—	—	—
Le Medaillon	7cc —	—	62 0
Vert et Blanc (1469 PC) existing entry			— D
Verton (1176 Squibb) †s4B			
tablets	28 5 6ea	—	8 3
Vetalenta (357 DS & H)			
(vet.)	10oz 85 10ea	24 6ea	114 6
Vetiver (1469 PC) existing entry			— D
Vibelan Forte (1545 Vestric)			— D
Vibramycin (583 HP)TS			
capsules 100mg	10 45 4ea	—	68 0
	50 217 8ea	—	326 6
5 and 25	—	—	— D

	Trade	Tax	Retail	
Vibro-grains (664 JS & C)				D
Vibro-grains (49 Aneson)				
Viceroy (1136 Silber)				
cameras Super 8	209 —	—	1335 6	
	210 —	—	1012 10	
case	—	—	102 0	
exposure meter	—	—	169 6	
Vick (1055 RM)				
formula 44 cough linctus	35 3	—	3 11	
†DDI	2oz 27 8	10 2	3 11	
vapour rub	1oz —	—	—	
Victory V (483 Frger)				
(distributors 261 Christy)				
menthol & eucalyptus	8 6	—	1 0	
pastilles	—	—	—	
Vigortone (918 Or-Lem)				
blackcurrant syrup	12oz —	—	6	
26oz	—	—	5 0	
Vitapointe (1530 Fisons)				
creme rinse	bottle 22 4	12 3½	3 6	
Vitathone (333 Cupal)				
chilblain tablets†	50 32 3	—	3 11	
Volpar (179 BDH)				
foaming tablets	—	—	—	D
gels	—	—	—	D
Voss (261 Christy) existing entry				D
Voss (261 Christy)				I
creme bath	8-bath 45 4	24 11	7 9	
	22-bath 93 2	51 3	15 11	
bath oil	sachet 7 3	4 0	1 3	
	8-bath 45 4	24 11	7 9	
	22-bath 93 2	51 3	15 11	
nail-kind	85cc 44 4	24 5	7 7	
Warfarin (1305 WB)				
tablets 10mg	100 24 0ea	—	36 0	I
20mg	50 18 0ea	—	27 0	
Watersprite (1160 Solport)				
face cloths	G296 21 6	2 10	3 0	
	G295 23 0	3 1	3 2	
	G312 26 6	3 6	3 7	
	G300E 24 0	3 2	3 3	
Wella (1318 Wella)				
Combat 'D'	16 6	9 1	2 9	
Combat 'G'	16 6	9 1	2 9	
for men				
Wella Form hairdressing	33 0	18 2	5 6	
liquid	45 0	24 9	7 6	
spray	59 0	32 5½	9 11	
Wella Med	45 0	24 9	7 6	
shampoo	sachet 20 0	7 4	10	
	(4doz) (4doz)			
antidandruff	sachet 20 0	7 4	10	
	(4doz) (4doz)			
Whiskas (967 Petfoods)				
	68 1 (6 doz)	13 2 (6 doz)	1 4 1	
White's Dr. (761 Lilia-White)				
sanitary belt	16 8	2 4	2 1	
towels	0 22 9	—	2 4	
	1 25 0	—	2 7	
	2 28 4	—	3 0	
	3 30 4	—	3 2	
Wig Set (888 Newey)				
curlers	10 106 0	38 10	16 9	I
	8 —	—	—	D
Wilkinson (1339 Wilkinson)				
Sword razor	83 6 (½ doz.)	30 7 (½ doz.)	25 0	
shaving soap aerosol	35 0 (½ doz.)	12 10 (½ doz.)	10 6	
Williams (1524 Chembro)				
Aqua Velva	30 6	16 9½	4 9	
after shave	80cc 50 0	27 6	7 9	
Wood Nymph (412 Elida)				
hair colourant	58 11	32 5	9 11	
Woodwards (1346 Woodward)				
nursery cream	—	—	—	D
teething jelly	—	—	—	D
Wright's (1351 WLU)				
shampoo liquid sachet	16 6 (3 doz.)	6 1 (3 doz.)	10	
vaporizer †	99 0	—	11 0	
coal-tar soap	29 8 (3 doz.)	10 11 (3 doz.)	1 4	
	bath 16 3	6 0	2 2	
	giant 23 7	8 8	3 2	
shampoo bottle	65cc 18 1	6 8	2 7	
	125cc 26 8	9 9	3 9	
Yalcs (752 Lenton) existing entry				D
Yalcs (752 Lenton)				I
nylon elastic hosiery				
Superfine seamless				
full foot dark and black	8½-11 pr.	42 0	—	63 0
Superflex seamless				
full foot light and dark	8½-11 pr.	42 0	—	63 0
Service lightweight NHS				
full foot seamless dark	and black 8½-11 pr.	32 0	—	48 0
full foot seamed dark	8½-11 pr.	32 0	—	48 0
open-toe seamless	light pr.	32 0	—	48 0
Superfit NHS fully	fashioned dark pr.	32 0	—	48 0
full foot seamless dark	pr.	32 0	—	48 0

	Trade	Tax	Retail	
Springtime support				
hose (70 den) seamless	19 8	—	29 6	
pr.				
Summertime support				
hose (40 den) seamless	19 8	—	29 6	
pr.				
Supreme support				
pantie hose				
(70 den)	40 8	—	59 6	
(40 den)	32 0	—	48 0	
support socks for men				
pr.	12 6	1 9	20 6	
Yardley (1355 Yardley)				
eye liner liquid	520 39 0	21 5	6 8	I
deep emollient				D
cleanser	512/L	—	—	
maskara	525	—	—	D
twinstick brow	526	—	—	D
pencil	528	—	—	D
refill	529	—	—	D
Infinite Beauty	515L	—	—	D
lip lighter	531	—	—	D
Next to Natural	417	—	—	D
Pretty Goods				D
chalk sticks pack	581/3	—	—	D
finger tip polish	536	—	—	D
536/P	—	—	—	
velvet skin				
moisturiser	550	—	—	D
Pretty Goods				
Luv Mist cream perfume	85 0	46 9	14 7	
talcum	37 0	20 4	6 4	
Youthexa (63 Arnold)				
astringent cream large	106 0	58 0	18 1	
hair remover stick small	42 0	23 0	7 2	
large	64 0	35 0	10 11	
Zal (1480 Izal)				
fly killer aerosol				
medium	35 3	—	3 11	
pine fresh dustbin powder				
1½lb	25 9	—	1 11	
disinfectant	½gal	—	—	D
Zizz (357 DS & H)				
(vet.) aerosol	12oz 9 0ea	—	12 0	
	20oz 12 9ea	—	17 0	
fly spray	1gal 28 10ea	—	38 6	
	5gal 129 0ea	—	172 0	
aerosol	5oz —	—	—	D
Zubes (563 Hampshire)				
Zubes (1068 Roberts)				

AMENDMENTS AND ADDITIONS TO KEY TO SUPPLIERS

- 49 Aneson=Aneson Sales, Ltd., 25 Hanworth Road, Sunbury-on-Thames, Middlesex. Sunbury 84234.
- 174 BMAH=Bristol-Myers Animal Health Unit, 30 South Street, Reading, Berks. 0734-57326.
- 189 BT=British Tissues (Dixcel) Ltd, 214 Oxford Street, London, W.1. 01-636 4011.
- 210 B & C=Butler & Crispe, Ltd., Glyn Street, London SE.11. 01-735 7877.
- 246 Chambers=J. Chambers (Eastwood), Ltd., 30 Woolpack Lane, Nottingham. 0608 53701.
- 293 FC=Frank Cooper Ltd., Botley Road, Oxford 0092-48244.
- 351 Danning=P. A. Danning Ltd, 316b Richmond Road, Twickenham, Middlesex. 01-892 6536.
- 357 DS & H=Day, Son & Hewitt, Ltd., Wheatsheaf House, 4 Carmelite Street, London, E.C.4. 01-353 3914.
- 372 De Witt=E. C. De Witt & Co., Ltd., Seymour Road, London, E.10. 01-539 3334.
- 419 Elsinore=Elsinore Textile Products, Ltd., Sutherland House, Sutherland Road, London, E.17. 01-527 1131.
- 454 Feedrite=Feedrite, Ltd., 144 Oakfield Road, Selly Oak, Birmingham 29. 021-472 4211.
- 574 EHL=Elizabeth Hartley, Ltd., 25 Hanworth Road, Sunbury-on-Thames, Middlesex. Sunbury 84234.
- 617 Holloway=E. R. Holloway, Ltd., Lavenham, Sudbury Suffolk. Lavenham 461.
- 719 LAP=Laboratories for Applied Pathology, Ltd., 22 Grove Avenue, Wilmslow, Ches. 0996-46203.
- 809 M & W=Matthews & Wilson Ltd, 225 Putney Bridge Road, London, S.W.15. 01-870 0971.
- 847 Milliwatt=Milliwatt Engineering Ltd, 22b The Broadway, London, N.W.7. 01-959 2283.
- 856 MMC=Monarch Marketing Co, Ramblers House, 24 Ashburn Place, London, S.W.7. 01-370 4199.
- 862 Morny=Morny Ltd., 17 Old Bond Street, London W.1. 01-493 1733.
- 881 Natura=Natura Products, Ltd., 90 Belsize Lane, London, N.W.3. 01-435 1193.
- 982 Pickles=J. Pickles & Sons, Pickles House, Knaresborough, Yorks. 0423-764429.
- 1023 Radiol=Radiol Chemicals, Ltd. phone Witham 2538.
- 1070 Windsor=The House of Roberts Windsor, 14 Pall Mall, London, S.W.1. 01-630 2057.
- 1076 R & G=Roger & Gallet Ltd., 17B Curzon Street, London, W.1. 01-493 7435.
- 1080 Rorer=Rorer Laboratories Ltd., Telford Road, Houndmills Estate, Basingstoke, Hants. 0256-24531.
- 1097 Sanderson=Sandersons (Chemists), Ltd., Church Street, Ashton-under-Lyne. 061-330 5669.
- 1114 SEF=Scott-Energen Foods, Ltd., Cerebos House, Victoria Road, London, N.W.10. 01-965 2001.
- 1213 TG=Tar Gard (Distributors) Ltd., 15a Helenslea Avenue, London, N.W.11. 01-458 5486.

1214 ETBP=Eve Taylor Beauty Preparations, Ltd., Leigate 4, Eltham Road, London, S.E.12. 01-852 7591.
1220 CT=Chas. F. Thackray, Ltd., 10 Park Street, Leeds 1. 0532-200 85.
1243 TBL Total Beauty Ltd., 89a High Road, London, N.22. 01-889 3543.
1296 VW=Victor Wagner & Co. Ltd., 67 Park Road, Baker Street, London, N.W.1. 01-723 9375.
1324 WBL=Whatman Biochemicals Ltd, Springfield Mill, Maidstone, Kent. 0622 61688.
1369 RW=Ravina Wigs, Rowan House, 64 Oxford Street, Uxbridge, Middlesex. Uxbridge 301023.
1374 Freshdell=Freshdell Ltd., 100 Charing Cross Road, London, W.C.2.
1387 L of L=Laurice of London, Ltd., 34 Leinster Terrace, London, W.2. 01-262 1098.
1406 SGBP=Shee-Gwee Beauty Preparations Ltd. Cook Lubbock House, Waterside, Maidstone, Kent. 0622-44213.

1412 Jackel=Jackel & Co., Ltd., Kitty Brewster Estate, Blyth, Northumberland. 0670-62596.
1421 TMG=The Manly Co., 23 Freshwater Parade Bishopric, Horsham, Sussex.
1427 Ceebrite=Ceebrite, Ltd., Newgate Street Village, nr. Hertford, Herts. 284 2622.
1429 TL=Therapharm, Ltd., The Willows, Railway Road, Downham Market, Norfolk. 0366-33139.
1438 Inter-CC Inter-Continental Cosmetics. 72 Euston Square, London, N.W.1. 01-387 1804.
1525 PDP=Parfums de Paris, Ltd, 66 Sloane Street, London, SW 1. 01-235 7342.
1535 Phillips=Phillips Patents Ltd., Dantzic Street, Manchester M4 4JH. 061-834 5854.
1539 Duphar=Duphar Laboratories Ltd., Telford Road, Basingstoke, Hants. 0256-26351.
1564 Pharmaton=Pharmaton (U.K.) Sales Co., 422 St. John Street, London, E.C.1. 01-837 5373.
1599 TTC=Tudor Trading Co., 1 Laburnum Gardens, London N 21. 01-360 7323.

THIS WEEK'S CHANGES

Prices are given in the sequence Trade Price per Doz.: Purchase Tax per Doz.: Retail Price. Bold upright figures (2 9) in the retail price column indicate that the price is subject to resale price maintenance: italic figures (2 9) that it is recommended by the manufacturers: and light upright figures (2 9) that it is "notional" as a guide to the retailer in determining his own retail price.

	Trade	Tax	Retail
Albucid (187 B5)†s4B			
eye drops 10% 10ml	48 0	—	6 0 •
20% 10ml	49 0	—	6 2
30% 10ml	52 0	—	6 6
old packs	—	—	— D
Co-caps (275 Co-C)			
methyl dopa 250mg 100	34 0ea	—	— •
Delta-Cortelan (518 Glaxo)			
tablets 1mg	—	—	— D
Dr. Best (62 A & C)			
toothbrushes	—	—	— •
bristle	—	—	5 0
fibres	—	—	4 3
dental	—	—	6 0
Euovitol (34 A & H)			
tablets 250	—	—	— D
Haynon (1089 RPD)†			
Inco (1073 Robinson)			
pads 10	5 8ea	—	9ea 8 6 A
Indal Finnish Sauna (961 EGP)			
bubble bath bottle 5oz	6 6ea	2 5ea	13 0 C
Kenadex (987 PYP)			
Kenadex (978 PYP)			
Kotex (702 KC) 10 case minimum order			
sanitary towels	—	—	— C
size 0 10	35 10	—	2 0
(2 doz)	—	—	—
size 1 5	60 6	—	1 3
(6 doz)	—	—	—
12	90 4	—	2 7
(4 doz)	—	—	—
size 2 12	52 4	—	3 0
(2 doz)	—	—	—
New Freedom 12	45 2	—	2 7
(2 doz)	—	—	—

	Trade	Tax	Retail
Lamprene (501 Geigy)			
capsules 100	75 0ea	27 6ea	140 0 •
Marmite (152 Bovril)			
salt free	—	—	— D
Mel Rose (1069 R & SL)			
skin tablet	10 5	3 10	1 9 •
old pack	—	—	— D
Monogram (85 ME)			
Monogram (1501 DA)			
Passiorine (115 Bengue)			
500ml	144 0	52 9	— •
16oz	—	—	— D
Ponds (256 CPL)			
dusting powder Dream	58 6	32 2	9 6 •
Rabro (1091 Rybar)			
tablets 60	136 0	49 10	21 2 •
150	27 0ea	10 0ea	47 6
40 & 500	—	—	— D
Saxin (208 BW)			
solution 24ml	32 0	—	3 6
tablets 100	14 0	—	1 6
200	25 0	—	2 9
500	59 0	—	6 6
Ship (62 A & C)			
combs loose 2521	—	—	1 3 •
2522, 2524	—	—	1 6
2523	—	—	2 0
combs in case 2504	—	—	2 6
2505, 2507	—	—	3 0
2506	—	—	3 6
nailbrushes 2406	—	—	2 9
2408	—	—	3 6
Sniff (898 Northern)			
smelling bottle 10 0	3 8	1 6	•

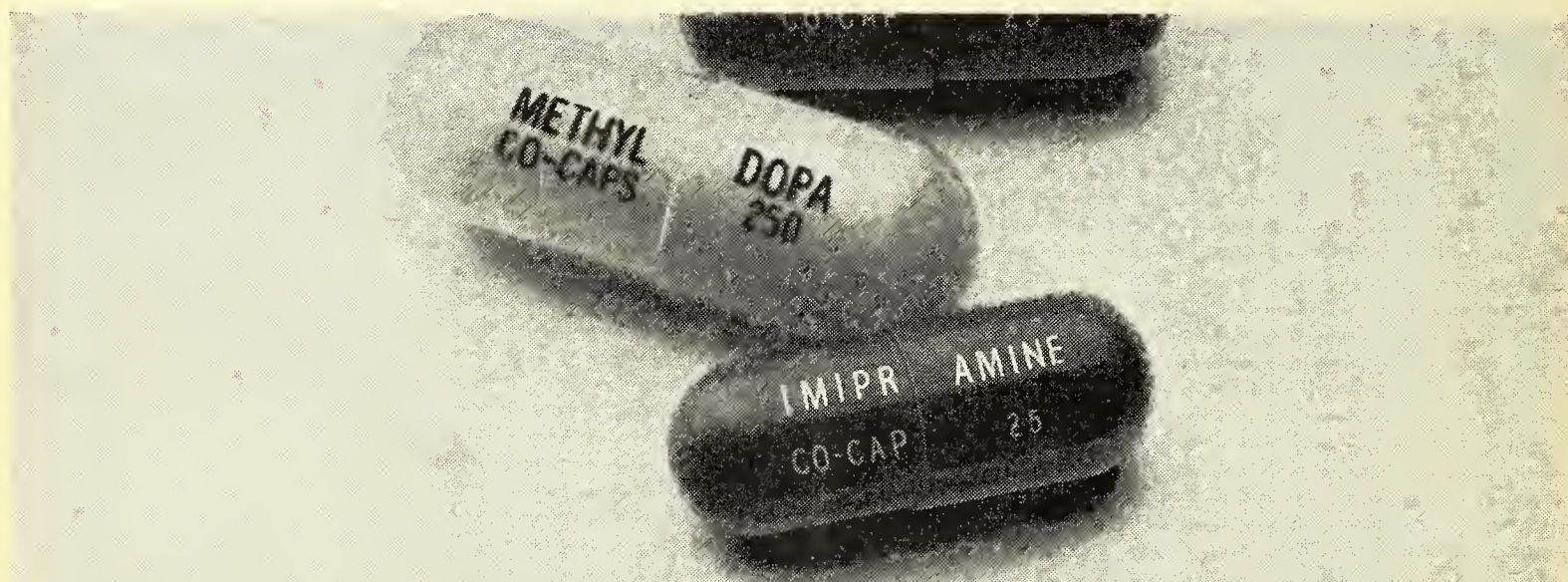
	Trade	Tax	Retail
Syntometrine (1098 Sandoz) †s4B			
ampoules 1ml 100	57 6ea	—	— 1
Teasdale's (898 Northern)†			
adult cough linctus 31 0	11 4	—	4 6 •
Throaties (64 ACL)			
pastilles menthol & eucalyptus 5 2	1 10	—	9 •
Wellcome (208 BW)			
influenza split virus vaccine (inactivated)	—	—	— •
deoxycholate treated bivalent 1ml	10 8ea	—	16 0
10ml	85 4ea	—	128 0

AMENDMENTS TO KEY TO SUPPLIERS

542 Griffin=David Griffin, Ltd., Holland Way, Blandford, Dorset. 0258-22678.
733 Lastonet=Lastonet Products Ltd., Carn Brea, Redruth, Cornwall. 0209-24141.
1501 DA=Dreamland Appliances, Ltd., Arkwright Road, Reading, RG2, OLN. 0734-85201.

Stop press

Atlas (1233 Thorn)	P1/1	—	—	2 6 R
photographic lamps	P1/2	—	—	6 3
	P1/6	—	—	11 9
	P1/8	—	—	64 10
	P1/9	—	—	49 6
	P1/11	—	—	74 9
	P1/12	—	—	58 0
	P1/13	—	—	41 9
	P1/15	—	—	66 0
	P2/1	—	—	18 3
	P2/4	—	—	14 6
	P2/5	—	—	14 6
	P2/6	—	—	49 6
	P2/7	—	—	82 6
	P2/8	—	—	74 9
	P2/10	—	—	81 6
	P2/12	—	—	82 6
Cardinelli (226 CBP)				
eyelashes	—	—	—	— •
sub spiky underlashes	68 0	37 3	12 0	•
Cussons (338 Cussons)				
Imperial Leather	—	—	—	—
soap toilet	10 7	3 9½	1 5 A	
bath	16 11	6 0½	2 3	
giant	24 5	8 8½	3 3	



Co-Caps Methyldopa and Co-Caps Imipramine

Co-Caps products are now widely used because they are high quality preparations, easy to identify and prescribe. Each capsule Co-Cap is clearly marked with the generic name (or abbreviation) and strength of the contents.

Many doctors believe this to be the most useful form of marking. It enables them to prescribe generically but with the assurance that the source of the product is known to them.

The use of the prefix CO-CAPS is their guarantee of quality and they know whose generic product their patients receive. Samples and literature from the Medical Information Department, Co-Caps, 361 Lillie Road, S.W.6.

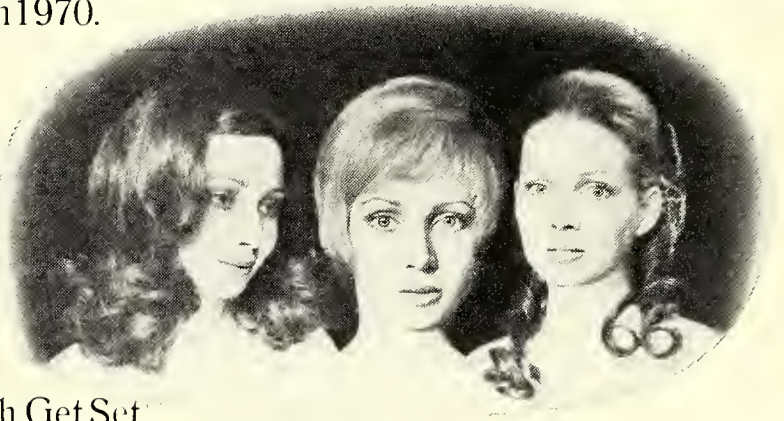
to the Mexico '70 World Cup!

Inside every case there are entry forms for this competition. If you've already ordered Get Set, look for your entry form with your next delivery. Don't delay sending it in! All entries must be received by February 28th 1970.

See you on the plane!

Get set for more profits than ever! Starting now through to March 31st is a sensational "Get Set for Beauty"

competition for your customers. Entry forms will be attached to each Get Set product and your customers will have to BUY some to enter!



£6,250 in prizes to be won!
100 First Prizes—a gorgeous 3 wig wardrobe worth 35 gns.
300 Second Prizes—a shaped fashion wig worth 8 gns.
You know how popular wigs are with women. They can't resist!

To make sure your customers hear about this competition, we've taken space in the Daily Mirror and the Daily Express, plus full colour pages in Woman, True Story, True Romance, Woman's Story, Honey, She, 19 and Annabel. Your customers will be reading about Get Set all over the place!

Get Set hairspray is a fast seller because of its high quality and low price. But when this competition starts, Get Set sales are going to rocket! So order Get Set now! Win a trip to Mexico and bigger profits than ever before!



If you require an immediate call from our representative to place an order, write to us at Alberto-Culver Company, Culver House, 44/46 Newington Causeway, London SE1, and we'll send him around at once.

THE BEST STANDARDS

When you buy standard preparations to dispense against 'open' prescriptions you set standards of your own:—

Professionally
you demand the highest quality
Commercially
you want the best value
Cautiously

you look for the protection of
a reputable name

The increasing range of Berk Economy Brands will satisfy you on all points. The brands of standard preparations are made with the same care as the specialities upon which our reputation is firmly founded, yet are remarkably low in price.

Approved Name	Berk Brand Name		Presentation
Quinidine sulphate tablets BP	AURIQUIN* tablets	200 mg 300 mg	Containers of 100 & 500 Containers of 100 & 500
Bendrofluazide tablets BP	BERKOZIDE® tablets	2.5 mg 5 mg	Containers of 100 & 1000 Containers of 100 & 1000
Imipramine tablets BP	BERKOMINE® tablets	10 mg 25 mg	Containers of 250 & 1000 Containers of 200 & 1000
Nitrofurantoin tablets BP	BERKFURIN® tablets	50 mg 100 mg	Containers of 100 & 1000 Containers of 100 & 1000
Oxytetracycline tablets BP	BERKMYCEN® tablets " capsules	250 mg 250 mg	Containers of 100 & 1000 Containers of 100 & 1000
Erythromycin tablets BP	ERYCEN* tablets	250 mg	Containers of 100 & 500
Phenylbutazone tablets BP	FLEXAZONE® tablets	100 mg 200 mg	Containers of 250 & 1000 Containers of 250
Tetracycline tablets BP	TETRACHEL* tablets " capsules	250 mg 250 mg	Containers of 100 & 1000 Containers of 100 & 500
Tetracycline mixture BPC	TETRACHEL* syrup	(125 mg/5 ml)	Containers of 500 ml

Your Berk representative can give you details of extra discounts and bonuses. In terms of quality, efficacy, stability and uniformity, it pays to buy Berk when dispensing against 'open' prescriptions for any of these standard preparations. Order *now* from your local wholesaler or directly from us.



BERK PHARMACEUTICALS LIMITED GODALMING SURREY ENGLAND

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COMMENT COMMENT COMMENT COMMENT COMMENT

A manpower crisis looms

Membership surveys carried out by the Pharmaceutical Society in 1962 and 1965 have indicated that pharmacy is heading for a manpower crisis. The latest survey (p 470) shows progress towards that crisis continuing unabated.

The main problem is the large number of pharmacists who reach normal retiring age in the next 10-15 years. There are about twice as many male pharmacists in each of the five-year age groups from 50 to 65 as there are in the five-year groups below 50. Together with those already beyond retiring age, they make up nearly half the Register.

The situation is complicated by the fact that the younger age groups contain an increasingly high proportion of women pharmacists—more than 40 per cent among the under-30's against 12-15 per cent among the over-50's. If the trend continues, a commentary accompanying the survey predicts, women will comprise half the register by the end of the century.

Hospital service relies on women

Hardest hit at the moment by the increasing feminisation of the Register is hospital pharmacy. This sector is relying more and more on the employment of women from the younger age groups—a very high proportion of whom work part-time only. Taking all age groups, the survey shows that there are in hospital practice 783 full-time male pharmacists and 88 part-time. But there are 564 women working part-time compared with 767 working full-time.

Hospital pharmacy does also have more than its share of younger male pharmacists but it is probable that after a period of time in the service many leave for the more lucrative general practice sector. The answer here must be to raise remuneration levels to a point at which men who really are attracted by hospital work can afford to stay—whatever the financial inducements offered by a commercially-motivated general practice.

The outlook for general practice itself is open to considerable doubt because it cannot be predicted with any certainty at what point closures of pharmacies will eventually level off. One thing is clear, however. With 54.3 per cent of pharmacists in the sector over 50 years of age, there is little hope of the Pharmaceutical Society's aim of two pharmacists per pharmacy coming to pass without either a substantially improved intake into the profession or a very much more sparsely located pharmaceutical service.

Young still going into general practice

It is nevertheless encouraging to find that 60.8 per cent of the under-25's are already engaged in general practice, and the proportion is always likely to increase as young men are attracted away from other branches. It is in terms of absolute numbers that the crisis arises.

An indication both of the manpower shortage and the difficulty of disposing of businesses when retirement is due is given by the surprising finding that 24.8 per cent of pharmacists aged 65 and over are still working full-time,

and a further 27.6 per cent are working part-time. Almost all are employed in general practice.

Employment in other branches of the profession has changed relatively little between surveys. Nearly 5 per cent of pharmacists are in industry against 8.2 per cent in 1965, but the reduction is compensated by a rise in the "other" categories—it is thought that questions of definition may be involved. The industry has also absorbed a particularly high proportion of young graduates.

There has been a significant rise in the "unoccupied" group which now comprises 13.9 per cent of all members.

The survey's warning, clearly sounded, is that the profession must make better use of its manpower and also maintain strenuous efforts to recruit students. It is a hard fight, because science is not the "in" thing at present and pharmacy has many competitors for those that are available. The problem is not one to be left entirely to the Pharmaceutical Society. It behoves every pharmacist to do all he can to broadcast the interest and challenge that pharmacy can offer as a career, particularly to the younger man. Without such an influx of new blood, the profession could find itself losing some of its traditional roles, by default, to others.

Progress in evaluating disinfectants

The coming publication of the Hospital Disinfectant Approved List which was announced by Dr J. C. Kelsey at the conference on disinfectants in hospitals (see p 466), should help to reduce the number of reports that come through of bacteria growing in disinfectants.

The List is being published by the Department of Health, which is asking manufacturers to test their products in accordance with a capacity test based on work by Dr Kelsey and Mr G. Sykes, another speaker at the conference, for the British Disinfectant Manufacturers' Association.

A test for stability and long-term effectiveness was devised at the Disinfection Reference Laboratory at the Central Public Health Laboratory.

The idea of an approved list is understood to have originated with the publication by Dr Kelsey of a selected list in a report on his work given in the *Monthly Bulletin of the Ministry of Health*.

The collaboration between manufacturers and the Central Public Health Laboratory, combined with the aid of the Ministry in publicising the results, strikes us as a highly desirable development. A minority of manufacturers within the industry are believed to disagree with the Kelsey-Sykes test. The test is generally accepted as an improvement on previous tests, but modifications are understood to be under consideration, and the B.D.M.A. are also working on a test for evaluating the effectiveness of disinfectants when applied to surfaces.

The importance of effective disinfectants is well recognised, and the size of the market, both in volume and in cash, emphasises the need to ensure that preparations do what is expected of them. Such work as was reported at the conference can do nothing but good.

PROFESSIONAL NEWS

Register AD 2000 — and 50 per cent are women?

Nearly a quarter of the registered pharmacists in Great Britain are women, according to the Pharmaceutical Society's latest membership survey. And among the under-30's, more than 40 per cent are females.

The survey, based on a sample of 4,428 members in April and May this year, showed that females now form 23.4 per cent of the register against 18.9 per cent in 1965, and 19 per cent in 1962. It is predicted that by the end of the century the proportion of women members will have doubled if the recent trend continues—and "it is difficult to imagine" that it will not.

The trend can be seen clearly from the following table:

Estimates of membership as percentages of total			
Age	Male	Female	Total
Under 25	2.3	1.6	3.9
25—	5.1	4.0	9.1
30—	7.5	3.9	11.4
35—	5.6	3.1	8.7
40—	4.5	2.4	6.9
45—	5.4	1.4	6.8
50—	10.0	1.7	11.7
55—	12.5	1.7	14.2
60—	11.5	1.6	13.1
65+	12.2	2.0	14.2
Total	76.6	23.4	100

More than 60 per cent of the male membership is aged over 50, whereas about a third of females are between 30 and 50 and two-fifths are under 30.

Examination of the branches of the profession in which members are employed shows that the proportion in general practice has fallen to 68.5 per cent, against 75.7 per cent in 1965. However, the proportion of males so engaged has changed little in the same period—81.8 per cent against 84 per cent.

Hospital practice

A different picture emerges for hospital practice where women members now account for 63.3 per cent against only 55.8 per cent in 1965. In all, 21.1 per cent of female pharmacists are employed in hospitals.

Employment in other sectors of the profession has changed little between the two surveys.

Overall, only 70.1 per cent of the membership is now employed full-time,

Membership by branch of profession (percentages)

	Male	Female	All pharmacists
General practice	81.8	18.2	68.5
Hospital	36.7	63.3	8.2
Industry	94.7	5.3	4.9
Wholesale	94.9	5.1	0.9
Teaching	89.3	10.7	1.4
Other pharmaceutical	82.4	17.6	1.5
Other non-pharmaceutical	89.5	10.5	2.8
Nil	57.9	42.1	11.8
Total	76.6	23.4	100

against 85.7 per cent in 1965 and 94.4 per cent in 1962. "This is clearly partly due to the increase in female membership."

However, there has been a fall also in the percentage of males working full-time so that additional factors have to be sought. These are seen to be concentration of the male membership in the over-50 range with part-time working on nearing retirement age, while the female membership is concentrated in the age group with responsibilities associated with marriage.

Nearly three-quarters of all part-time work is done in general practice and there are about five times as many part-time occupied members there as in hospital employment.

Contractors win late pricing concession

The Department of Health has agreed that payment on account of 95 per cent of the estimated amount due to chemist contractors for dispensing NHS prescriptions should be made on the first working day of the month.

Payments will be made, the Central NHS (Chemist Contractors) Committee learned at its October meeting, in all Executive Council areas where there is likelihood of delay in the final payment. The new arrangement is in line with proposals put by the Committee to the Department in September.

Labour costs of providing the pharmaceutical service as shown by the 1969 remuneration inquiry were in the final stages of collation, it was reported. Arrangements were made for representatives of the Committee and the Committee's consultants to meet to consider the results of the inquiry prior to negotiations on remuneration from January 1, 1970 being opened with the Department of Health.

The Committee considered a report on

the use of manufacturers' original packs in general practice dispensing and decided that its proposals were totally unacceptable. The report is one prepared by a working party of the Pharmaceutical Society's industrial practice subcommittee. It is being circulated to interested bodies for comment before being discussed in Council.

The Département of Health has agreed that those BNF eye drops not already included in part VA of the Drug Tariff would be added from January 1, 1970. For January prescriptions onwards, payment would be at the "bought in" basic Tariff price and the class 1 professional fee.

It was decided to make representations to the Department that pricing bureaux be instructed to accept the chemist's endorsement when prescriptions issued by the Emergency Medical Service are dispensed outside normal business hours, and the prescriber has failed to endorse the form "urgent." Representations are also being made that EMS forms be stamped with the name of the prescriber.

The Committee is asking the Department to give hours of service committees and Executive Councils authority to be more flexible when preparing rota service arrangements. The Committee reaffirmed its view that the adoption of a two-ended spoon of 5 ml and 2.5 ml capacity respectively would create more problems than it would solve. There would be a real risk of patients mistaking one end for the other with consequent 100 per cent under- or over-dosage.

It was decided to adopt the suggestion that where the doctor had instructed a patient to take "half-a-spoonful" the pharmacists should use a suitable label, where appropriate, bearing the words, "This preparation has been diluted so that the dose prescribed by your doctor is contained in one 5 ml spoonful."

Drug store bought pharmacist's stock

Marshall Peabody, owner of the drug store on Blackpool Promenade, pleaded guilty at Blackpool magistrates court on November 10 to three offences under the Pharmacy and Poisons Act, 1933. He was fined £5 for failing to give information under the Act, £15 for unlawfully selling poison from premises not registered, and £10 for unlawfully selling poison not labelled in the prescribed manner.

Mr S. J. Howe, prosecuting for the Pharmaceutical Society, said that an inspector of the Society had had cause to believe that Mr Peabody was selling Sea Legs. On July 28, the product was sold to a policewoman.

Mr C. R. H. Holden, defending, said his client had obtained the complete stock of a Stockport pharmacist who had closed down, and asked a local pharmacist to take all he was not permitted to sell.

Two other summonses for selling poison not under a pharmacist's supervision and unlawfully selling poison were adjourned *sine die*. Mr Peabody had pleaded not guilty to them.

NEW PRODUCTS AND PACKS

Pharmaceutical specialities

Ante-leprotic agent

Lamprene, a new antileprotic agent from Geigy, contains 3-(*p*-chloroanilino)-10-(*p*-chlorophenyl) - 2,10 - dihydro - 2(isopropylimino)phenazine (clofazimine), a substituted iminophenazine dye. *In vitro* it shows antibacterial properties against various mycobacteria. *In vivo* Lamprene is said to be equally effective against *M. tuberculosis* (mouse), *M. ulcerans*, *M. lepraemurium* and *M. leprae*. In clinical trials it has suppressed the acute inflammatory reactions associated with erythema nodosum leprosum and acute exacerbations of leprosy with a marked improvement in the general condition of the patient.

In untreated patients with lepromatous leprosy of recent onset three 100 mgm capsules weekly is adequate. In patients with sulphone-resistant bacilli and active leprosy six 100 mg capsules weekly is recommended. Packs are containers of 100 and 1,000. (Geigy [UK] Ltd, pharmaceuticals division, Macclesfield, Cheshire.)

Bivalent influenza vaccine

Burroughs Wellcome & Co are now issuing a bivalent influenza virus vaccine that is designed to protect against A2 Hongkong and the current B strains. During the preparation of the vaccine the coating of the virus is "split" resulting in the minimising of reactions after injection. The only contraindication is an allergy to eggs. Packs are ampoules of 1 ml (16s) and 10 ml (128s). (Burroughs Wellcome & Co, Temple Hill, Dartford, Kent.)

For general distribution

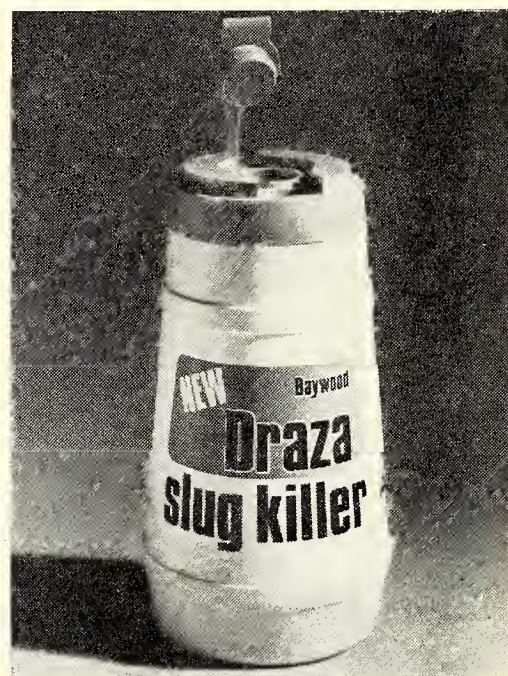
Paines & Byrne Ltd, are now making available for general distribution dexamethasone acetate snuff capsules. Each capsule contains dexamethasone acetate 0.5 mg for the treatment of chronic perennial rhinitis. Supplied in packs of 10 (6s 4d) and 20 (14s 6d) and as an outfit containing 10 capsules and an insufflator (9s 10d). (Paines & Byrne Ltd, Pabyrn Laboratories, Perivale, Greenford, Middlesex.)



1



2



3

Over-the-counter medicinals

New Throatie pastille photo 2

Arcadian Confections Ltd, Crediton, Devon, have introduced menthol and eucalyptus Throaties (9d) to their range of Throaties pastilles. The pastilles are packed in sachet bags printed in a distinctive green to enable easy identification and assembled in display outers of 2-dozen. Distributors to chemists are Ernest Jackson & Co Ltd, Crediton, Devon.

Cosmetics and toiletries

Pond's Dreamflower photo 1

A new Dreamflower bath-time preparation is launched by Chesebrough-Pond's Ltd. Dreamflower dusting powder (9s 6d) is lightly fragranced with the floral perfume which has made Dreamflower talc so popular. The dusting powder comes in a pastel pink drum with a clear lid, complete with a velour dusting puff. (Chesebrough-Pond's Ltd, Victoria Road, London NW 10.)

From Yardley

The Cougar range of grooming products for men recently issued by Yardley in-

cludes after shave lotion (15s 9d), after shower talc (9s 9d), deodorant spray (9s 9d) and Cougar soap-on-a-rope (9s 5d). The company describe the whole concept as "dominantly male".

The packaging uses big, silver-topped flasks for after shave lotion, after shower talc and deodorant, with soap-on-a-rope to match. "And just for fun," the Cougar after shave can be bought in a cage. (Yardley of London Ltd, 33 Old Bond Street, London W 1.)

Garden Products

New slug killer photo 3

Baywood Chemicals have added to their retail range Baywood Draza slug killer. It contains methiocarb which is capable of killing at least 95 per cent of slugs and snails by stomach action, even in wet conditions.

The carton contains enough Draza to cover about 180 sq yards. The blue colour of Draza is said to be "less likely to attract the attention of birds which just don't associate 'blue' with food." (Baywood Chemicals Ltd, Bury St Edmunds, Suffolk.)

TACTICS WITH TOILETRIES

by D. N. A. McClure marketing director Beecham Products (UK)

Rising costs of materials, increasing production and distribution overheads and the burden of SET, make it more necessary than ever before for manufacturers and retailers to improve their standards of efficiency. This is particularly true of the toiletries market, where competitive activity in every product group is fast and furious.

The chemist, like most retailers, is in the thick of competition but in at least one major respect he holds a unique position in the market place. The professionally qualified pharmacist, in addition to his NHS dispensing, serves the community in a special way, providing advice to customers and making recommendations for treatments and products that no other retailer is qualified or expected to do.

Combining this professional role with that of running a profitable business presents problems, but from our long association with chemists throughout the country we have seen that they are problems that can be solved. We at Beecham have a great regard for the way in which the highest standards of the British pharmaceutical profession have been maintained and there are many examples illus-

trating that efficient retailing is thoroughly compatible with these standards.

The retail sales division of Beecham Products (UK) was formed over two years ago to meet the special needs of chemists as retailers. It is an important part of the job of our toiletries and proprietary medicines salesmen to help chemists to improve their own profitability. The chemist's success is linked with our own.

Methods described here as a five-point plan have been developed and used effectively by chemists; they have yielded substantial improvements in terms both of service to the public and profit to the pharmacy.

Five-point plan

1 — Self-selection is the launching pad for sales of the heavily advertised consumer products — soap, toothpaste, hairsprays, shampoos, deodorants, hair dressings, men's shaving products and other toiletries. A self-service area in the chemist's shop is now widely accepted.

The dispensary and medicines counter can be situated at the rear of the pharmacy, out of the main traffic flow which

the self-service area is intended to serve. In many shops, where a self-service area has been introduced, certain counter facilities — for cosmetics, hair colourants and other products about which customers require advice — have been retained.

Products that customers know well by name and pack should be displayed prominently on the shelves of the self-selection area. The housewife in a hurry saves time in selecting the brands she needs and the chemist and his assistants can concentrate upon the personal service specifically required by customers.

Attractively displayed merchandise attracts impulse sales and can lead to useful additional turnover for the chemist.

2 — Range rationalisation is highly important. The brands that sell fastest should be stocked and prominently displayed.

Lines for which there is infrequent demand may still be stocked in small quantities, but there is no logical reason for them to command important high-cost selling space on the shelves. Every chemist will agree that it is just not possible to stock, for instance, every one of the hundreds of shampoos on the market, or every hairspray product. Sheer bulk would dictate a specially enlarged stockroom.

The question becomes one of striking a balance between those products that yield the best rate of stock turn and the variety of products the chemist wishes to have available for customers. But the lines that are in small demand should be rigorously controlled.

3 — Stock control is linked with range rationalisation. If your sales of brand leaders are rapid, ensure that the brand is not out of stock. Out-of-stocks on these fast moving products mean lost sales, lost turnover, lost profit, and most important, lost customers.

By concentrating capital investment on the fast moving brands, chemists will gain the advantage of quick capital turnover. It also follows that investment should be reduced on the slow movers which, if stocked at all, should be selected with care and for good reasons.

4 — Allocation of space should be decided according to each brand's position in the market. For instance, if product X has Y per cent of the toothpaste market, allot a corresponding proportion — Y per cent — of the toothpaste space to this brand. Sometimes a special allowance should be made for major new products where actual brand share information is not available. However, the general rule should be that every inch of shelf space should account for itself.

5 — Merchandising is an important key to fast shelf movement. Products should be attractively and logically displayed. By grouping together the shampoos, the deodorants and other product groups, you enable the shopper to see the products at a glance and select from the range. Obviously some of the merchandise



PROMOTIONS

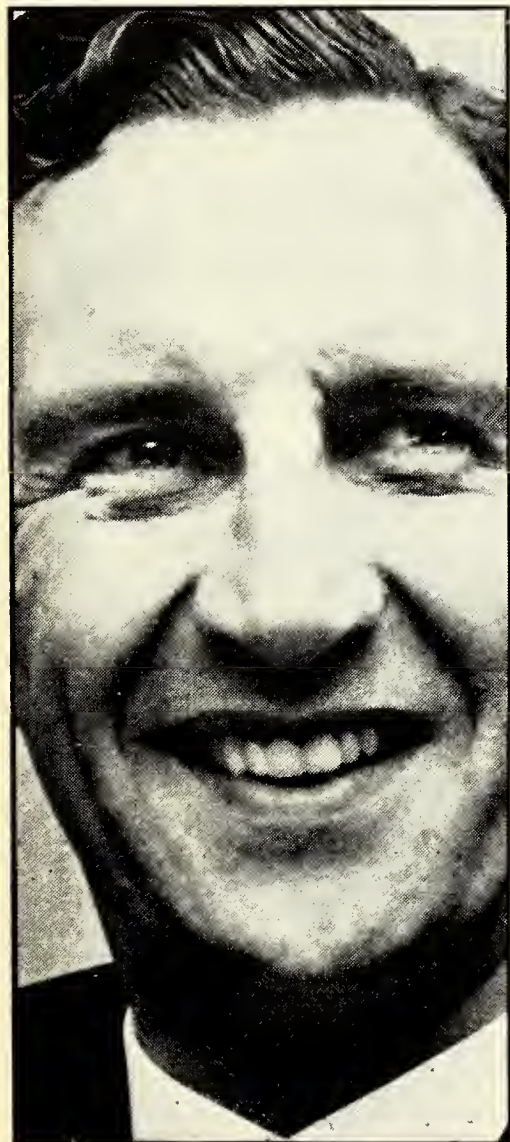
'Double' response expected to Ingram free blade offer

groupings may be closely related to others.

Just as baby foods may be displayed in conjunction with cotton wool and other products for infants — so shampoos, conditioners and hair sprays should be neighbours on the shelves.

Special merchandising — window, counter and in-store displays — should be aligned with heavy advertising and promotional activity. Chemists can gain much from planning their merchandising, using information about promotions and merchandising materials mailed direct to them by manufacturers and about forthcoming television and Press advertising reported in the *CHEMIST & DRUGGIST*. The toiletry manufacturers' large investment in terms of advertising expenditure — more than £11 million a year — directed at creating a continuing surge of consumer demand is a potent force which chemists can use to their advantage.

This article has been concerned with broad principles. Further information on matters raised in it may be obtained from Beecham Products (UK), Retail Division, whose representatives will be pleased to discuss any of the five points in greater detail and to give practical assistance.



Netelast demonstration unit

Roussel Laboratories say they have experienced rapidly increasing demand for Netelast since it became available for prescription in August. It has been of particular value to district nurses because it saves their time and is more comfortable for their patients.

Because nurses prefer personal demonstration to instructional films or group meetings, Roussel have fitted out a caravan as a Netelast demonstration unit which is currently touring the Greater London area. (Roussel Laboratories Ltd, Columbus House, Wembley Park, Middlesex.)

Flower arrangements for displays

To promote the use of flower arrangements in promotional displays for cosmetics and perfumes, Interflora are organising a competition among their 2,500 florist members for the best shop window displays.

Chemists would normally be expected to pay the cost of any display put in by their florist but there is the possibility of private arrangements for mutual advertising if both parties agree. Floral displays are particularly suggested for Christmas.

Cruise competition winner

Winner of The French & Scott "Cruise of a lifetime" competition run earlier this year was Mrs B. Bercow of Woodside Park, London N12. She wins a five-week holiday for two in South Africa and spending money.

A total of 50 second prizes of Morphy Richards hairdryers and 100 third prizes of French gift packs were also awarded. (French & Scott Ltd, 717 North Circular Road, London NW2.)

Foamy aerosol offer repeated

Gillette have announced a "1s 6d off" consumer price reduction offer on the 150-g pack of Foamy aerosol shaving cream. A similar promotion undertaken earlier in the year was highly successful. (Gillette Industries Ltd, Great West Road, Isleworth, Middlesex.)



The Christmas advertising theme for Sparklets syphons "have a Christmas and soda" is backed with a colourful cardboard merchandising unit, which emphasises the wide variety of drinks that can be made with soda water. The stand holds three syphons. British Oxygen Co Ltd, Hammersmith House, London W6

Personna Yearbook of Sports

Personna International have published, with Pelham Books, the first edition of "The Personna Yearbook of Sports" (retail price 25s). A reference book for almost all sports, old and new, taught in Britain, the Yearbook is intended for all ages. Philip Morris (parent company of Personna International) have been sponsoring sport for the past 20 years. (Personna International UK, Wellington House, 6 Upper St Martin's Lane, London WC2.)

ON TV NEXT WEEK

Ln = London; M = Midlands; Lc = Lancashire; Y = Yorkshire; Sc = Scotland; WW = Wales and West; So = South; NE = North-east; A = Anglia; U = Ulster; We = Westward; B = Border; G = Grampian; E = Eireann; CI = Channel Islands

Anadin: All except Lc, A, E

Andrews liver salt: All except M, Lc, We, G, CI

Aspro: All except U, E

Beechams powders/tablets: All except E

Brylcreem: All except NE, E

Buttercup syrup: Y

Disprin: All except So, E

Eno: Ln, M, Lc, Sc, WW, So, U

JuiCets: Y

Macleans: Ln, WW

Nulon: M, So, B

Philips Ladyshave: Ln, So

Philishave: All except U, We, E

Sparklets syphons: Ln, M, Y, Lc, Sc, So, NE

Steradent: Lc, So, NE, U, We, B, G

Venos: All except NE, B, E

TRADE NEWS

Eylure to bring in lower lash prices in 1970

Eylure Ltd state that due to recent developments in the production of false eyelashes it has been possible to reduce the price structure. List prices have been amended on invoices dispatched after November 1, the retail prices remaining as at present until February 1970 to allow retailers to clear existing stocks. No credit is being allowed on old stocks. (Eylure Ltd, 58 Bridge Road East, Welwyn Garden City, Herts.)

Increasing sales of hot water bottles

Commenting on the hot water bottle feature "Winter warmth of the chemists' till" (see C&D November 1, p 405), W. W. Haffenden Ltd, Sandwich, Kent state there is little evidence that "electric blankets have taken their toll of the market." The company's production and sales "have never been greater." They also point out that some ten years ago they purchased the moulds, goodwill and the Reliance trade mark from the Reliance Rubber Co Ltd, 51 Manchester Street, London W1.

No cyclamates

Fisons Pharmaceuticals Ltd, Derby Road, Loughborough, Leicester, state that none of their Bisks slimming products contain cyclamates in any form. The company also point out that their telex number has now been changed to 341055.

J. & J. Colman Ltd, Norwich, state that their Robinsons orange and lemon barley waters have never contained cyclamates and therefore they may be confidently sold to customers who wish to avoid preparations containing that as a sweetening agent.

Seasonal use for cotton wool

"A few dabs on the Christmas tree" makes a special reason why cotton wool may be in demand at this time of the year, say Macdonald of Manchester.

The product is also profitable because on current bonus terms (72 charged as 66) their 16-oz size brings 49 per cent profit on a 6-doz order and 57 per cent on 30 doz. Bonus terms are also available on the 8-oz size during November and December. (Macdonald & Son, PO Box 6, Portland Mill, Ashton-under-Lyne, Lancs.)

Plastic packs

The Melrose skin tablet manufactured by Roberts and Sheppy Ltd, Stairways, Hartwell, Aylesbury, Buckinghamshire, has been on the market since 1880 with the same formula and the same type of pack, a small cardboard box. The product has



now been given a new look and has a specially designed plastic container with a push-up base for easy use.

More Co-Caps

Two additions to the Co-caps range are Co-caps methyl dopa 250 mg in packs of 100 and Co-caps imipramine 25 mg in packs of 50 and 250. Special discount rates are available from Co-caps Ltd, 361 Lillie Road, London, SW 6.

Sole distributors

Arnold Christie Laboratories Ltd, 317 The Elephant and Castle Shopping Centre, London, SE 1, have been appointed sole distributors in the UK for Dr Best toothbrushes and Ship nail brushes and combs. The Dr Best range is manufactured by one of Europe's largest toothbrush manufacturers with approximately 30 per cent of the market in Germany. In addition they have world-wide sales. The toothbrushes are offered in man-made fibres, hard, medium and soft, and also in natural bristle—again hard, medium and soft. The Ship trade mark covers the manufacture of a range of nail brushes and combs that are of unusual design.

For retailers offering exercise sandals

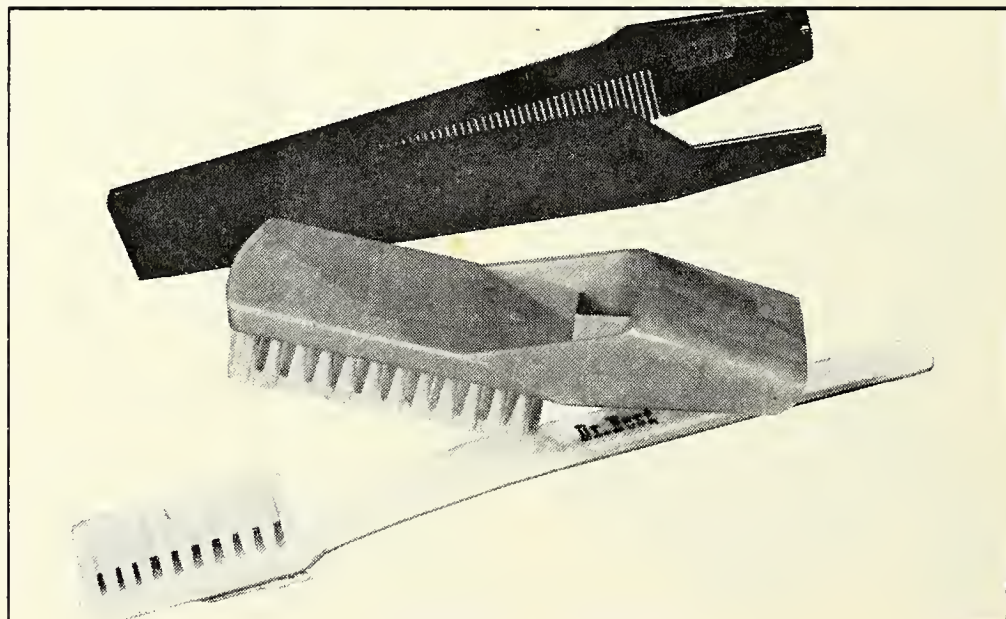
Midland Foot Comfort Centre Ltd, 9 Dale End, Birmingham 4, are offering a pocket foot or shoe measure, price 24s. It is a graduated tape in white-lacquered hardened steel that gives an instant reading of both English and Continental shoe sizes.

The pointometre foot measure is compact, measuring 2 x 2 x 3/4 in, and weighs only 2 oz.

Bonus offers

Glaxo Laboratories Ltd, Greenford, Middlesex, Discount parcels comprising any quantity of Complan, Casilan, Glucodin and Ostermilk plus £15 of pharmaceuticals altogether totalling £25 or more, extra 10 per cent discount.

Progress Shaving Brush (Vulfix) Ltd, Peel Road, Douglas, Isle of Man. Free Before and After Shaving Mug with parcel of three Piccadilly, three Hyde Park, three Strand, three Burlington, three Mayfair, three Grosvenor shaving brushes.



COMING EVENTS

Sunday November 23

British Society for the History of Pharmacy, 17 Bloomsbury Square, London WC1, at 1.30 pm. Pharmaceutical antiques; metal artifacts.

Monday November 24

Doncaster Branch, Pharmaceutical Society, Postgraduate teaching centre, Doncaster Royal Infirmary, at 8 pm. Mr W. M. Darling (vice-president of the Society) on "Problems today and tomorrow."

Nottingham Branch, Pharmaceutical Society, 64 St James' Street, Nottingham, at 8 pm. Dr D. L. McCullum on "Recent advances in dermatological therapy."

Wembley Branch, Pharmaceutical Society, Kingsbury Veterans' Club, Roe Green Park, London NW9, at 8 pm. Mr L. Priest on "Legal and professional obligations of pharmacy."

Plymouth Branch, Pharmaceutical Society, board room, Greenbank hospital, Plymouth, at 8 pm. Mr A. G. M. Madge on "The Code of Professional Conduct."

Medway Branch, Pharmaceutical Society, Postgraduate centre, Medway Hospital, Gillingham, at 8 pm. Film: "Diabetes," given by Hoechst Laboratories.

Tuesday November 25

Fife Branch, Pharmaceutical Society, Ollerton Hotel, Kirkcaldy, at 7.45 pm. Mr G. H. MacMorran (resident secretary in Scotland) on "The draft revised Statement upon Matters of Professional Conduct."

North Western Regional Committee, Pharmaceutical Society, Lecture theatre G7, Harris College, Corporation Street, Preston, at 7.30 pm. "Analgesia and antipyresis" No 2 (lecture course).

South East Metropolitan Branch, Pharmaceutical Society, Medical centre, Lewisham Hospital, Lewisham High Street, London SE26, at 8 pm. Panel discussion on pharmacists in health centres.

Warrington Branch, Pharmaceutical Society, Hill Cliff Hydro Hotel, Warrington, at 8 pm. Mr B. J. Thomas on "Drug addiction and the pharmacist."

Cardiff Branch, Pharmaceutical Society, Welsh School of Pharmacy, Cardiff, at 7.30 pm. Dr A. C. Brown on "Psychiatric Treatment."

York Branch, Pharmaceutical Society, Royal Station Hotel, York, at 7.30 pm. Dinner and dance.

Wednesday November 26

Ayrshire Branch, Pharmaceutical Society, Marine Court Hotel, Ayr, at 7.30 pm. Annual dinner and dance.

Epsom and Sutton Branch, Pharmaceutical Society, Drift Bridge Hotel, Epsom, at 7.30. Annual dinner and dance.

Society For Drug Research, Shell Centre, South Bank, London SE1, at 9.30 am. One-day symposium on cancer chemotherapy.

Isle of Wight Branch, Pharmaceutical Society, Postgraduate medical centre, St Mary's Hospital, Newport, at 8 pm. Discussion on revision of Statement Upon Matters of Professional Conduct.

West Cumberland Branch, Pharmaceutical Society, Appletree hotel, Cockermouth, at 7.30 pm. Mr R. Dickinson (assistant secretary of the Society) on "Present and future developments of pharmacy."

Thursday November 27

Bristol Branch, Pharmaceutical Society, Dyrham Lodge, 16 Clifton Park, Bristol, at 8

pm. Discussion on possible motions for Branch Representatives' meeting, 1970.

Chelsea College of Science and Technology, Pharmacy Department, Manresa Road, SW3, at 6.30 pm. Annual prizegiving and open evening.

Coventry and Warwickshire Branch, Pharmaceutical Society, Hotel Leofric, Coventry, at 7.30 pm. Annual dinner and dance.

Dundee and Eastern Scottish Branch, Pharmaceutical Society, Queen's Hotel, Dundee, at 7.30 pm. Discussion on proposed revision of Statement on Matters of Professional Conduct.

Torbay Branch, Pharmaceutical Society, Victoria Hotel, Torquay, at 8 pm. Discussion on proposed revision of Statement on Matters of Professional Conduct.

West Metropolitan Branch, Pharmaceutical Society, Eccleston Hotel, Gillingham Street, London SW1, at 7 pm. Social evening.

Sunderland Branch, Pharmaceutical Society, Sunderland Polytechnic, at 7.30 pm. Dr W. R. L. Brown on "Application of pharmaceutical sciences in the practice of pharmacy in hospitals."

Friday November 28

Edinburgh and South Eastern Scottish Branch, Pharmaceutical Society, 36 York Place, Edinburgh, at 7.45 pm. Discussion on proposed revision of Statement on Matters of Professional Conduct.

Royal Society of Health, 17 Bloomsbury Square, London WC1, at 8 pm. Informal dinner.

South-west Metropolitan Branch, Pharmaceutical Society, Alexandra Hotel, Clapham Common, London SW4, at 8 pm. Discussion on proposed revision of Statement Upon Matters of Professional Conduct.

Advance information

Pharmacy Department, University of Aston in Birmingham, Byng Kenrick suite, Aston University, at 7.30 pm on December 4. Prize distribution by Mr H. Burlinson, followed by inauguration of student adoption scheme organised by the local branch of the Pharmaceutical Society.

TRADE MARKS

Applications advertised before registration
Trade Marks Journal October 29
No. 4757

Frenock, 936,835, by Daikin Kogyo KK, Osaka, Japan. For insecticides; preparations for killing weeds and destroying vermin; acaricides, fungicides, bactericides and larvicides, all for agricultural, horticultural and silvicultural use (5)

Wartex, B937,238, by J. Pickles (Harrogate) Ltd, Knaresborough, Yorks. For ointment for warts (5)

Deca-Indocid, 937,540, by Merck & Co Inc, Rahway, New Jersey, USA. For medicinal and pharmaceutical preparations and substances for human and veterinary use; sanitary substances (5)

Plurovax, 937,726, by Wellcome Foundation Ltd, London, NW1. For pharmaceutical, medical and veterinary preparations and substances (5)

Kefolor, 938,521, by Eli Lilly & Co, Indianapolis, Indiana, USA. For pharmaceutical preparations (5)

Touvaclé, 939,696, by British-American Tobacco Co Ltd, London, SW1. For deodorants, medicated creams and medicated lotions (5)

Leopharm, 941,312, by Løvens Kemiske Fabriks Handels AS, Ballerup, Denmark. For pharmaceutical and veterinary substances and preparations (5) (device), 915,316, by Mamiya Koki KK, Tokyo-To, Japan. For photographic and cinematographic cameras, and lenses for photography and cinematography; parts and fittings for all the aforesaid goods (9)

Marigold Chic, 939,434, by LRC International Ltd, London, EC2. For rubber gloves for household cleaning purposes (21)

Trade Marks Journal November 5
No. 4758

Chortle, 930,150, by Deb Chemical Proprietaries Ltd, Belper, Derbyshire. For degreasing preparations and detergents, none for use in industrial or manufacturing processes; non-medicated skin cleansing preparations; soaps in gel and liquid form; non-medicated creams for application to the skin after work; non-medicated creams for application to the skin as a barrier against dirt; and preparations for washing and cleaning vehicles (3)

Vislanda, B931,216, by Colgate-Palmolive Co, New York, USA. For non-medicated toilet preparations, cosmetics, perfumes, dentifrices, non-medicated preparations for the care of the mouth and teeth, soaps, detergents (not for use in industrial or manufacturing processes), preparations and substances for laundry use, bleaching preparations for laundry and domestic purposes, household cleaning preparations, polishing preparations (3)
Yardley International 7, 931,286, by Yardley & Co Ltd, London W1. For perfumes, non-medicated toilet preparations, cosmetic preparations, dentifrices, depilatory preparations, toilet articles, sachets for use in waving the hair, shampoos, soaps and essential oils (3)

(device), B932,783, by Esmor Laboratories Ltd, Llandudno, Caernarvonshire. For perfumes (3)

Piz Buin, B933,689-90, by Franz Johann Greiter, Weidling bei Wien, Austria. For perfumes, perfumed non-medicated toilet preparations, cosmetic preparations; non-medicated sun-tanning preparations; essential oils, soaps and detergents (not for use in industrial or manufacturing processes) (3) and for pharmaceutical preparations and products, all for treating the skin; and medicated preparations for the mitigation and treatment of sunburn (5)

Xanadu, 934,334, **Hyperion**, 934,336, **Attache**, 934,338, by Pfizer Ltd, Sandwich, Kent. For perfumes, eau de Cologne, toilet waters; perfumed articles and toilet articles, soaps, non-medicated toilet preparations, essential oils, cosmetic preparations, dentifrices, preparations for cleaning the teeth, preparations for the hair, depilatory preparations; and non-medicated preparations for application to the skin when exposed to the sun (3)

pHiso, 913,607, by Sterling Drug Inc, New York, USA. For medicated preparations for the treatment of and use on skin and mucous membranes (5)

Meganol, 913,939, by BDH Chemicals Ltd, London W1. For pharmaceutical preparations and substances (5)

Trudex, 924,422, by Tenstar Products Ltd, London EC3. For sugar preparations derived from wheat starch and prepared for pharmaceutical purposes (5)

Durocide, 926,386, by Durham Chemicals Ltd, Birtley, Co. Durham. For fungicides (5)

Era, 927,193, by Van den Berghs and Jurgens Ltd, London EC4. For infants' and invalids' foods; biological and dietary foods; pharmaceutical foods; all derived from edible oils and edible fats (5)

Carnation, 928,133, by Carnation Co, Los Angeles, California, USA. For infants' and invalids' foods; dietetic foods; and dietetic preparations in the form of concentrates, for weight control (5)

Contemporary themes

A pilot of natamycin—a topical antifungal agent: *Practitioner*, November, p 670.

Silicones in cosmetics and toiletries: *Manufacturing Chemist and Aerosol News*, October, p 27.

Methotrexate therapy. Pulmonary disease and: *Journal of the American Medical Association*, September 22, p 1961.

Cromolyn. Treatment of bronchial asthma with: *Journal of the American Medical Association*, September 22, p 1881.

Clinical effects of hypnotics: A controlled trial, an epidemiologic study: *Journal of the American Medical Association*, September 29, pp 2013 & 2016.

Digitoxin poisoning. Prevention of, by various steroids: *Journal of Pharmaceutical Sciences*, September, p. 1055.

Topical dermatological therapy. The changing pattern of: *Journal of the Society of Cosmetic Chemists*, October 14 p. 663.

Parkinson's disease and L-dopa: *New Scientist*, October 30, p 234.

Organophosphorus warble fly dressings: Some aspects of their toxicity to cattle including antidote therapy: *Veterinary Record*, November 1, p 484.

MARKET NEWS

More chemical prices move ahead

London, November 19: The spate of price increases amongst pharmaceutical chemicals continued during the past week. All the citrates were advanced by varying amounts, the potassium salt being £12 per metric ton dearer. Ephedrine and its salts are also dearer with the hydrochloride 10s 6d kg up at 178s. Sulphadiazine is now 50s 11d kg against 46s 9d previously. Glucose powder and liquid are also higher. Revised schedules for bismuth salts, expected next week should reflect the increased cost of the metal. Iodoform is 3s kg dearer in line with other iodine preparations announced last week. Among crude drugs spot buchu was slightly easier. For the first time this season new-crop dandelion root was being offered for shipment. Quillaia bark was also offered in the forward position after an absence of many months. Stocks held on the spot by a few holders for their regular commitments were being offered on the market now that replacements were possible. Costa Rican ipecacuanha was one shilling 1b lower, but the prices of Matto Grosso and Colombian varieties were nominal. Firmer were gentian and cocillana. Lower among spices were pepper and turmeric.

Shipments of Tinnevely senna from Tuticorin during October included:

	UK	UK	Europe
senna	tons	tons	tons
leaves	—	158	109
Pods	—	7	49

Inquiry in the essential oil market was on a restricted basis. Petitgrain and Madagascar clove leaf were lower by ninepence 1b.

Pharmaceutical chemicals

Acetic Acid: (12-ton lots in bulk per ton), BPC glacial £85; 98-100 per cent; £78, 80 per cent grades; technical £68; pure £74.
Acetylsalicylic acid: (Per kg) 1,000-kg 9s 2½d; 250-kg, 10s 0½d.
Ammonium acetate: Kegs (50 kg) BPC 1949 7s 3d kg; solution (200 kg drums) strong, 2s 3½d kg.
Ammonium bicarbonate: BP powder £54.5 per ton; carbonate lump £83.5 powder £87.5
Ammonium chloride: 50-kg pure 2s 5½d kg.
Benzamine lactate: in 500-g lots, 1,023s per kg.
Benzoic acid: 50-kg kegs, 6s 5d kg; sodium salt 6s 4d.
Borax: BP grade, 1,000-kg in paper bags delivered; granular £65, crystals £71; powder £70; extra fine powder £72; anhydrous £75; pentahydrate £65.
Boric acid: BP grade per 1,000-kg; granular £89; crystals £106; powder £97; extra-fine powder £99 in paper bags, carriage paid. Technical is £12 per 1,000 kg less than BP grades.
Citrates: (For 250-kg lots) Potassium £281 per metric ton; Sodium: £263. Iron and Ammonium, BP Granular (50-kg) 10s 2d kg, scales 13s 6d, BPC green 13s 6d.
Citric acid: BP granular (single deliveries per 1,000 kg in lined bags), 50-kg £258; 250-kg £250; 1,000-kg £240. Premiums: Anhydrous, granular £18; powder £10; crystals £15.
Ephedrine: (25-kg per kg) Alkaloid 229s 3d; hydrochloride 178s; sulphate 183s 9d.
Gallic acid: BP 5-cwt 12s 3d lb.
Glucose: (Per ton) monohydrate: powder £79; anhydrous £150 10s; liquid 43° Baumé; £62 (5-drum lots).

Glycerophosphates: (Per kg); Calcium 29s 6d; Iron 37s 10d; Magnesium 39s 11d; Manganese 57s 5d; Potassium 50 per cent 9s 8d; Sodium 50 per cent 6s 11d; powder 22s 10d; Glycerophosphoric acid 20 per cent 12s (in 50-kg lots).
Hexamine: BPC 1959 in kegs 6s lb.
Hyoscine hydrobromide: 5,200s kg.
Hyoscyamine sulphate: 1-kg lots 1,053s.
Hypophosphorous acid: BPC 1959 17s per kg; pure (50 per cent) 21s.
Iodoform: (per kg) powder, 50 kg 67s 6d; crystals, 6s 6d more.
Isoprenaline sulphate: 5-kg 273s kg.
Kaolin: Light, 500-kg 1s 3d kg; 1,000-kg 1s 2d kg.
Lithium salts: (1-cwt lots) carbonate 5s 9d lb; chloride granular 10s 1d; powder 10s 2½d; hydroxide 6s 5½d.
Magnesium carbonate: 1-ton lots; light £135 6s 8d; heavy £167-£168.
Magnesium hydroxide: BPC, £466.66 ton.
Magnesium oxide: BP (per ton): light £485.33; heavy £793.33.
Magnesium peroxide: (15 per cent) 438s 8d cwt.
Magnesium phosphate: Tribasic, BPC 1949 10s 4d kg, in sacks; dihydrogen 9s kg for 50-kg lots.
Magnesium sulphate: BP crystals in minimum 1-ton lots from £24 to £30 per ton, exsiccated £50 ton, ex works.
Magnesium trisilicate: 1-ton £448.
Mercurochrome: 145s 4d per kg.
Mercury salts: Per kg for under 50-kg lots—ammoniated powder 168s; perchloride 145s; subchloride 171s; oxides, yellow 177s and red 182s; iodide (25-kg lots), 122s.
Mersalyl: Acid 275s per kg; sodium 375s.
Methyl salicylate: 250-kg 8s 5½d kg.
Neomycin sulphate: BP 5-kg 550s kg sterile and non-sterile.
Oleic acid: BP £171 per ton delivered.
Phosphoric acid: BP (s.g. 1.750); 10-drum lots 161s 7d per cwt; 54-kg lots in bottles 6s 2d per kg.
Physostigmine: (100-g lots per kg); salicylate 13,733s 6d; sulphate 17,574s 6d.
Pyrogallol acid: 1-cwt photographic crystals 32s 3d per lb.
Saccharin: BP powder 1 lb and over 15s 6d per lb. sodium salt BP 14s.
Salicylic acid: 250-kg 7s 3d kg.
Sulphadiazine: 50-kg lots 50s 11d kg.
Tannic acid: (5-cwt) fluffy 11s 3d lb; powder 11s.
Tartaric acid: 1,000-kg, in bags delivered £36.85 Drums plus 10s.
Theobromine alkaloid: 25s 11d per kg cif.
Urea: BP £57 ton; technical £38.
Zinc carbonate: BPC 25-kg sacks 4s 9½d kg.
Zinc chloride: BPC 1959 sticks 23s 4d per kg.
Zinc oxide: BP 2-ton lots £135 3s 6d ton.
Zinc peroxide: 1-cwt lots of BP 1953 5s 3d per lb.
Zinc sulphate: Commercial £54 ton.

Crude drugs*

Buchu: Spot 26s lb.
Cardamoms: (Per lb) Tanzanian 20s lb, 19s 6d, cif. Alleppy green 31s 6d, cif, prime seed 42s, cif.
Cloves: Zanzibar standard 15s 11d lb, cif.
Cocillana: Bark 3s 8d lb spot.
Dandelion: Root 5s lb spot; 4s 9d, cif.
Gentian: Spot cleared; 360s cwt, cif.
Ipecacuanha: (Per lb)—Matto Grosso nominal; Costa Rican spot 61s; shipment 58s 9d, cif.
Nutmegs: (Per lb, cif). Grenada 80's 6s 6d; sound assorted 5s 9d; defectives 4s 10d. East Indian 80's 6s 9d; 110's 6s; b.w.p. 4s 11d.
Pepper: Sarawak white 5s 6d lb spot, black 4s.
Podophyllum: *Emodi* 415s cwt spot; 350s, cif.
Quillaia: Spot 375s cwt; 340s, cif.
Seeds: (Per cwt) Anise: Chinese star 180s; Spanish green 252s 6d, both duty paid. Caraway: Dutch 165s. Celery: Indian 925s. Coriander: Moroccan 96s. Cumin: Chinese 165s; Iranian 167s 6d, Syrian 160s. Dill: Chinese 125s; 85s, cif, (50-kg). Fennel: Chinese 115s, duty paid; 90s, cif, (50-kg). Fenugreek: Moroccan 70s. Mustard: English 55s - 85s as to quality.
Turmeric: Madras finger 400s cwt; 372s 6d, cif.

Essential oils*

Citronella: Ceylon 7s 3d per lb spot; 7s, cif, Chinese 6s 4½d in bond; 6s 3d, cif.
Clove: (lb) Madagascar leaf 11s, in bond; 10s 6d, cif.
Lemongrass: Spot 60s kg; 57s, cif.
Peppermint: (lb) *Arvensis*. Chinese 11s 6d spot; 11s 6d, cif. Brazilian 15s; April-May shipment 11s 6d cif. American *Piperita* 35s 6d to 40s cif.
Petigrain: Paraguay Spot 18s 3d lb; 17s 3d cif.

*Prices obtained by importers or manufacturers ex warehouse for bulk quantities.

PATENTS

Complete specifications accepted
 From the 'Official Journal (Patents)'
 October 15

Thiophosphoric esters and their use in pesticidal compositions
 Hercules Inc. 1,171,704.

Stabilised mixtures containing phosphoryl aryl sulphonamides
 Stauffer Chemical Co. 1,171,727.

Surgical dressing
 Smith & Nephew Ltd. 1,171,761.

Pharmaceutical preparations containing a vaccine
 Schering AG. 1,171,783.

Diagnostic device for various sugars
 Kabi AB. 1,171,788.

Substituted propanols and the manufacture thereof
 Upjohn Co. 1,171,827.

10, 11-Epoxy-10, 11-dihydro-5H-dibenzo [a,d] cycloheptene-5-carboxamides
 Ayerst, McKenna & Harrison Ltd. 1,171,859.

Diagnostic agents
 Boehringer Mannheim GmbH. 1,171,869.

Anilinobenzimidazoles having antibacterial properties
 Unilever Ltd. 1,171,904.

Substituted 3-ureidopyrrolidines
 A. H. Robins Co Inc. 1,172,033-34.

α-[p-(Dimethylaminoalkoxy) phenyl]-α'-nitro-4-methoxystilbene compounds
 Parke, Davis & Co. 1,172,050.

Pharmaceutical preparations containing 1, 2α-methylene-steroids
 Schering AG. 1,172,086.

Rifamycins
 Gruppo Lepetit SpA. 1,172,155.

Prostaglandins and their production
 Upjohn Co. 1,171,200.

6-Keto-steroids and process for their manufacture from 20-formyl-6-keto-steroids
 Schering AG. 1,172,273.

Paper strip test for citrate utilisation
 Warner-Lambert Pharmaceutical Co. 1,172,290.

1-(Phenylsulfonyl)-2-indolyl aliphatic acids and derivatives thereof, processes for preparing them and pharmaceutical compositions containing them
 Sumitomo Chemical Co Ltd. 1,172,320.

Gastric secretion inhibiting composition
 Smith Kline & French Laboratories. 1,172,399.

British patent specifications relating to the above will be obtainable (price 4s 6d each) from the Patents Office, 25 Southampton Buildings, Chancery Lane, London, WC 2, from November 26.

From the 'Official Journal (Patents)',
 October 22, 1969

Pyridine derivatives and hypotensive compositions
 Smith Kline & French Laboratories. 1,172,454.

Insecticidal composition
 Pennsalt Chemicals Corporation. 1,172,584.

Furan-2, 5-dicarboxylic acid diamides and their use as agents for combating harmful bacteria
 CIBA Ltd. 1,172,654.

Rumen bullet for supplying biologically active material to ruminants
 Court of Glasgow University. 1,172,673.

Method of producing an alkaloid preparation.
 Vsesojuzny Nauchno-issledovatel'sky Institut Lekarsvennykh Rasteniy. 1,172,777.

Liquid dental preparations
 Colgate Palmolive Co. 1,172,905.

Salts of basic antibiotics
 Laboratoires Albert Rolland. 1,173,045.

Medicament with antiviral action
 J. Astruc and A. Sautarel. 1,173,145.

Pharmaceutical compositions for the treatment of diabetes
 J. R. Geigy AG. 1,173,160.

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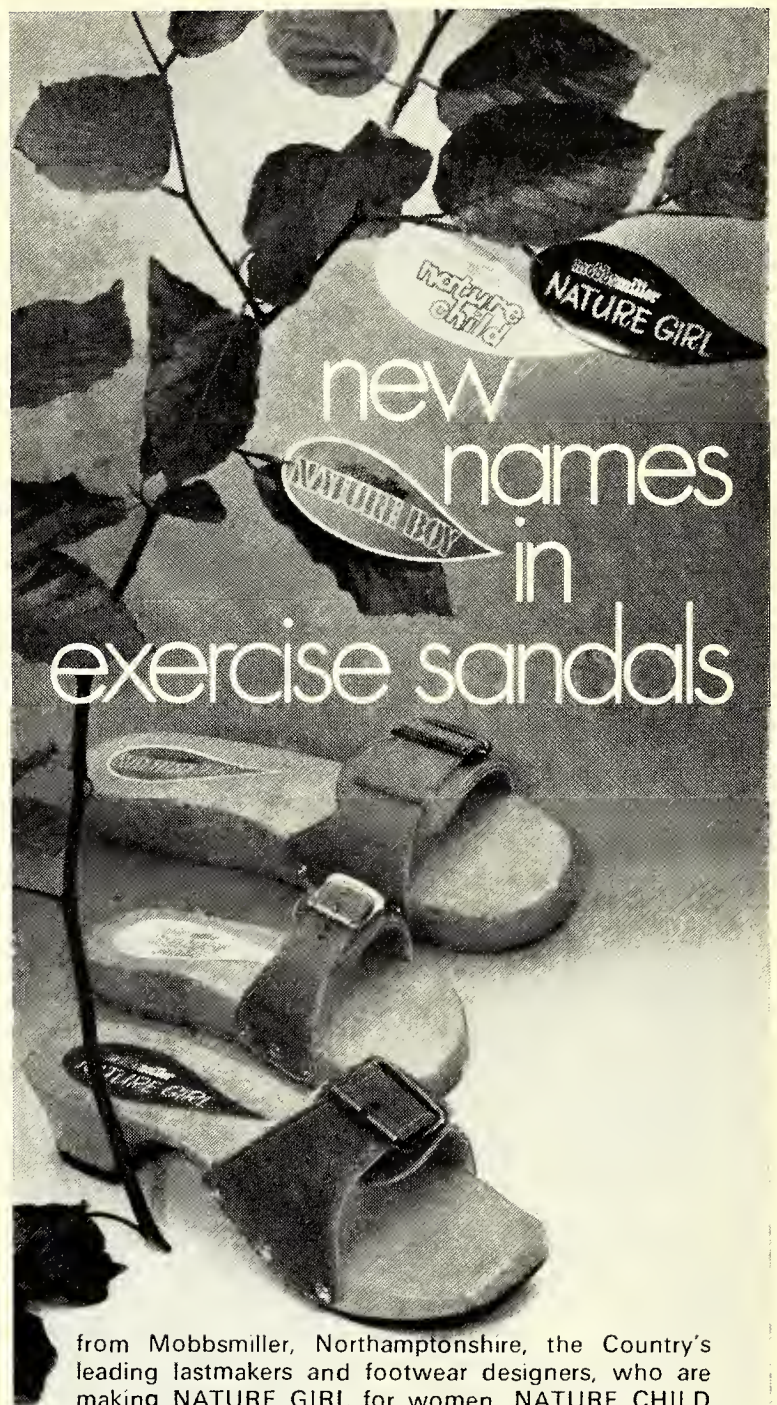
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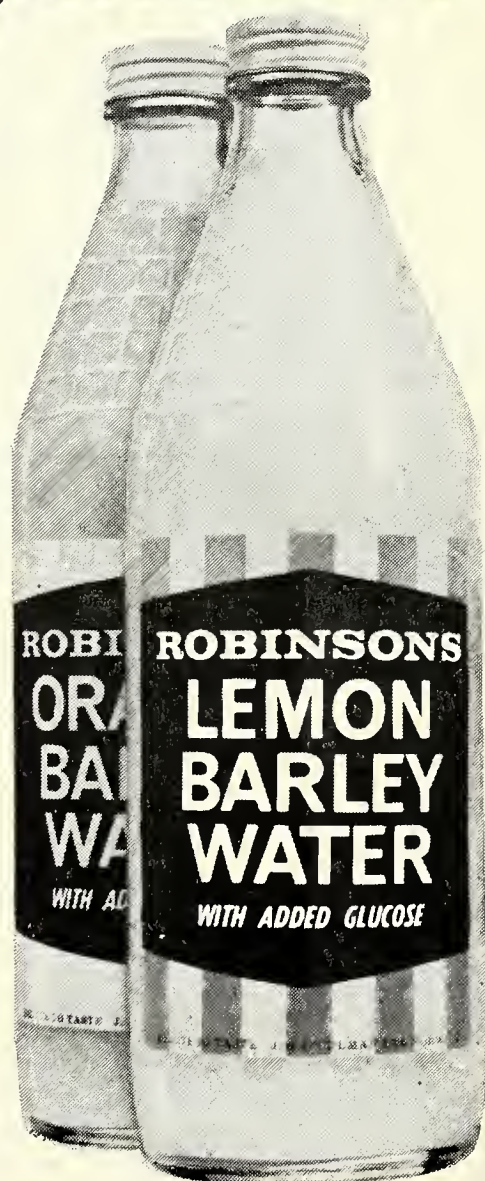
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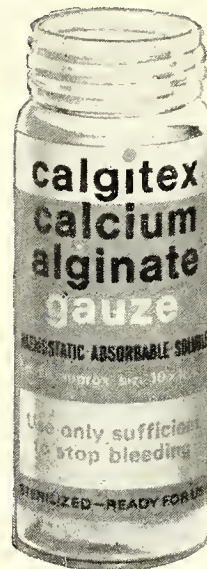
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